



# **BELARUSIAN UNIVERSAL COMMODITY EXCHANGE**

**JOIN US – TRADE WITH ENTIRE WORLD**

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BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE

## Figures and facts

16 years in business

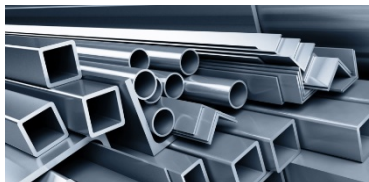
4 bln USD annual turnover

400 000 transactions per year

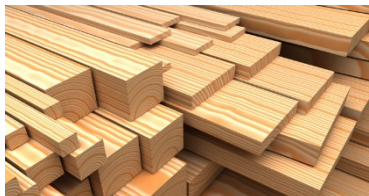
27 600 clients



# 5 commodity sections



Metal products



Timber products



Agricultural products



Industrial and consumer goods

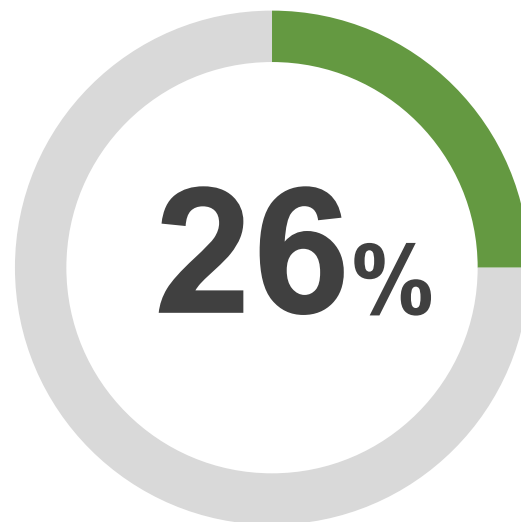


Petroleum products and electric power



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## Metal trades



