



MONTHLY REVIEW OF THE EXCHANGE COMMODITY MARKET



METAL PRODUCTS

November 2019

November 2019 saw 29 606 transactions with metal products to the tune of 81.54 mln BYN, which is 9.8% less than last year (in monetary terms).

In November 2019, the situation on Russia's metals market remained unfavorable. Flat steel prices tanked due to weak seasonal demand exhibited by manufacturing and construction companies. According to "Metall Courier" information agency, rebar and sheet prices fell by 3-5% (RUB/t), angle and channel depreciated by 3% on average, while steel pipes lost 4% off their value.

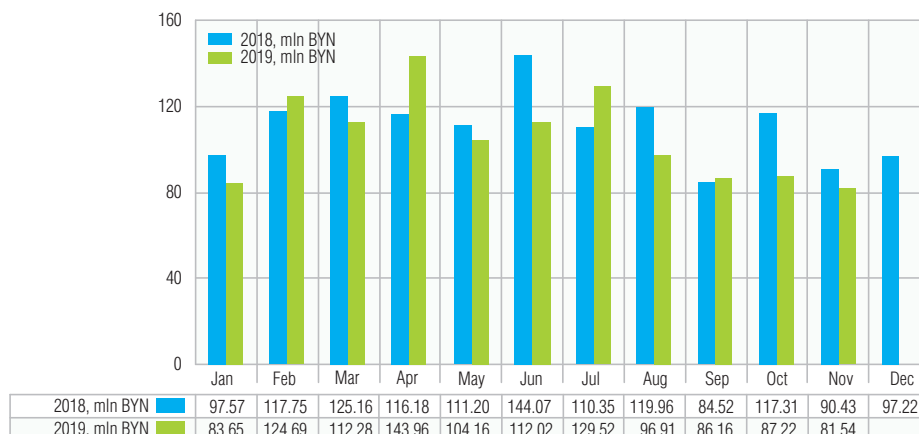
The prices of the main types of metal products traded on BUCE decreased by an average of 4% (BYN/t) in November. Disk and welded pipe prices dropped the most – by 8% and 7% respectively. The cost of rebar and sheet went down by 2% on average.

DYNAMICS OF EXCHANGE TRANSACTIONS WITH METAL PRODUCTS, mln BYN

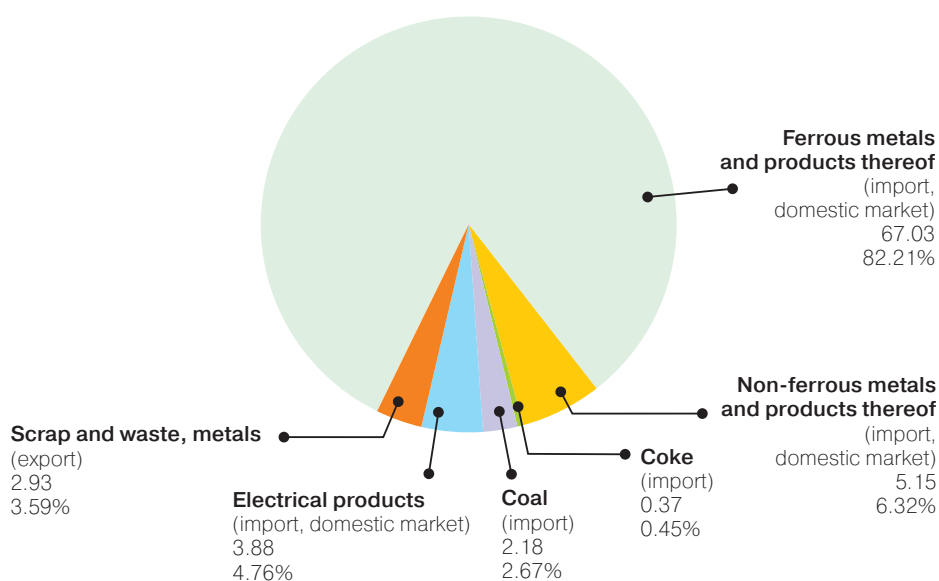
Commodity	2019		2018	
	November	January-November	November	January-November
Export				
Scrap and waste of ferrous metals, ferrous metals and articles thereof	0.50	9.39	0.08	8.95
Scrap and waste of non-ferrous metals, non-ferrous metals	2.43	31.40	1.47	28.20
Total	2.93	40.79	1.55	37.15
Domestic market, import				
Ferrous metals and articles thereof, including	67.03	878.37	72.73	929.65
Sheet	12.98	188.02	16.10	190.66
Pipe	15.23	229.63	12.50	270.52
Angle	1.72	21.04	1.88	20.02
Channel	1.18	17.78	1.83	20.14
Beam	3.13	21.93	2.13	24.94
Rebar	7.22	103.67	9.57	98.35
Disc	2.85	41.70	3.57	41.07
Other ferrous metal products	22.72	254.60	25.15	263.95
Non-ferrous metals and articles thereof, scrap	5.15	55.94	5.51	62.39
Coke	0.37	11.71	0.48	20.13
Coal	2.18	113.69	7.57	121.60
Electrical products	3.88	61.61	2.59	63.78
Total	78.61	1.121.32	88.88	1 197.55
Grand total	81.54	1.162.11	90.43	1 234.70



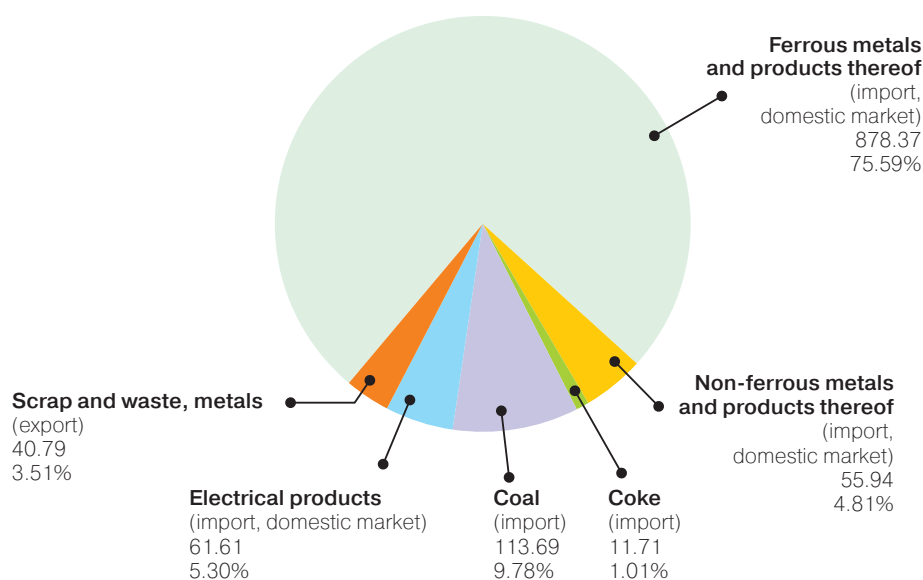
AMOUNT OF EXCHANGE TRANSACTIONS WITH METAL PRODUCTS in 2018-2019 (in monetary terms)



SALES STRUCTURE OF METAL PRODUCTS at exchange auctions in November 2019 (in monetary terms, mln BYN)



SALES STRUCTURE OF METAL PRODUCTS at exchange auctions in January-November 2019 (in monetary terms, mln BYN)





METAL PRODUCTS SALES STRUCTURE (in monetary terms, mln BYN)

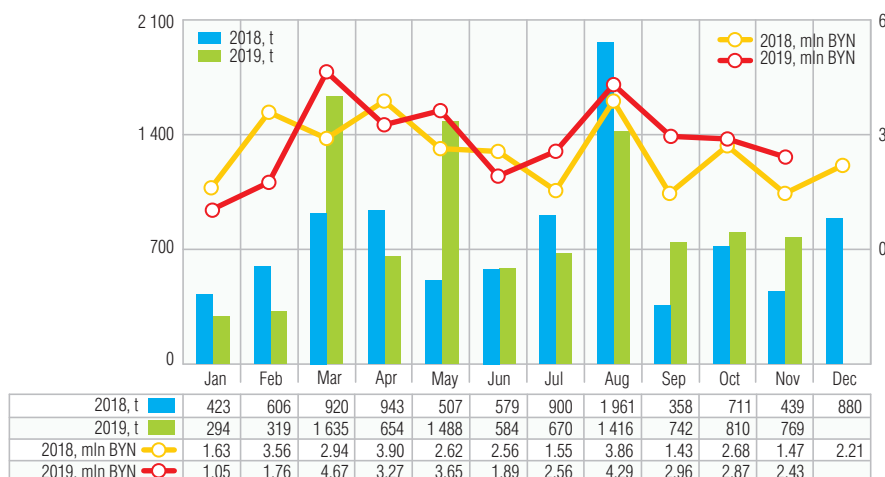
Commodity group	January-November				November			
	2019	Share, %	For reference – 2018	Adjustment, pp	2019	Share, %	For reference – 2018	Adjustment, pp
Ferrous metals and articles thereof (import, domestic market)	878.37	75.6	929.65	0.3	67.03	82.2	72.73	1.8
Non-ferrous metals and articles thereof, scrap (import, domestic market)	55.94	4.8	62.39	-0.2	5.15	6.3	5.51	0.2
Coke (import)	11.71	1.0	20.13	-0.6	0.37	0.4	0.48	-0.1
Coal (import)	113.69	9.8	121.60	-0.1	2.18	2.7	7.57	-5.7
Electrical products (import, domestic market)	61.61	5.3	63.78	0.1	3.88	4.8	2.59	1.9
Scrap and waste of ferrous metals, ferrous metals and articles thereof (export)	9.39	0.8	8.95	0.1	0.50	0.6	0.08	0.5
Scrap and waste of non-ferrous metals, non-ferrous metals (export)	31.40	2.7	28.20	0.4	2.43	3.0	1.47	1.4
Metal products	1 162.11		1 234.70		81.54		90.43	

EXPORT

SALES

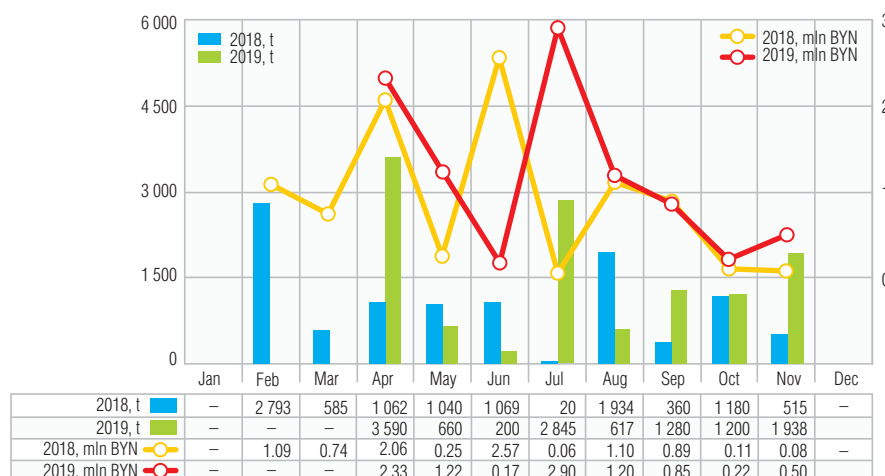
SALES DYNAMICS OF NON-FERROUS METALS, NON-FERROUS METALS WASTE AND SCRAP

(export)
at exchange auctions
in 2018-2019



SALES DYNAMICS OF FERROUS METALS, FERROUS METALS WASTE AND SCRAP

(export)
at exchange auctions
in 2018-2019



In the period under review, 4 sellers and 10 buyers from Germany, Latvia, Lithuania, Russia, and Ukraine made transactions with non-ferrous metals as well as scrap and waste thereof.



Exchange quotations

EXCHANGE QUOTATIONS FOR SCRAP AND WASTE OF FERROUS AND NON-FERROUS METALS in November 2019 (weighted average price for 1 t, excluding VAT)

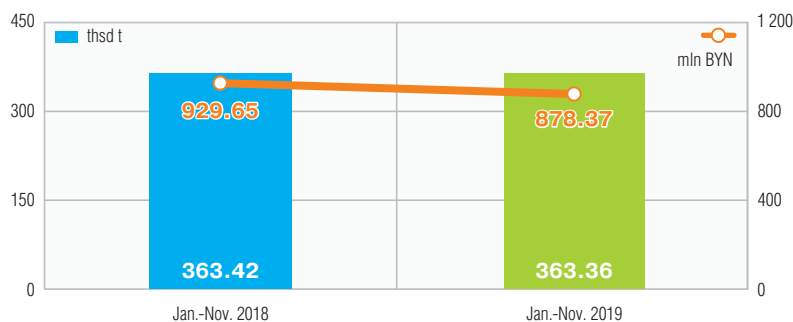
Commodity	Terms of delivery	Terms of payment	Currency	Price
Aluminum for deoxidation (AB87)	FCA	Prepayment	EUR	980
Aluminum for deoxidation (AB87)	FCA	Prepayment	USD	1 225
Casting bronze ingots	Ex seller's warehouse	Prepayment	EUR	3 690
Aluminum casting alloy (AK5M2)	FCA	Prepayment	EUR	1 100
Aluminum casting alloy (AK5M2)	FCA	Prepayment	USD	1 222
Aluminum casting alloy (AK5M2)	Ex seller's warehouse	Prepayment	USD	1 215
Cast brass ingots (BA)	FCA	Prepayment	EUR	3 520
Cast brass ingots (BA)	FCA	Prepayment	USD	3 920
Cast brass ingots (BA)	Ex seller's warehouse	Prepayment	EUR	3 605
Class A. Scrap and waste of tungsten and its alloys (Group IV, Grade 1)	FCA	Prepayment	EUR	1 045
Class A. Scrap and waste of copper and its alloys (Group XIII, Grade 3)	FCA	Prepayment	EUR	4 010
Class G. Other waste of aluminum and aluminum alloys (Grade 3)	FCA	Prepayment	RUB	18 180
Class L. Bimetals (Group I)	FCA	Prepayment	EUR	80
Sized non-classified scrap (25A)	FCA	Prepayment	EUR	25
Steel scrap No.2 (255)	FCA	Prepayment	EUR	350
Steel scrap No.3 (3526)	FCA	Prepayment	EUR	1 107
Piles No.1 (8510)	FCA	Prepayment	EUR	250
Steel chips No.2 (1551)	FCA	Prepayment	EUR	140

DOMESTIC MARKET

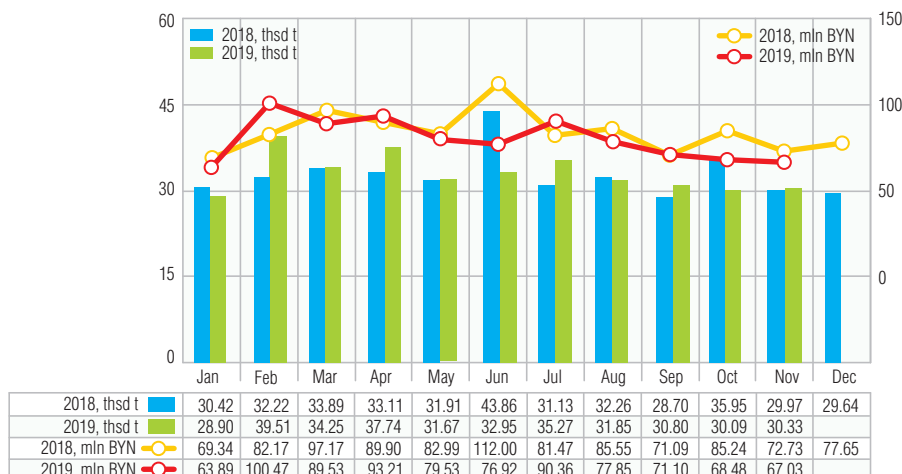
SALES

Ferrous metals and articles thereof

SALES VOLUMES OF FERROUS METALS AND ARTICLES THEREOF at exchange auctions in 2018-2019



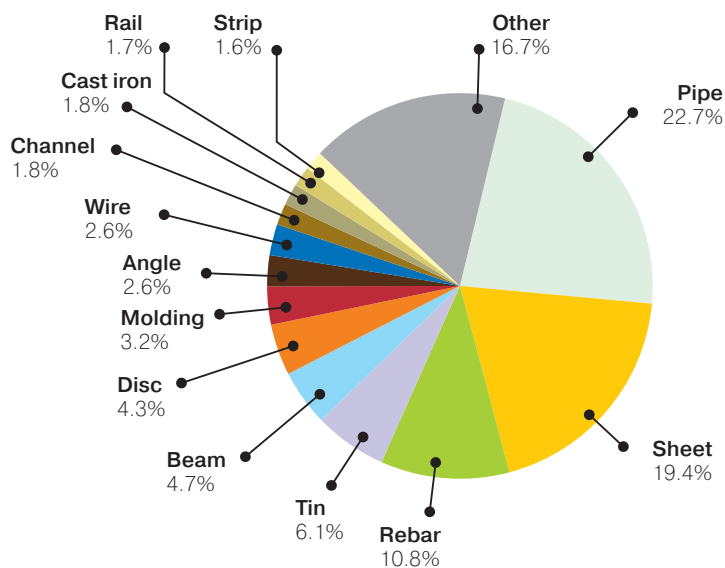
SALES DYNAMICS OF FERROUS METALS AND ARTICLES THEREOF at exchange auctions in 2018-2019





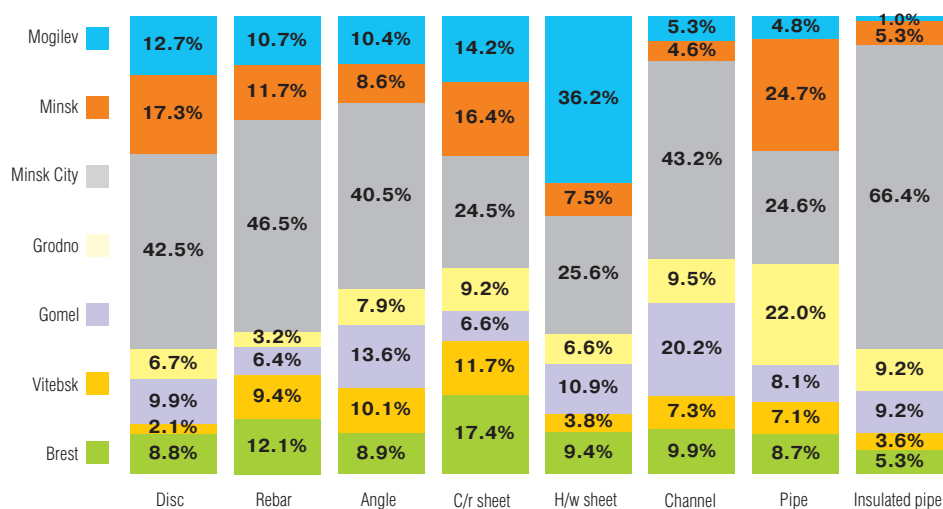
SALES STRUCTURE OF FERROUS METALS AND ARTICLES THEREOF

at exchange auctions
in November 2019
(in monetary terms)



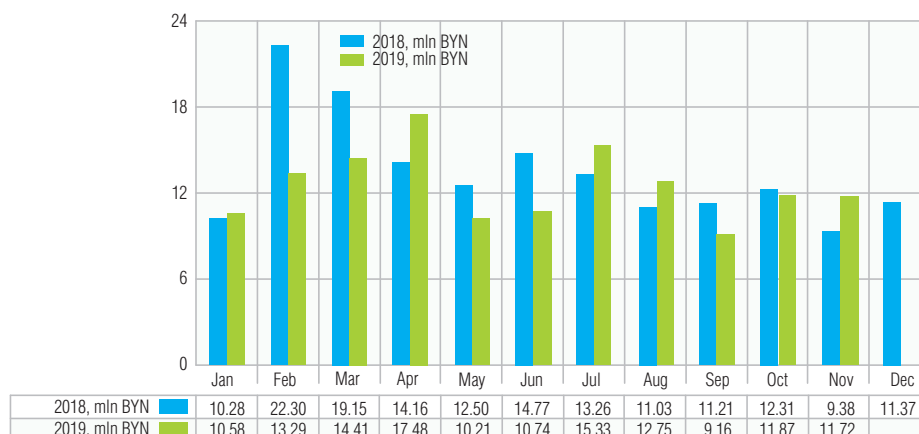
REGIONAL PURCHASING STRUCTURE OF FERROUS METALS AND ARTICLES THEREOF

at exchange auctions
in November 2019
(in monetary terms)



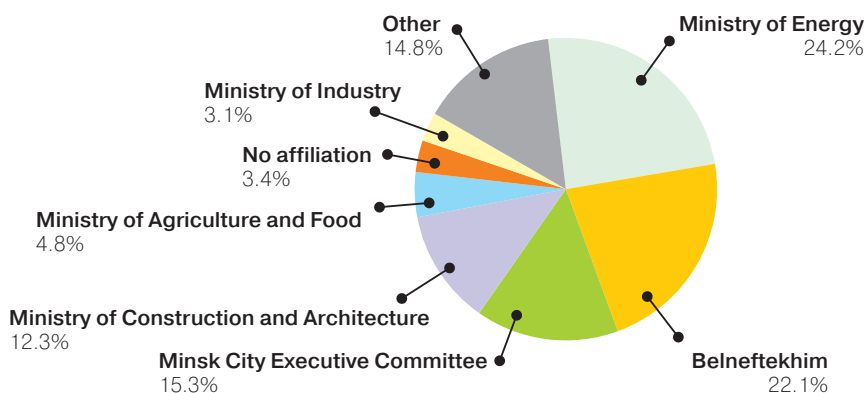
PIPE PRODUCTS SALES DYNAMICS

(domestic market, import)
at exchange auctions
in 2018-2019



PIPE PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN

in November 2019
(in monetary terms)