share in  
exchange turnover

4000

commodity items

800

participants  
in each  
trading session

25000

transactions  
per year

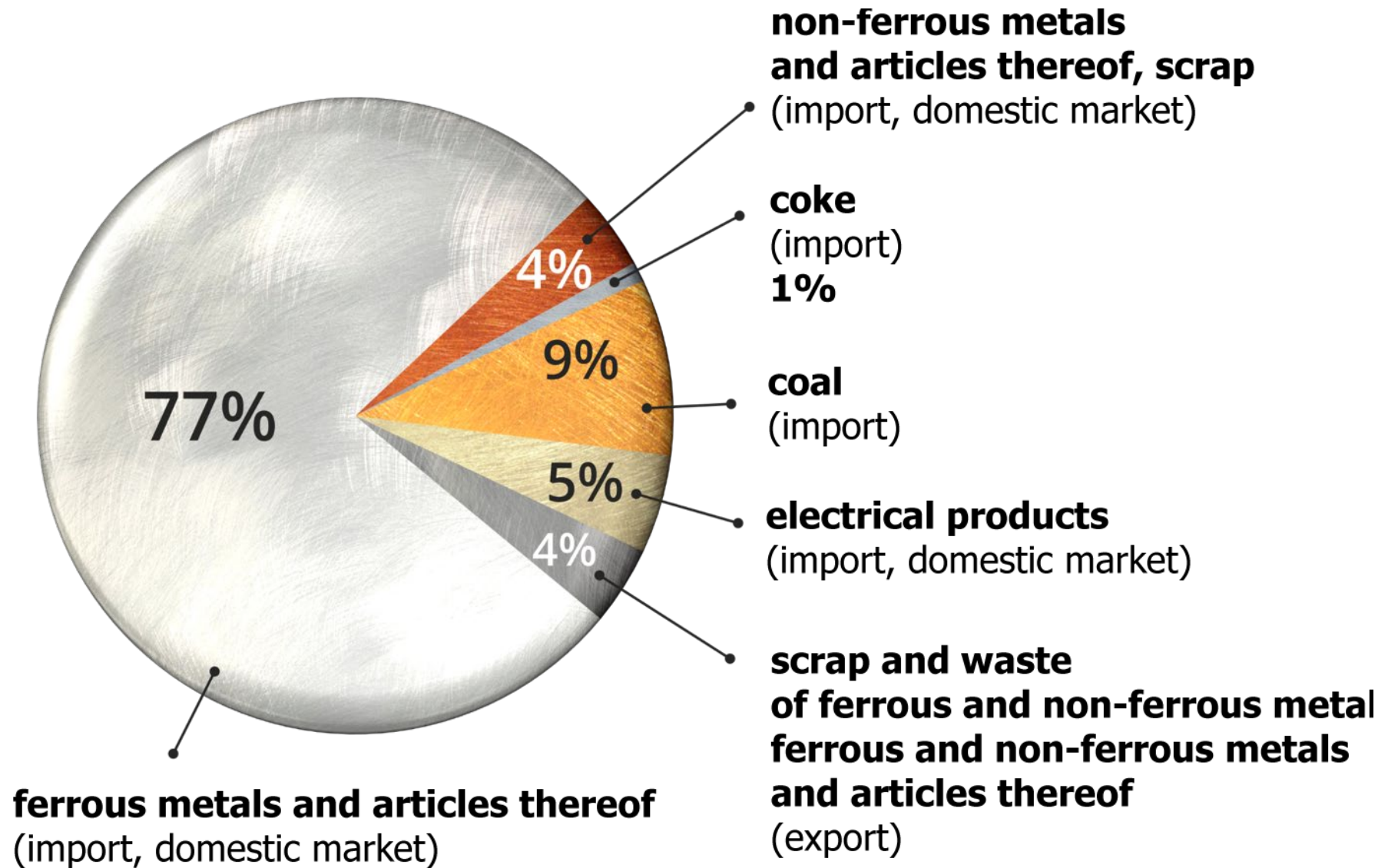




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# Sales breakdown

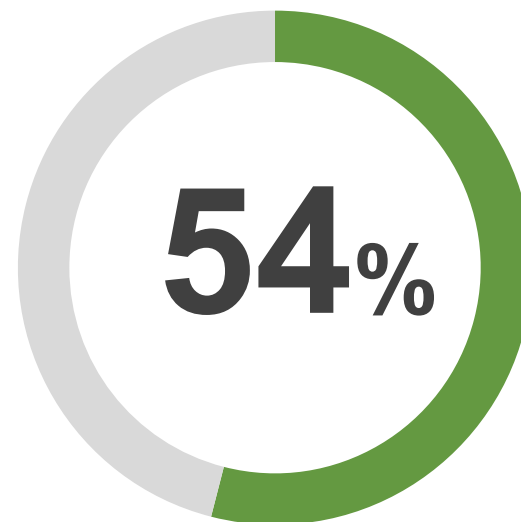
by product category





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## Timber trades



share in  
exchange turnover

15 mln  
 $\text{m}^3$

domestic sales

7 mln  
 $\text{m}^3$

export sales

26

sales markets



# Sales breakdown

by product category

**sawn timber**  
(export)

36%

**timber harvesting services**  
(domestic market)