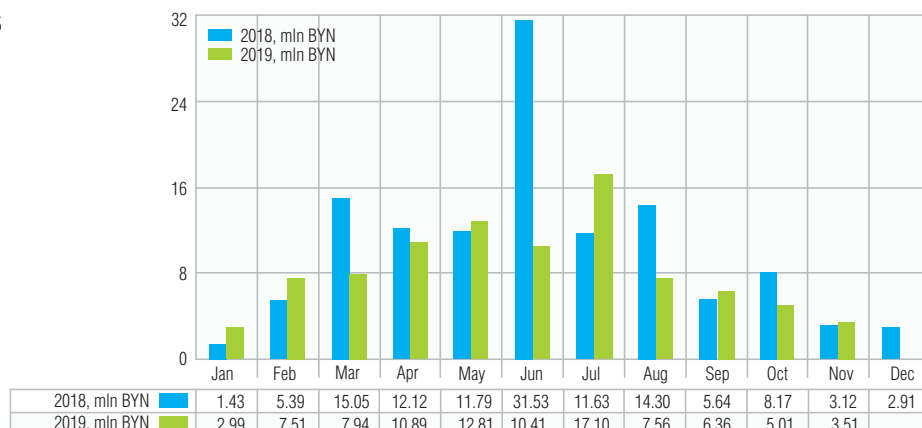
**A total of 135 sellers and 342 buyers buyers
made transactions with non-insulated pipe.**

PIPE SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Promstroimetal Metals Company	26.42	Grodnogazstroyzoliatsiya	15.89
EnergoTrubProm	14.43	Belaruskali	13.38
STS-Belpolyplastic	8.18	Stroytrest No. 3	6.79

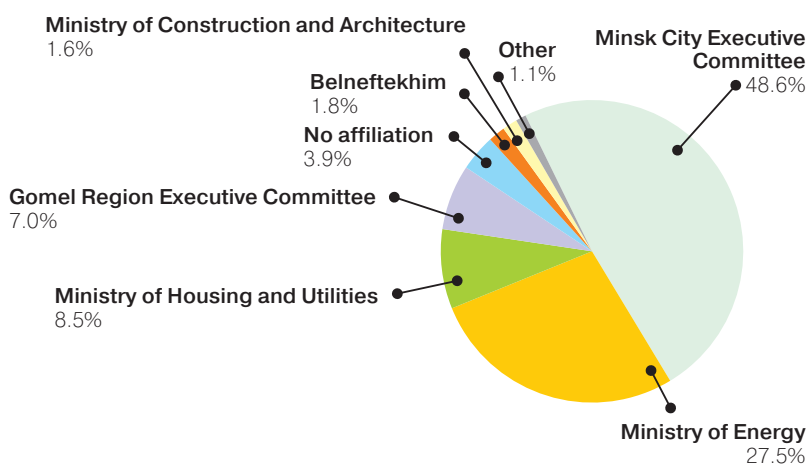
INSULATED PIPE PRODUCTS SALES DYNAMICS

(domestic market, import)
at exchange auctions
in 2018-2019



INSULATED PIPE PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN

in November 2019
(in monetary terms)

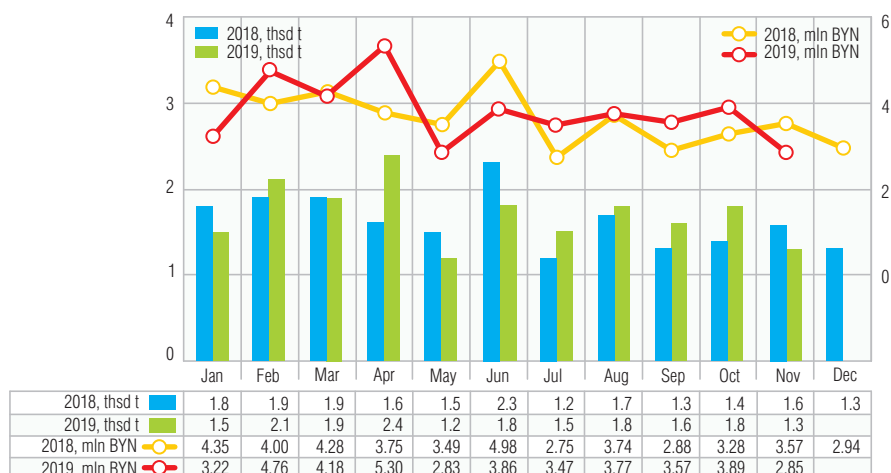


**A total of 16 sellers and 32 buyers
concluded transactions with insulated pipe.**

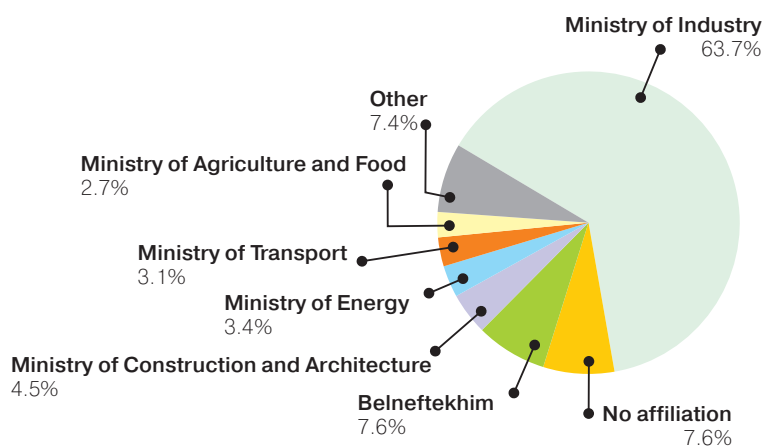
INSULATED PIPE SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Izocom	25.41	Minsk kommunteploset	38.05
Grodnogazstroyizoliatsiya	17.42	Belgazstroy – holding managing company	14.92
Polymer Tube Factory	15.49	Gomel Joint Construction Trust	6.50

**DISC
SALES DYNAMICS**
(domestic market, import)
at exchange auctions
in 2018-2019



**DISC
PURCHASING
STRUCTURE
WITH COMPANY AFFILIATION
BREAKDOWN**
in November 2019
(in monetary terms)



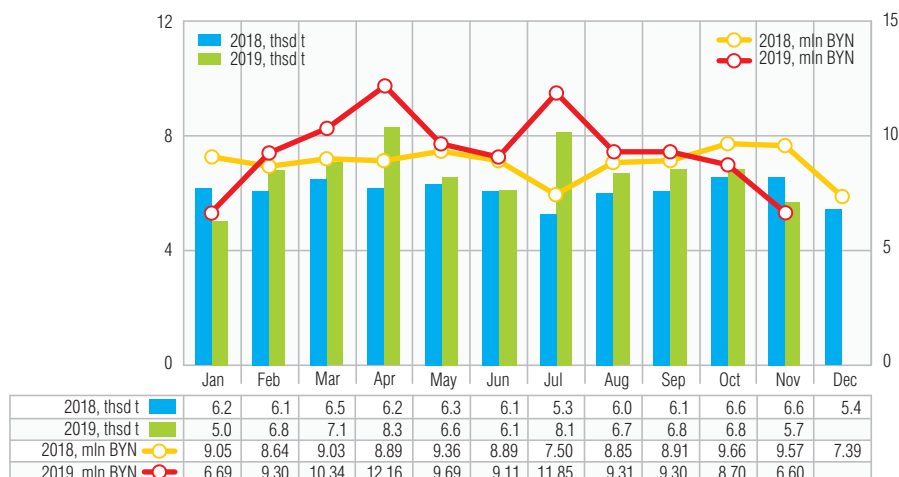
**A total of 72 sellers and 209 buyers
concluded transactions with discs.**

DISC SELLERS AND BUYERS RATING
at exchange auctions (import, domestic market) in November 2019

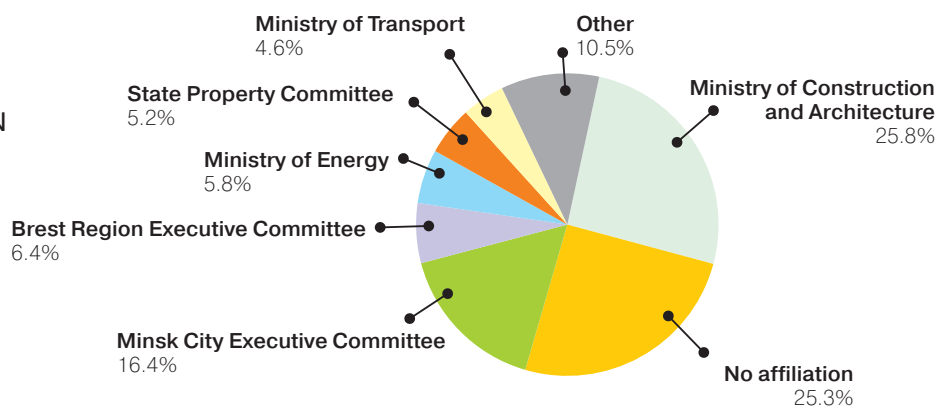
Seller	Rating	Buyer	Rating
SETEL	9.95	Minsk Motor Plant	19.16
Evropeiskaya Torgovaya Kompaniya	9.68	Borisov Plant Avtohydrosilitel	6.44
Belmet Zapad	9.12	Atlant	4.00



REBAR SALES DYNAMICS (domestic market, import) at exchange auctions in 2018-2019



REBAR PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN in November 2019 (in monetary terms)

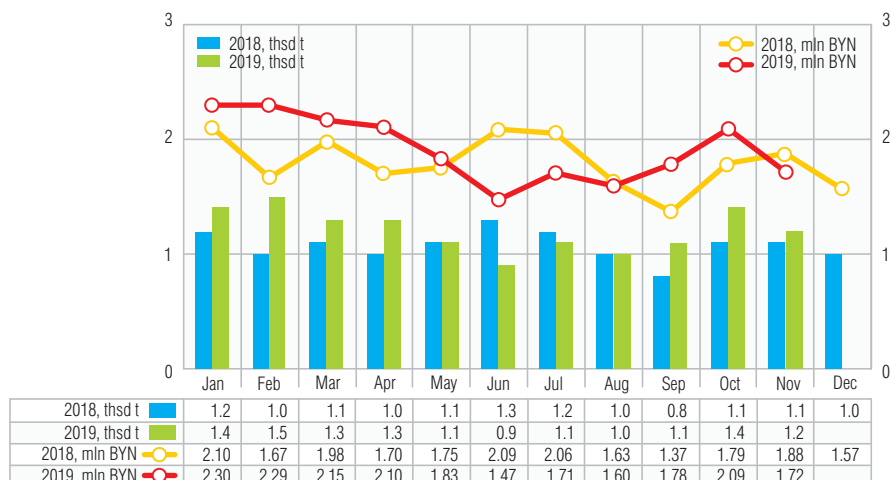


A total of 44 sellers and 158 buyers
made transactions with rebar.

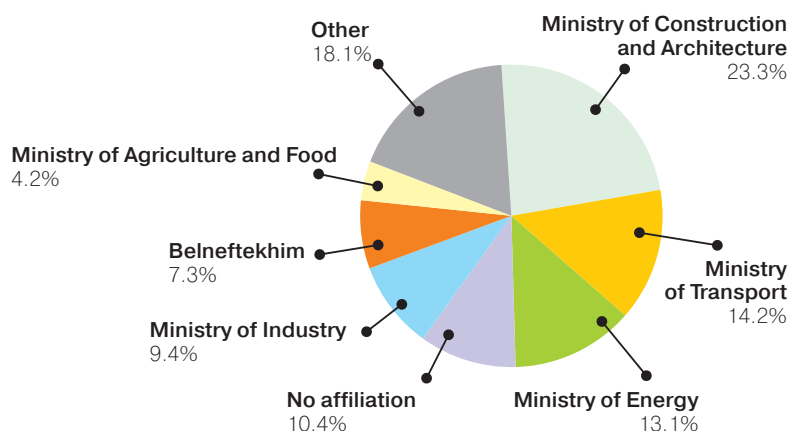
REBAR SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Stalnoy Nastil	11.25	Minskmetrostoi	6.28
Gomelkhimtorg	10.63	Stroitrest No.35	5.82
Stalnaya Garantiya	9.71	Stroitrest No.35	5.20

ANGLE SALES DYNAMICS (domestic market, import) at exchange auctions in 2018-2019



ANGLE PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN in November 2019 (in monetary terms)

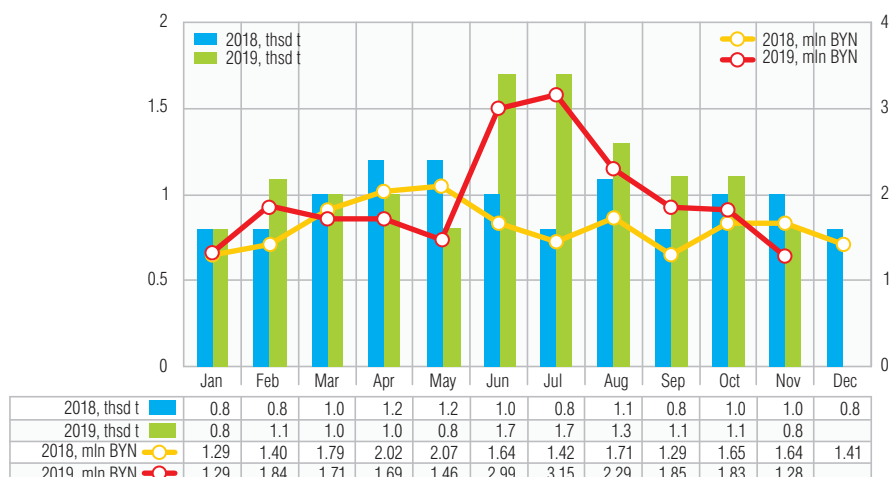


A total of 65 sellers and 217 buyers made transactions with angle.

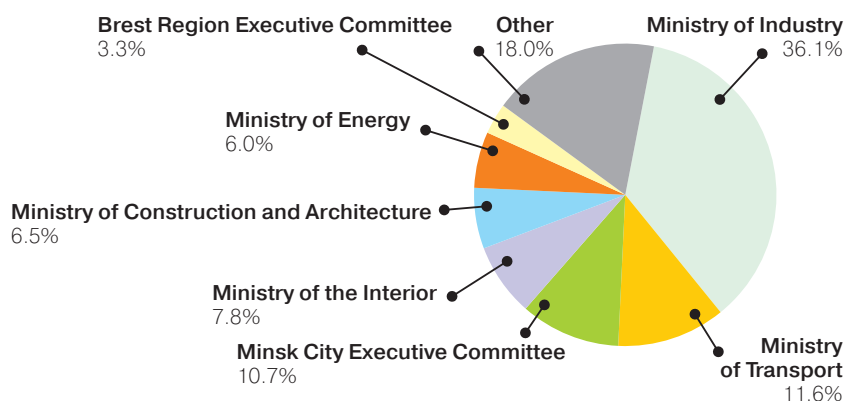
ANGLE SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Stal TMK	12.72	Dorstroymontazhtrest	10.59
Promstroimetall Metals Company	11.65	Promtekhmontazh	6.47
UGMK-Alliance	8.70	Zapadelektrostroy	4.09

C/R SHEET SALES DYNAMICS (domestic market, import) at exchange auctions in 2018-2019



C/R SHEET PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN in November 2019 (in monetary terms)



**A total of 38 sellers and 97 buyers
made transactions with cold-rolled sheet.**

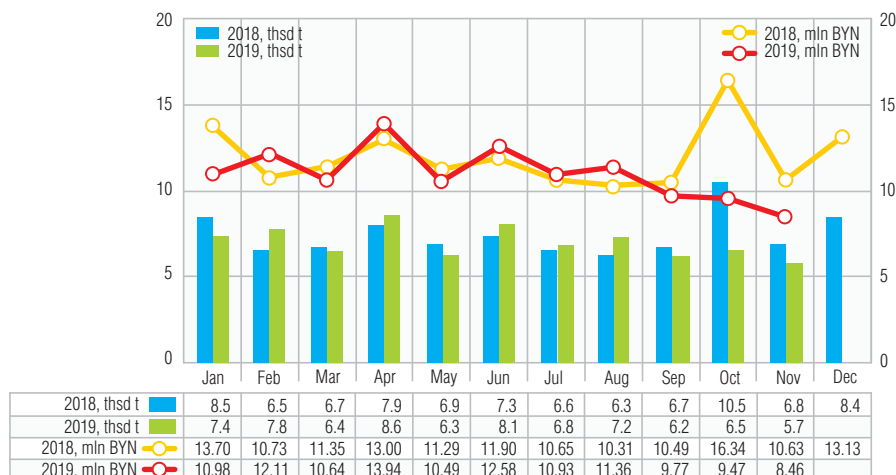
C/R SHEET SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Stalnoy Nastil	14.74	Bobruiskagromash	9.58
Minskcontract	12.67	Brest Electrotechnical Plant	7.18
Belmetall	10.31	MAPID	6.34



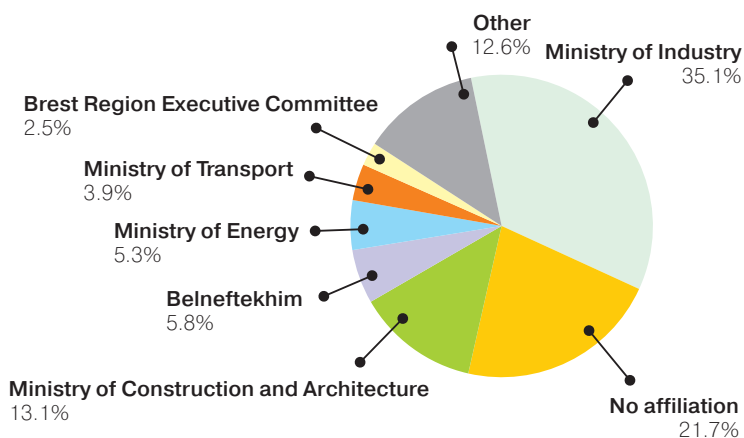
H/W SHEET SALES DYNAMICS

(domestic market, import)
at exchange auctions
in 2018-2019



H/W SHEET PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN

in November 2019
(in monetary terms)



**A total of 69 sellers and 274 buyers
concluded transactions with hot-rolled sheets.**

H/R SHEET SELLERS AND BUYERS RATING

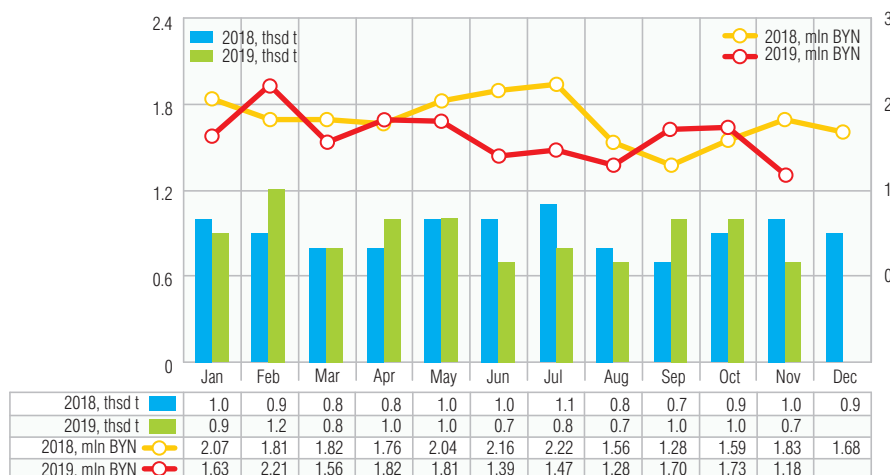
at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Stalnoy Nastil	18.95	Bobruiskagromash	15.70
Stalnaya Garantiya	16.25	OZTM	15.47
Minskcontract	10.25	Amkodor – holding managing company	4.34



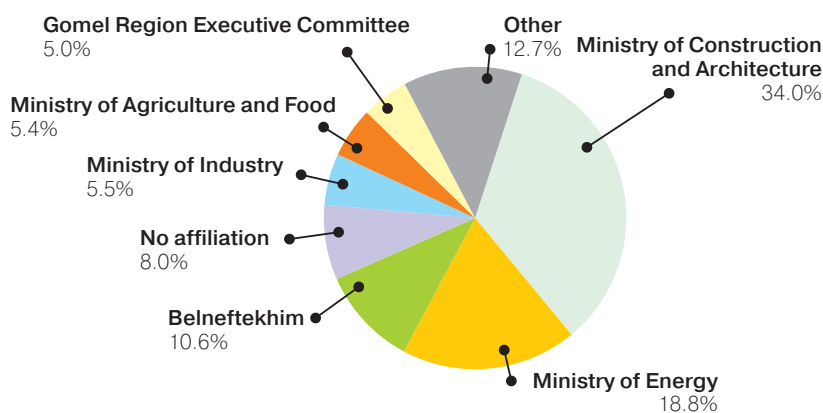
CHANNEL SALES DYNAMICS

(domestic market, import)
at exchange auctions
in 2018-2019



CHANNEL PURCHASING STRUCTURE WITH COMPANY AFFILIATION BREAKDOWN

in November 2019
(in monetary terms)



**A total of 42 sellers and 154 buyers
made transactions with channel.**

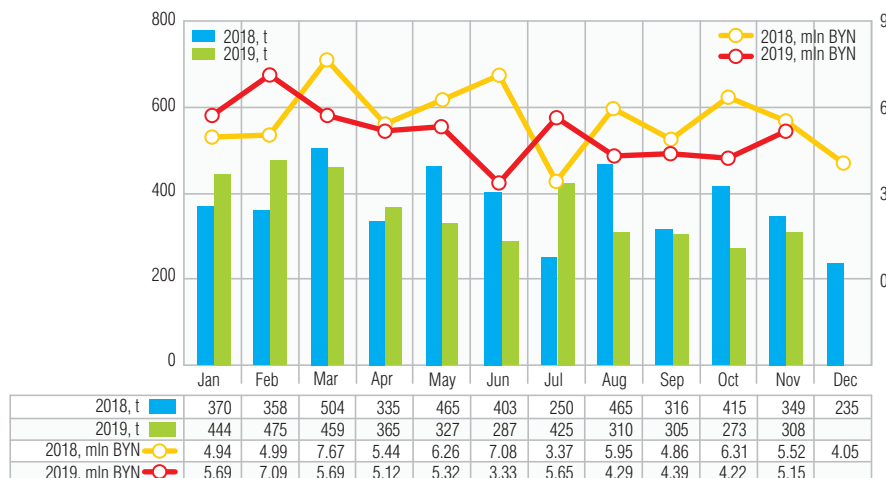
CHANNEL SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Promstroimetal Metals Company	22.43	Promtekhmontazh	15.55
Armet	13.09	Belenergostroy	14.60
Stal TMK	10.30	Grodnopromstroy	4.97