6%

**sawn timber**  
(domestic market)

3%

5%

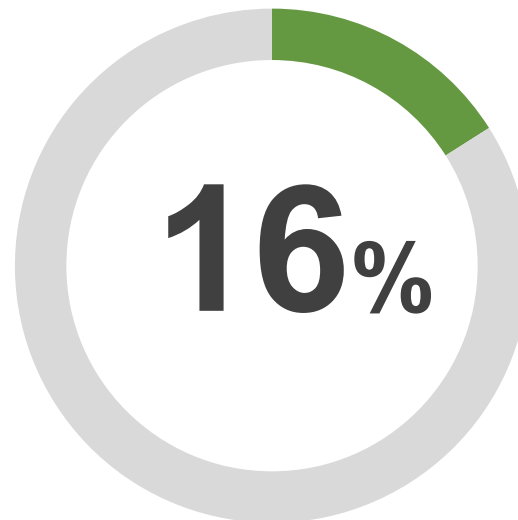
**other**

50%

**round wood**  
(domestic market)



## Agricultural trades



share in  
exchange turnover

650

commodity items

200

participants  
in each  
trading session

3<sup>mln</sup>  
USD

worth of transactions  
daily





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# Sales breakdown

by product category



**processed agricultural crops**  
(export)

**meat**  
(import, domestic market)

**raw cow's milk**  
(domestic market)

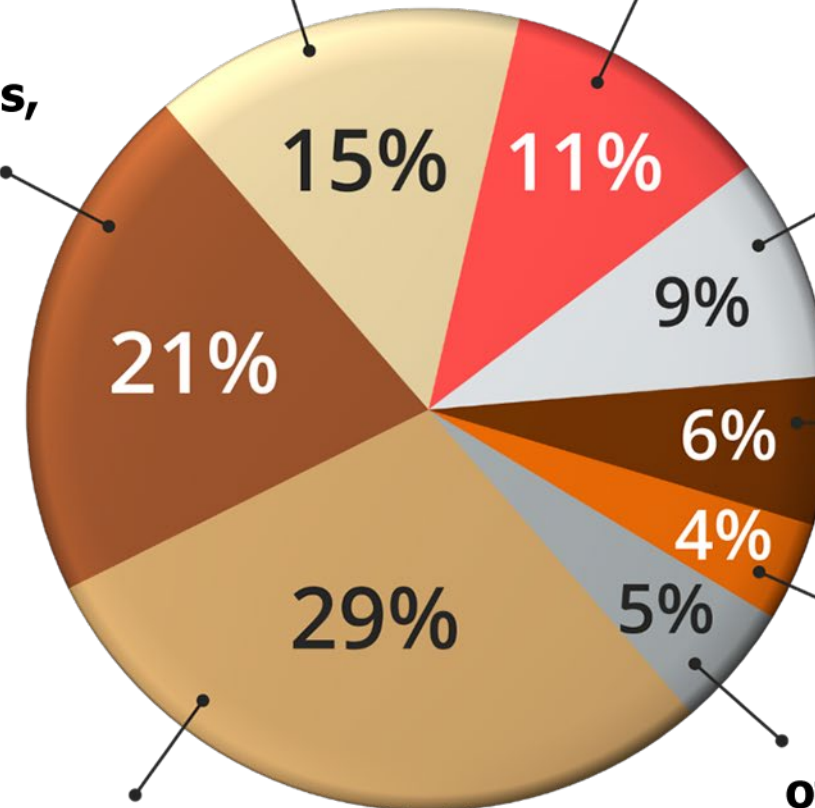
**meat and dairy  
products**  
(export)