Non-ferrous metals and articles thereof

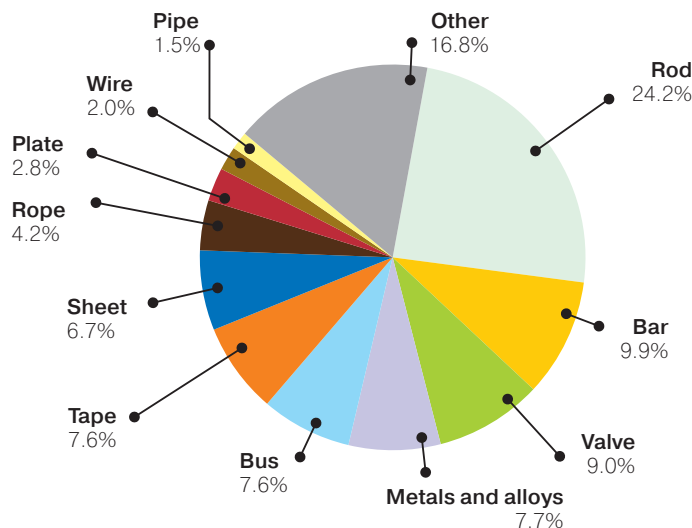
SALES DYNAMICS OF NON-FERROUS METALS AND ARTICLES THEREOF SCRAP AND WASTE OF NON-FERROUS METALS

at exchange auctions
in 2018-2019
(domestic market)



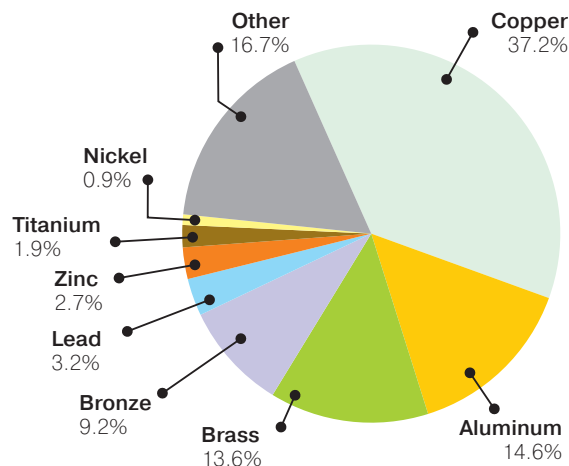
SALES STRUCTURE OF NON-FERROUS METALS AND ARTICLES THEREOF

at exchange auctions
in November 2019
(in monetary terms)



SALES STRUCTURE OF NON-FERROUS METALS

at exchange auctions
in November 2019
(in monetary terms)



**A total of 92 sellers and 162 buyers
made transactions with non-ferrous metal articles.**

NON-FERROUS METAL ARTICLES SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

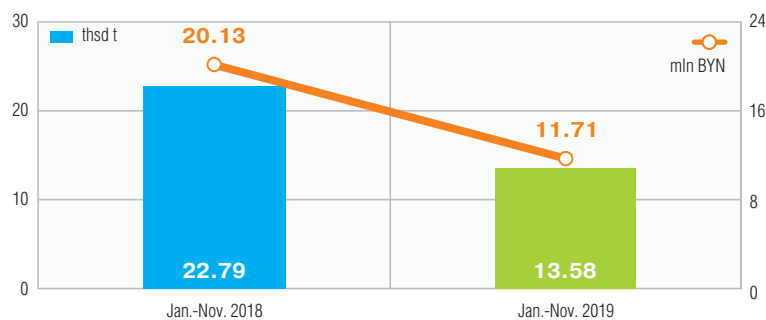
Seller	Rating	Buyer	Rating
Energokomplekt	24.10	Beltsvetmet	24.30
Stroitreest No.35	10.17	Spetsmetpostavka	11.42
BSW Holding	9.46	Colorprokat	10.96



Coke and coal

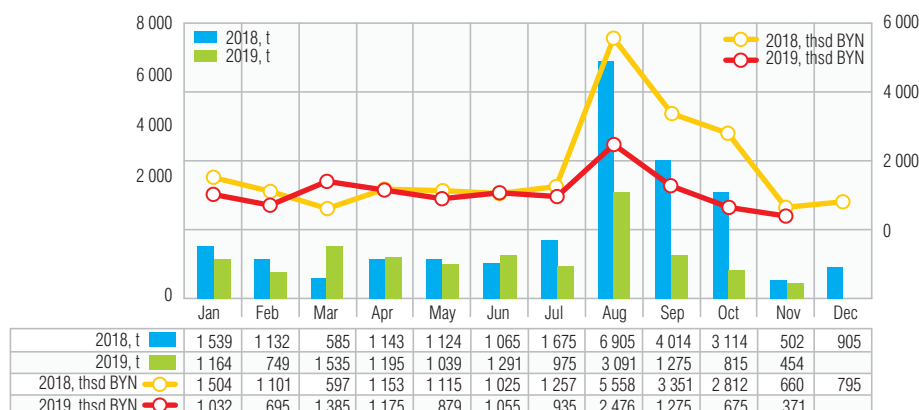
SALES VOLUMES OF COKE

at exchange auctions
in 2018-2019



SALES DYNAMICS OF COKE

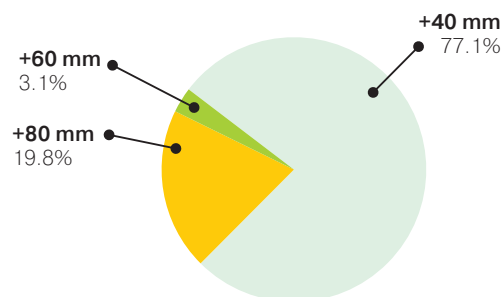
at exchange auctions
in 2018-2019



SALES STRUCTURE OF COKE

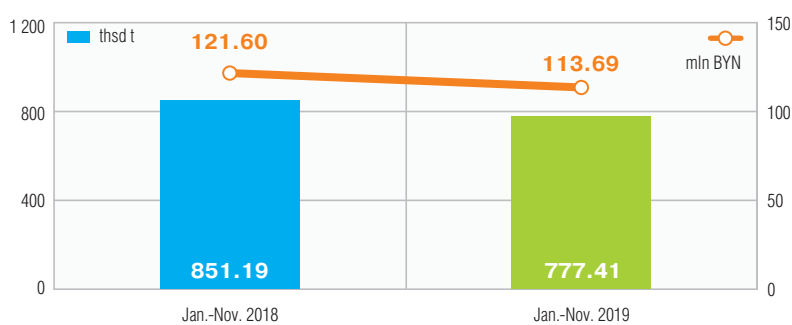
at exchange auctions
in November 2019
(in kind)

A total of 5 sellers and 6 buyers concluded transactions with coal and coke in November 2019.



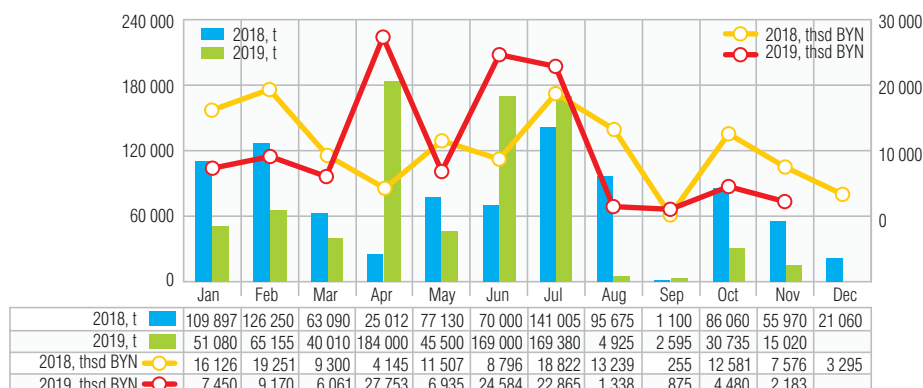
SALES VOLUMES OF COAL

at exchange auctions
in 2018-2019



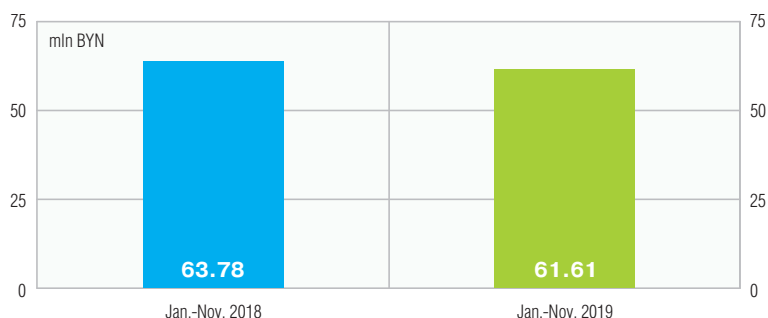
SALES DYNAMICS OF COAL

at exchange auctions
in 2018-2019

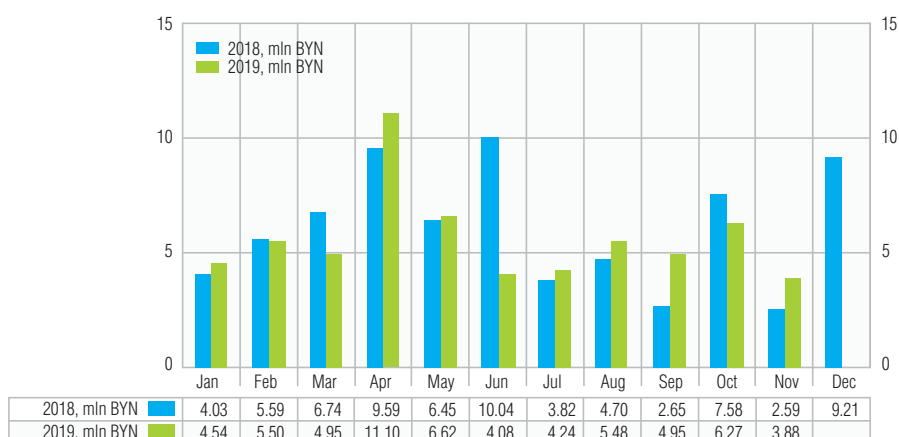


Electrical products

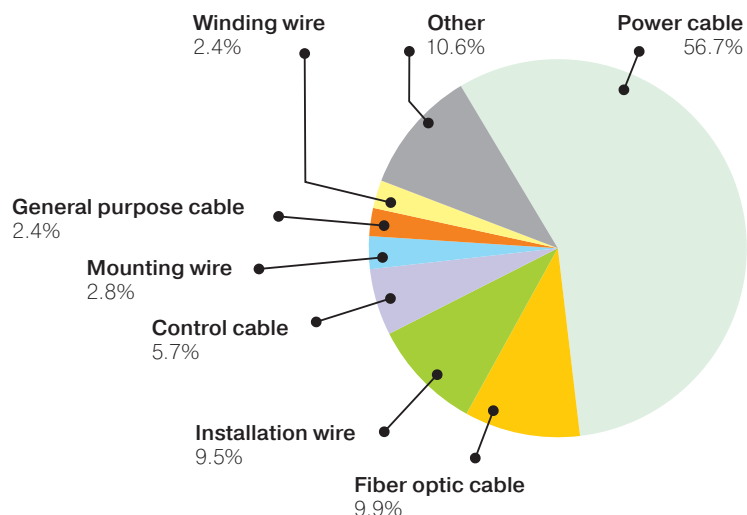
SALES VOLUMES OF ELECTRICAL PRODUCTS at exchange auctions in 2018-2019