**vegetable oils  
and oilseeds**  
(import, domestic market)

**other**

**feed additives,  
cereals**  
(import,  
domestic  
market)

**beet pulp, molasses**  
(import, domestic market)



# Export of petroleum products



daily trade sessions

140

foreign customers

20

sales markets

135

commodity items

# Electronic B2B marketplace

Industrial and  
consumer  
goods  
trades

1 Construction materials



2 Overalls



3 Sugar



4 Standard equipment  
(engines, resistors, air conditioners,  
water heaters, etc.)

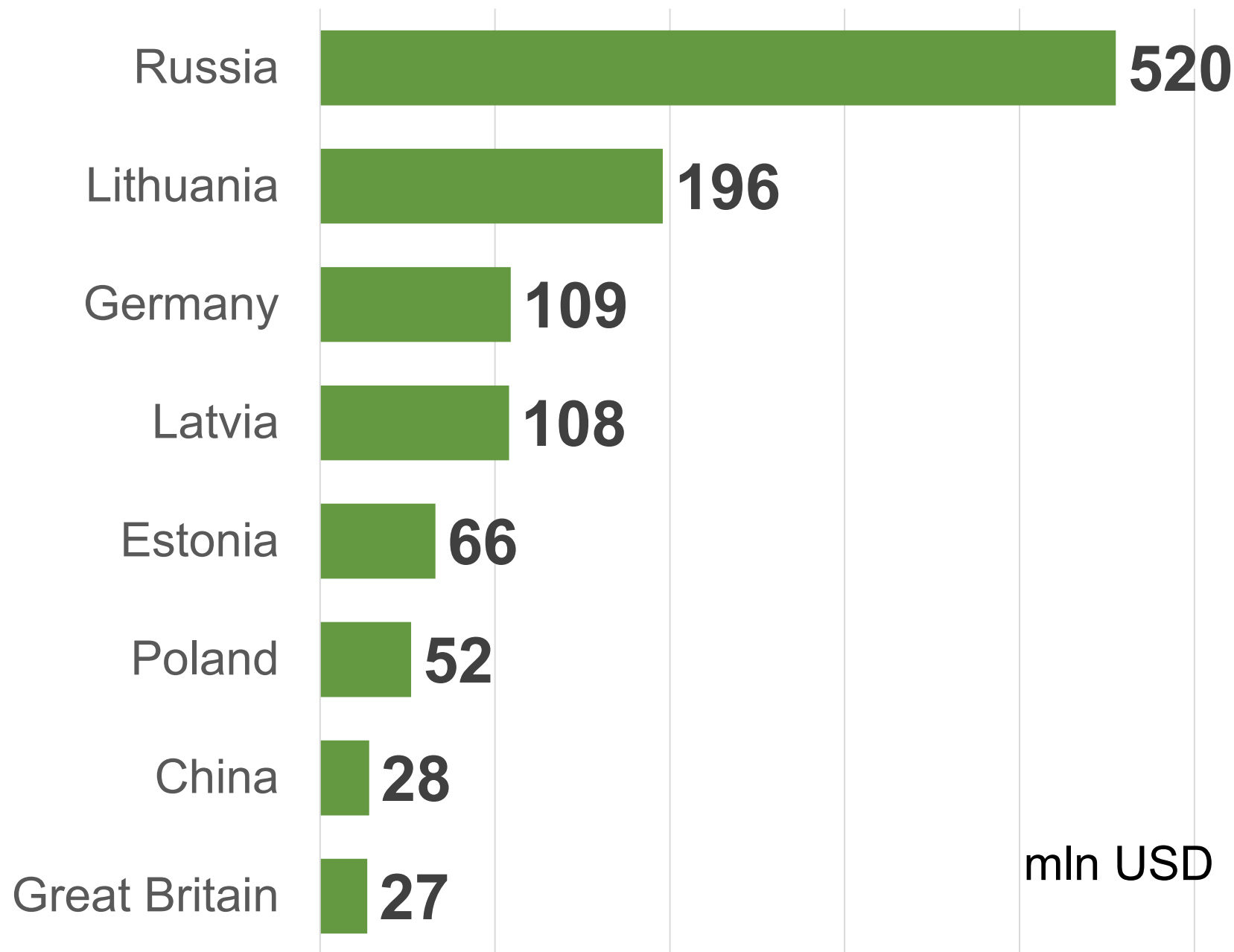


> 3 000 commodity items, available 24/7

**We trade  
with  
70 countries**



## TOP 8 markets





# Explore the market of Belarus

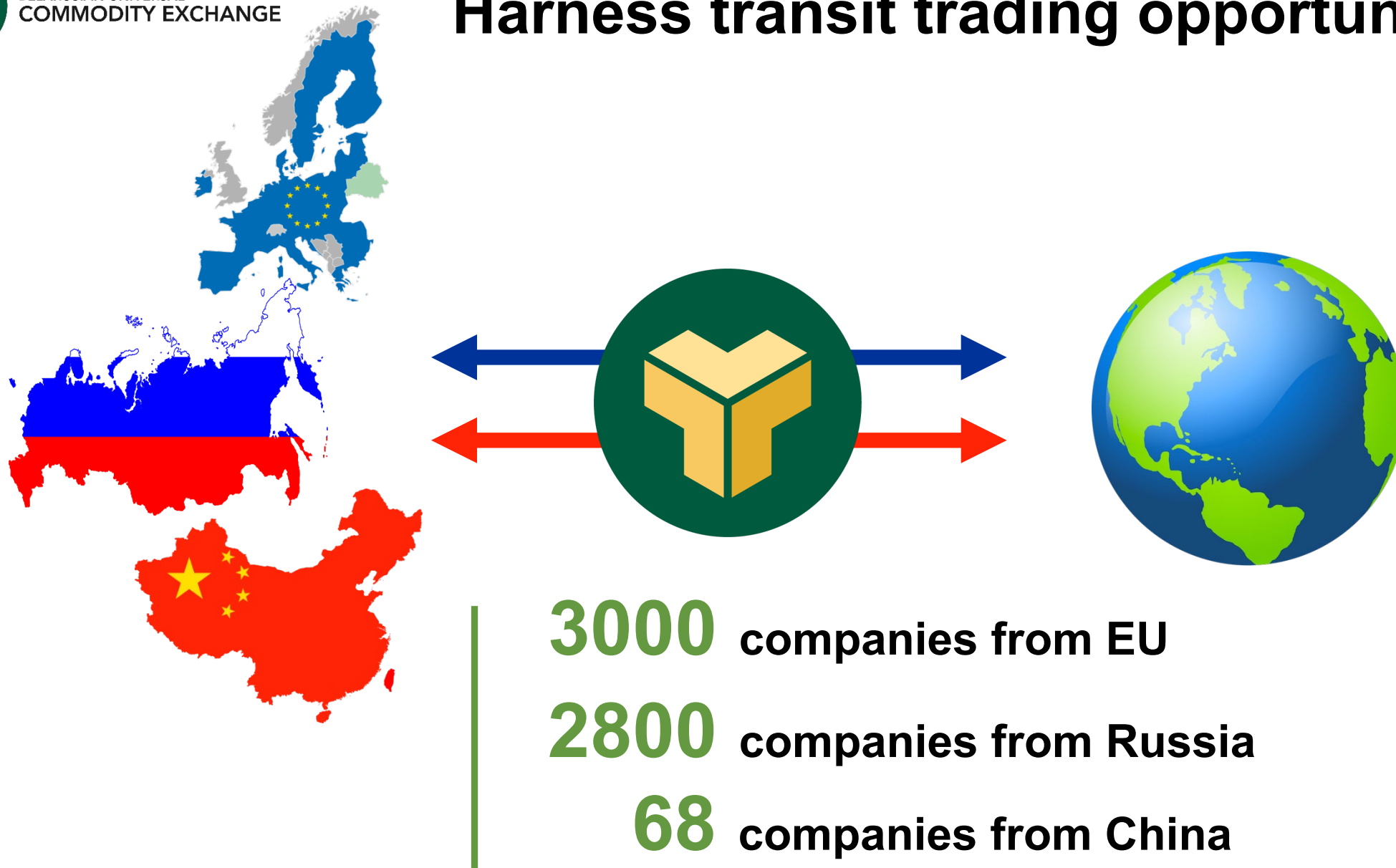


**Access to**

**22 000**

**Belarusian  
companies**

# Harness transit trading opportunities





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## Best-selling commodities



### Agricultural products



Beet pulp and  
molasses

Rapeseeds, soybean  
seeds, sunflower  
seeds, etc.



Cereals,  
grain, flour

Processed oilseeds  
(oil, meals, etc.)



Meat products