SALES DYNAMICS OF ELECTRICAL PRODUCTS at exchange auctions in 2018-2019



SALES STRUCTURE OF ELECTRICAL PRODUCTS at exchange auctions in November 2019 (in monetary terms)



**A total of 54 sellers and 73 buyers
concluded transactions in November 2019.**

ELECTRICAL PRODUCTS SELLERS AND BUYERS RATING at exchange auctions (import, domestic market) in November 2019

Seller	Rating	Buyer	Rating
Belaruskali	21.84	ENKA Sp.J.	21.84
Minskmetrostoi	15.70	Torimeks	17.86
Zenit	11.20	Uncombrel	10.01



Exchange quotations

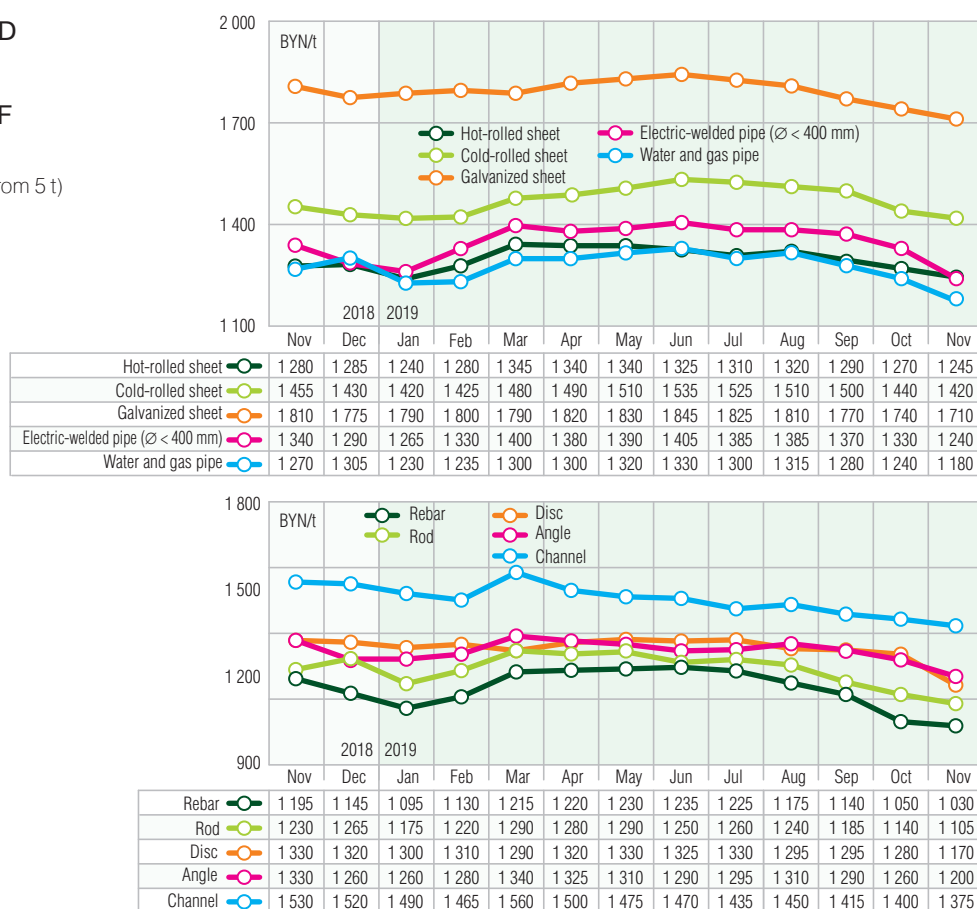
EXCHANGE PRICE INDEXES FOR DIFFERENT TYPES OF METAL PRODUCTS

Product	Index in October 2019	Index in November 2019		Index adjustment
Rebar	1.48	1.45	▼	-0.03
C/r sheet	1.85	1.82	▼	-0.03
H/r sheet	1.87	1.83	▼	-0.04
Galvanized sheet	1.76	1.73	▼	-0.03
Angle	1.56	1.48	▼	-0.08
Channel	1.71	1.68	▼	-0.03
Rolled wire	1.48	1.44	▼	-0.04
Disc	1.64	1.50	▼	-0.14
Water and gas pipe	1.57	1.49	▼	-0.08
E/w pipe	1.60	1.49	▼	-0.11

DYNAMICS OF WEIGHTED AVERAGE PRICES FOR FERROUS METALS AND ARTICLES THEREOF

at exchange auctions
in 2018-2019

(domestic market, incl. VAT, lots from 5 t)





EXCHANGE QUOTATIONS FOR FERROUS METAL AND ARTICLES THEREOF
(for shipments of 20 t and above) based on the results of exchange auctions in November 2019*
(weighted average price for 1 t, excluding VAT)*

Commodity	Grade	Standard size	Terms of delivery	Terms of payment	Currency	Price
Rebar S240	S240	10.0	Ex buyer's warehouse	Prepayment	BYN	1 009.00
Rebar S240	S240	12.0	Ex seller's warehouse	Deferred payment	BYN	1 118.00
Rebar S240	S240	14.0	Ex seller's warehouse	Deferred payment	BYN	1 048.00
Rebar S240	S240	20.0	Ex seller's warehouse	Deferred payment	BYN	1 300.00
Rebar S500	S500	10.0	Ex buyer's warehouse	Deferred payment	BYN	965.00
Rebar S500	S500	10.0	Ex buyer's warehouse	Prepayment	BYN	990.00
Rebar S500	S500	12.0	Ex buyer's warehouse	Deferred payment	BYN	930.00
Rebar S500	S500	12.0	Ex buyer's warehouse	Prepayment	BYN	910.00
Rebar S500	S500	14.0	Ex buyer's warehouse	Deferred payment	BYN	967.00
Rebar S500	S500	16.0	Ex buyer's warehouse	Prepayment	BYN	895.00
Rebar S500	S500	20.0	Ex buyer's warehouse	Deferred payment	BYN	918.00
Rebar S500	S500	25.0	Ex buyer's warehouse	Deferred payment	BYN	934.00
Rebar S500	S500	25.0	Ex buyer's warehouse	Prepayment	BYN	879.00
Rebar S500	S500	28.0	Ex buyer's warehouse	Deferred payment	BYN	935.00
Rebar S500	S500	32.0	Ex buyer's warehouse	Deferred payment	BYN	926.00
Rebar S500	S500	8.0	Ex buyer's warehouse	Deferred payment	BYN	1 045.00
Rebar S500	S500	8.0	Ex seller's warehouse	Deferred payment	BYN	1 260.00
Rebar S800	25Г2С	10.0	Ex buyer's warehouse	Prepayment	BYN	1 163.00
Rebar S800	25Г2С	12.0	Ex buyer's warehouse	Prepayment	BYN	1 148.00
Rebar A240	A240	10.0	Ex buyer's warehouse	Deferred payment	BYN	1 030.00
Rebar A500C	A500C	10.0	Ex buyer's warehouse	Deferred payment	BYN	978.00
Rebar A500C	A500C	10.0	Ex buyer's warehouse	Prepayment	BYN	967.00
Rebar A500C	A500C	12.0	Ex buyer's warehouse	Deferred payment	BYN	989.00
Rebar A500C	A500C	12.0	Ex buyer's warehouse	Prepayment	BYN	899.00
Rebar A500C	A500C	14.0	Ex buyer's warehouse	Deferred payment	BYN	959.00
Rebar A500C	A500C	14.0	Ex seller's warehouse	Deferred payment	BYN	1 218.00
Rebar A500C	A500C	16.0	Ex buyer's warehouse	Prepayment	BYN	920.00
Rebar A500C	A500C	20.0	Ex buyer's warehouse	Deferred payment	BYN	933.00
Rebar A500C	A500C	20.0	Ex seller's warehouse	Deferred payment	BYN	920.00
Rebar A500C	A500C	25.0	Ex buyer's warehouse	Deferred payment	BYN	924.00
Rebar A500C	A500C	32.0	Ex buyer's warehouse	Deferred payment	BYN	942.00
Rebar A500C	A500C	40.0	Ex buyer's warehouse	Deferred payment	BYN	1 019.00
Rebar A500C	Cr3	10.0	Ex buyer's warehouse	Prepayment	BYN	941.00
Rebar A500C	Cr3	10.0	Ex seller's warehouse	Deferred payment	BYN	1 250.00
Rebar A500C	Cr3	12.0	Ex buyer's warehouse	Deferred payment	BYN	1 355.00
Rebar A500C	Cr3	8.0	Ex buyer's warehouse	Prepayment	BYN	1 059.00
Rebar A500C	Cr3cn	16.0	Ex buyer's warehouse	Deferred payment	BYN	934.00
Rebar A800	A800	10.0	Ex buyer's warehouse	Deferred payment	BYN	1 146.00
Rebar A800	A800	12.0	Ex buyer's warehouse	Deferred payment	BYN	1 144.00
Rebar A800	A800	12.0	Ex buyer's warehouse	Prepayment	BYN	1 211.00
Rebar Ar800	25Г2С	12.0	Ex buyer's warehouse	Deferred payment	BYN	1 238.00
Rebar Ar800	28C	12.0	Ex buyer's warehouse	Deferred payment	BYN	1 395.00
Beam	09Г2С-12	40Б1	Ex buyer's warehouse	Deferred payment	BYN	1 367.00
Beam	C255	60Б1	Ex buyer's warehouse	Deferred payment	BYN	1 409.00

* Price results for shipments under 20 t are provided as a supplement in the electronic form.



Commodity	Grade	Standard size	Terms of delivery	Terms of payment	Currency	Price
Beam	Cr3	14.0	Ex buyer's warehouse	Prepayment	BYN	1 500.00
Beam	Cr3nc/cn5	14.0	Ex buyer's warehouse	Prepayment	BYN	1 500.00
Beam	Cr3nc/cn5	14.0	Ex destination station	Prepayment	BYN	1 460.00
Beam	Cr3cn	50Б1	Ex buyer's warehouse	Deferred payment	BYN	1 389.00
Beam	Cr3cn	35K2	Ex buyer's warehouse	Deferred payment	BYN	1 364.00
Beam	Cr3cn5	25Ш1	Ex buyer's warehouse	Deferred payment	BYN	1 350.00
Beam	Cr3cn5	40Б1	Ex buyer's warehouse	Deferred payment	BYN	1 408.00
Beam	Cr3cn5	50Ш1	Ex buyer's warehouse	Deferred payment	BYN	1 434.00
Steel shot	ДСЛУ	1.0	Ex seller's warehouse	Deferred payment	BYN	1 550.00
Steel shot	ДСЛУ	1.40	Ex buyer's warehouse	Deferred payment	BYN	1 397.00
Tin ЭЖК 2.8/5.6D	UNIT 435	0.17x959x943.8	Ex buyer's warehouse	Deferred payment	BYN	3 950.00
Tin ЭЖК 2.8/5.6D	UNIT 435	0.18x959x943.8	Ex buyer's warehouse	Deferred payment	BYN	4 000.00
Tin ЭЖК 2.8/5.6D	UNIT 550	0.13x925x925	Ex buyer's warehouse	Deferred payment	BYN	4 180.00
Electrolytic tin for cans 5.6/8.4D	UNIT 435	0.17x959x943.8	Ex buyer's warehouse	Deferred payment	BYN	3 900.00
Electrolytic tin for cans 5.6/8.4D	UNIT 435	0.18x959x943.8	Ex buyer's warehouse	Deferred payment	BYN	3 900.00
Electrolytic tin for cans 5.6/8.4D	UNIT 550	0.13x925x925	Ex buyer's warehouse	Deferred payment	BYN	4 190.00
Electrolytic tin for cans A2 II	08nc	0.22x712x820	Ex buyer's warehouse	Deferred payment	BYN	3 015.00
Rolled wire	Cr3nc	5.5	Ex buyer's warehouse	Deferred payment	BYN	1 000.00
Rolled wire	Cr3nc/cn	5.5	Ex buyer's warehouse	Deferred payment	BYN	988.00
Rolled wire	Cr3cn	5.5	Ex buyer's warehouse	Deferred payment	BYN	984.00
Disc	25ХГТ	100.0	Ex buyer's warehouse	Prepayment	BYN	1 237.00
Disc	60C2A	16.0	Ex buyer's warehouse	Deferred payment	BYN	2 040.00
Disc	20X2H4A	250.0	Ex buyer's warehouse	Deferred payment	BYN	3 212.00
Disc	40XГНМ	130.0	Ex buyer's warehouse	Deferred payment	BYN	1 820.00
Disc	40XГНМ	130.0	Ex buyer's warehouse	Deferred payment	RUB	56 733.00
H/r sheet	08nc	3.90x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 889.00
H/r sheet	09Г2С	20.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 233.00
H/r sheet	09Г2С	40.00x2000x6000	Ex seller's warehouse	Prepayment	BYN	1 271.00
H/r sheet	09Г2С-12	10.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 192.00
H/r sheet	09Г2С-12	12.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 178.00
H/r sheet	09Г2С-12	16.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 178.00
H/r sheet	09Г2С-12	30.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 229.00
H/r sheet	09Г2С-12	36.00x1500x6000	Ex buyer's warehouse	Prepayment	BYN	1 240.00
H/r sheet	09Г2С-12	40.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 229.00
H/r sheet	09Г2С-12	8.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 178.00
H/r sheet	09Г2С-14	10.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 146.00
H/r sheet	09Г2С-14	4.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 162.00
H/r sheet	09Г2С-14	8.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 158.00
H/r sheet	09Г2С-14	20.00x2000x7000	Ex buyer's warehouse	Deferred payment	BYN	1 215.00
H/r sheet	09Г2С-14	8.00x1500x6400	Ex buyer's warehouse	Deferred payment	BYN	1 117.00
H/r sheet	09Г2С-14	18.00x2250x6000	Ex buyer's warehouse	Deferred payment	BYN	1 209.00
H/r sheet	09Г2С-14	6.00x1500x6730	Ex buyer's warehouse	Deferred payment	BYN	1 117.00
H/r sheet	09Г2С-14	16.00x1500x6130	Ex buyer's warehouse	Deferred payment	BYN	1 215.00
H/r sheet	10XCHД	4.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 730.00
H/r sheet	35	160.00x2000x3000	Ex buyer's warehouse	Deferred payment	BYN	1 860.00
H/r sheet	Cr3	3.00x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 182.00
H/r sheet	Cr3	4.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 185.00
H/r sheet	Cr3	5.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 173.00



Commodity	Grade	Standard size	Terms of delivery	Terms of payment	Currency	Price
H/r sheet	Cr3	6.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 054.00
H/r sheet	Cr3	6.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 173.00
H/r sheet	Cr3nc/cn5	3.00x1250x2500	Ex buyer's warehouse	Deferred payment	BYN	1 164.00
H/r sheet	Cr3nc/cn5	3.00x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 165.00
H/r sheet	Cr3nc/cn5	5.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 155.00
H/r sheet	Cr3cn5	10.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 054.00
H/r sheet	Cr3cn5	10.00x1500x6000	Ex buyer's warehouse	Prepayment	BYN	1 099.00
H/r sheet	Cr3cn5	10.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 142.00
H/r sheet	Cr3cn5	12.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 167.00
H/r sheet	Cr3cn5	12.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 167.00
H/r sheet	Cr3cn5	2.00x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 175.00
H/r sheet	Cr3cn5	2.50x1250x2500	Ex buyer's warehouse	Prepayment	BYN	1 146.00
H/r sheet	Cr3cn5	3.00x1250x2500	Ex buyer's warehouse	Deferred payment	BYN	1 182.00
H/r sheet	Cr3cn5	3.00x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 177.00
H/r sheet	Cr3cn5	3.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 127.00
H/r sheet	Cr3cn5	4.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 146.00
H/r sheet	Cr3cn5	4.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 184.00
H/r sheet	Cr3cn5	5.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 134.00
H/r sheet	Cr3cn5	5.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 196.00
H/r sheet	Cr3cn5	50.00x1500x6000	Ex seller's warehouse	Prepayment	BYN	1 234.00
H/r sheet	Cr3cn5	6.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 185.00
H/r sheet	Cr3cn5	8.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 100.00
H/r sheet	Cr3cn5	8.00x1500x6000	Ex buyer's warehouse	Prepayment	BYN	1 107.00
H/r sheet	Cr3cn5	8.00x1500x6000	Ex seller's warehouse	Deferred payment	BYN	1 140.00
H/r sheet	Cr3cn5	8.00x2000x8000	Ex buyer's warehouse	Deferred payment	BYN	1 620.00
Galvanized sheet (rolls)	08Ю	0.55x1250	Ex seller's warehouse	Deferred payment	BYN	1 760.00
Expanded steel sheet	Cr3	510.00x1000x2000	Ex buyer's warehouse	Deferred payment	BYN	1 244.00
Lentiform corrugated sheet	Cr3	4.00x1500x6000	Ex buyer's warehouse	Deferred payment	BYN	1 150.00
C/r sheet	08nc	0.70x1250x2500	Ex buyer's warehouse	Deferred payment	BYN	1 368.00
C/r sheet	08nc	1.20x1250x2500	Ex buyer's warehouse	Deferred payment	BYN	1 367.00
C/r sheet	08nc	1.50x1000x2000	Ex buyer's warehouse	Prepayment	BYN	1 470.00
C/r sheet	08nc	1.50x1250x2500	Ex seller's warehouse	Deferred payment	BYN	1 280.00
C/r sheet	08nc	3.00x1250x2500	Ex buyer's warehouse	Prepayment	BYN	1 336.00
Band	Cr3nc	4.00x471	Ex destination station	Prepayment	BYN	1 150.00
Band	Cr3nc	4.00x280	Ex destination station	Prepayment	BYN	1 130.00
Wire	Cr1	6.0	Ex seller's warehouse	Prepayment	BYN	1 280.00
Wire	Cr3nc	4.0	Ex buyer's warehouse	Deferred payment	BYN	1 215.00
Wire B-1	85	5.0	Ex buyer's warehouse	Deferred payment	BYN	2 554.00
Wire B-1	85	5.0	Ex seller's warehouse	Deferred payment	BYN	2 554.00
Wire BP-1	Cr3	5.0	Ex buyer's warehouse	Prepayment	BYN	1 086.00
Galvanized wire	Cr1	2.0	Ex buyer's warehouse	Deferred payment	BYN	1 580.00
Galvanized wire	Cr1	2.8	Ex buyer's warehouse	Deferred payment	BYN	1 569.00
Welding wire	Св08Г2С	1.2	Ex buyer's warehouse	Deferred payment	BYN	2 500.00
Car post profile	09Г2С	BC	Ex buyer's warehouse	Deferred payment	BYN	2 077.00
Welded joist web	Cr3	250x250x8.0	Ex buyer's warehouse	Deferred payment	BYN	1 580.00
Welded joist web	Cr3nc/cn5	120x120x6.0	Ex buyer's warehouse	Deferred payment	BYN	1 020.00
Z bar	09Г2С-14	Z310	Ex buyer's warehouse	Deferred payment	BYN	1 504.00
Railway rails	70cn	P24	Ex buyer's warehouse	Deferred payment	BYN	2 490.00