Milk powder, whey  
powder, and other  
dairy products



### Timber products



### Metal products

Ferrous and non-ferrous metals  
and articles thereof



### Industrial and consumer goods

Overalls,  
construction materials,  
plastics, rubber, ceramics, stone,  
lighting equipment,  
measuring and medical instruments  
and devices, chemicals,  
packaging, vehicles



# Key advantages for foreign businesses



Trading **via Internet**



**Simplified accreditation procedure for foreign companies**



**Extensive customer base**  
(Russia, EU, China, UK, US, etc.)



**New sales markets and product promotion thanks to**  
**wide network of brokers**



**Transit transactions**



**Free electronic signature and training**





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# Minimal risk



**Contract fulfillment monitoring**



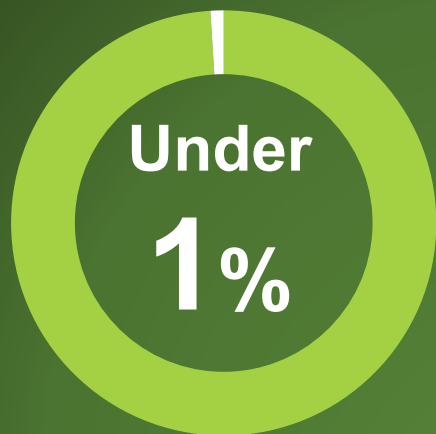
**Delivery Versus Payment mechanism**



**On-site Arbitration commission**



**Advisory services and tech support 24/7**



**Disputed  
transactions**



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BENEFICIAL COOPERATION!**