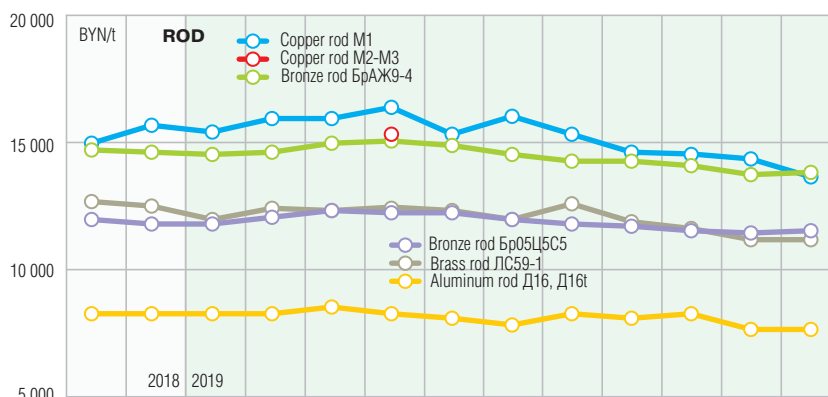
Commodity	Grade	Standard size	Terms of delivery	Terms of payment	Currency	Price
Railway rails	376Φ	P50	Ex buyer's warehouse	Deferred payment	BYN	2 889.00
Railway rails	376XΦ	P65	Ex buyer's warehouse	Deferred payment	BYN	2 339.00
Electrical isotropic non grain oriented steel	2212	0.5x280	Ex buyer's warehouse	Deferred payment	RUB	42 150.00
Electrical isotropic non grain oriented steel	2212	0.5x250	Ex buyer's warehouse	Deferred payment	BYN	1 419.00
Seamless water pipe	20	159.0x6.0	Ex buyer's warehouse	Deferred payment	BYN	1 977.00
Seamless water pipe	20	273.0x8.0	Ex buyer's warehouse	Deferred payment	BYN	2 028.00
Seamless water pipe	20	325.0x12.0	Ex buyer's warehouse	Deferred payment	BYN	2 092.00
Seamless water pipe	20	426.0x10.0	Ex seller's warehouse	Deferred payment	BYN	2 292.00
Seamless water pipe	20	89.0x6.0	Ex buyer's warehouse	Deferred payment	RUB	63 000.00
Seamless c/r water pipe	20	28.0x3.0	Ex buyer's warehouse	Deferred payment	BYN	3 760.00
Casing pipe	-	M – 146.0x10.7	Ex buyer's warehouse	Deferred payment	BYN	2 363.00
Shaped e/w pipe	20	60x40x3.0	Ex buyer's warehouse	Deferred payment	BYN	981.00
Shaped e/w pipe	Cr3nc/cn	60x40x3.0	Ex buyer's warehouse	Deferred payment	BYN	993.00
Shaped e/w pipe	Cr3nc/cn	60x40x3.0	Ex seller's warehouse	Deferred payment	BYN	996.00
Shaped e/w pipe	Cr3cn5	50x25x3.0	Ex seller's warehouse	Deferred payment	BYN	1 035.00
E/w pipe	17Г1C	720.0x9.0	Ex buyer's warehouse	Prepayment	BYN	2 893.00
E/w pipe	17Г1CV	530.0x8.0	Ex buyer's warehouse	Deferred payment	BYN	2 077.00
E/w pipe	20	108.0x4.0	Ex buyer's warehouse	Deferred payment	BYN	990.00
E/w pipe	20	159.0x4.5	Ex buyer's warehouse	Deferred payment	BYN	1 158.00
E/w pipe	20	219.0x6.0	Ex buyer's warehouse	Deferred payment	BYN	1 231.00
E/w pipe	20	273.0x6.0	Ex buyer's warehouse	Deferred payment	BYN	1 339.00
E/w pipe	20	273.0x7.0	Ex buyer's warehouse	Deferred payment	BYN	1 369.00
E/w pipe	20	325.0x5.0	Ex buyer's warehouse	Deferred payment	BYN	1 620.00
E/w pipe	20	325.0x6.0	Ex buyer's warehouse	Deferred payment	BYN	1 456.00
E/w pipe	20	40.0x1.5	Ex buyer's warehouse	Deferred payment	BYN	1 470.00
E/w pipe	20	426.0x8.0	Ex seller's warehouse	Deferred payment	BYN	1 498.00
E/w pipe	20	530.0x7.0	Ex buyer's warehouse	Deferred payment	BYN	1 520.00
E/w pipe	20	89.0x3.5	Ex buyer's warehouse	Deferred payment	BYN	990.00
E/w pipe	Cr3	630.0x8.0	Ex buyer's warehouse	Deferred payment	BYN	1 710.00
E/w pipe	Cr3	920.0x11.0	Ex buyer's warehouse	Deferred payment	BYN	1 940.00
E/w pipe	BCr3cn	630.0x8.0	Ex buyer's warehouse	Deferred payment	BYN	1 717.00
Angle	09Г2C-14	100x100x8.0	Ex buyer's warehouse	Deferred payment	BYN	1 222.00
Angle	Cr3	45x45x5.0	Ex buyer's warehouse	Deferred payment	BYN	1 110.00
Angle	Cr3	50x50x5.0	Ex buyer's warehouse	Deferred payment	BYN	1 075.00
Ferromanganese	ФМн78	-	Ex buyer's warehouse	Deferred payment	BYN	2 500.00
Ferrosilicon	ФC45	-	Ex buyer's warehouse	Deferred payment	BYN	1 539.00
Ferrosilicon	ФC45	-	Ex buyer's warehouse	Prepayment	BYN	1 498.00
Cast iron	Л3	-	Ex buyer's warehouse	Deferred payment	BYN	1 018.00
Cast iron	Л4	-	DAP	Deferred payment	USD	443.00
Cast iron	Л4	-	Ex buyer's warehouse	Deferred payment	BYN	1 014.00
Steel-making iron	ПЛ1	-	DAP	Deferred payment	USD	358.00
Steel-making iron	ПЛ1	-	Ex buyer's warehouse	Deferred payment	BYN	920.00
Steel grinding ball	-	40.0	Ex buyer's warehouse	Deferred payment	BYN	1 547.00
Channel	Cr3nc/cn5	20Y	Ex buyer's warehouse	Deferred payment	BYN	1 225.00



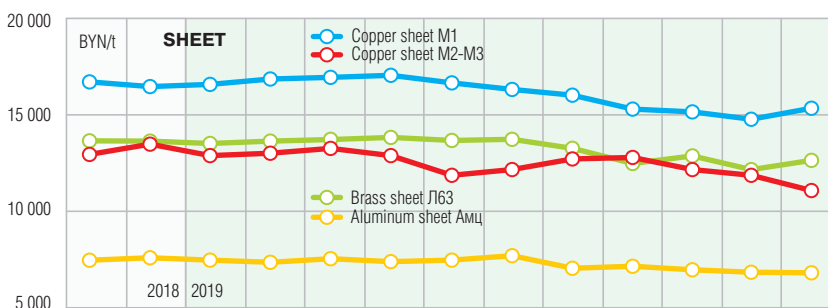
DYNAMICS OF WEIGHTED AVERAGE PRICES FOR NON-FERROUS METALS AND ARTICLES THEREOF

at exchange auctions
in 2018-2019 (domestic market,
ex warehouse, incl. VAT)

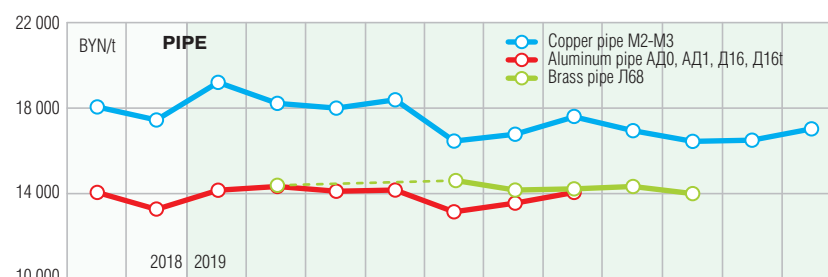
--- Marked commodities
were not traded in
the indicated period.



Copper rod M1	14 990	15 720	15 380	15 960	15 910	16 390	15 300	15 990	15 320	14 610	14 530	14 310	13 660
Copper rod M2-M3	—	—	—	—	—	15 350	—	—	—	—	—	—	—
Bronze rod БрАЖ9-4	12 680	12 480	11 930	12 410	12 330	12 380	12 340	11 930	12 580	11 920	11 640	11 200	11 150
Bronze rod Бр05Л5С5	14 730	14 660	14 510	14 620	14 940	15 050	14 880	14 530	14 230	14 240	14 110	13 730	13 830
Brass rod ЛС59-1	11 980	11 780	11 770	12 050	12 350	12 240	12 270	12 000	11 810	11 740	11 510	11 440	11 490
Aluminum rod Д16, Д16т	8 290	8 230	8 250	8 240	8 550	8 280	8 050	7 830	8 230	8 090	8 230	7 630	7 640



Copper sheet M1	16 690	16 490	16 510	16 850	16 930	17 040	16 630	16 280	15 980	15 310	15 170	14 750	15 310
Copper sheet M2-M3	13 630	13 630	13 510	13 630	13 730	13 830	13 600	13 690	13 230	12 490	12 820	12 180	12 600
Brass sheet Л63	7 430	7 570	7 450	7 380	7 480	7 390	7 420	7 690	7 060	7 100	6 950	6 800	6 780
Aluminum sheet Амц	12 920	13 520	12 820	12 990	13 230	12 830	11 820	12 140	12 690	12 810	12 180	11 850	11 060



Copper pipe M2-M3	18 040	17 430	19 250	18 230	17 980	18 370	16 370	16 760	17 610	16 960	16 430	16 520	17 010
Aluminum pipe АД0, АД1, Д16, Д16т	14 040	13 280	14 140	14 340	14 120	14 180	13 100	13 540	14 070	—	—	—	—
Brass pipe Л68	—	—	—	14 410	—	—	14 590	14 180	14 210	14 320	13 980	—	—

PRICE INDEX DYNAMICS FOR CERTAIN NON-FERROUS METAL PRODUCTS

Product	Index in October 2019	Index in November 2019	Index adjustment	
Bronze rod БрАЖ9-4	1.10	1.11	▲	+0.01
Copper rod M1	1.18	1.13	▼	-0.05
Brass rod ЛС59-1	1.32	1.32	▶	0.00
Brass sheet Л63	1.33	1.38	▲	+0.05
Aluminum sheet Амц	1.29	1.28	▼	-0.01
Copper pipe M2-M3	1.24	1.28	▲	+0.04



EXCHANGE QUOTATIONS FOR NON-FERROUS METAL AND ARTICLES THEREOF
(for shipments of 1 t and above) based on the results of exchange auctions in November 2019
(weighted average price for 1 t, excluding VAT)*

Commodity	Steel grade	Standard size	Terms of delivery	Terms of payment	Currency	Price
Aluminum cast alloys	AK5M2	ingot	Ex seller's warehouse	Prepayment	BYN	2 886.00
Aluminum cast alloys	AK12M2	ingot	Ex seller's warehouse	Deferred payment	BYN	3 600.00
Aluminum	A7E	-	Ex seller's warehouse	Deferred payment	BYN	4 140.00
Rectangular zinc anodes	Ц0	10.0x150x1000	Ex seller's warehouse	Deferred payment	BYN	6 900.00
Tin and lead babbitts	Б16	-	Ex buyer's warehouse	Deferred payment	BYN	12 000.00
Casting bronze ingots	Бр05Ц6С5	-	Ex seller's warehouse	Deferred payment	BYN	11 370.00
Casting bronze ingots	Бр03Ц12С5	-	Ex seller's warehouse	Prepayment	BYN	8 360.00
Rolled copper wire	CRWpr M1pr	8.00	Ex seller's warehouse	Deferred payment	BYN	11 750.00
Aluminum tape	АД1	0.50x1200	Ex buyer's warehouse	Deferred payment	BYN	5 389.00
Aluminum tape	АД1	0.50x1200	Ex seller's warehouse	Deferred payment	BYN	6 340.00
Aluminum tape	АД1	0.80x1200	Ex buyer's warehouse	Deferred payment	BYN	5 523.00
Aluminum tape	АД1	1.00x1200	Ex buyer's warehouse	Deferred payment	BYN	5 490.00
Aluminum sheet	A5	2.00x1200x3000	Ex buyer's warehouse	Deferred payment	BYN	6 740.00
Aluminum sheet	АД1	3.00x1200x3000	Ex seller's warehouse	Deferred payment	BYN	6 900.00
Aluminum sheet	АМц	2.00x1500x3000	Ex buyer's warehouse	Deferred payment	BYN	6 490.00
Aluminum sheet	АМц	3.00x1500x3000	Ex buyer's warehouse	Deferred payment	BYN	6 520.00
Aluminum sheet	АМц	3.00x1500x3000	Ex seller's warehouse	Deferred payment	BYN	6 490.00
Aluminum sheet	АМц	5.00x1200x3000	Ex buyer's warehouse	Deferred payment	BYN	6 715.00
Lead sheet	C1	10.00x250x1950	Ex seller's warehouse	Deferred payment	BYN	6 095.00
Lead sheet	C1	10.00x150x1950	Ex seller's warehouse	Deferred payment	BYN	6 095.00
Lead sheet	C1	2.50x500x1000	Ex buyer's warehouse	Deferred payment	BYN	5 880.00
Aluminum and aluminum alloys waste	Г3	-	Ex seller's warehouse	Prepayment	BYN	655.00
Aluminum plate	Д16	180.00x1200x3000	Ex seller's warehouse	Prepayment	BYN	7 750.00
Copper plate	M1	160.00x770x980	Ex seller's warehouse	Deferred payment	BYN	22 000.00
Copper plate	M1	140.00x710x820	Ex buyer's warehouse	Deferred payment	BYN	23 540.00
Copper wire	MM	1.38	Ex seller's warehouse	Deferred payment	BYN	15 640.00
Aluminum rod KP	Д16	25.00xHД	Ex seller's warehouse	Deferred payment	BYN	7 840.00
Aluminum rod KP	Д16	28.00xHД	Ex seller's warehouse	Deferred payment	BYN	8 180.00
Bronze rod KP	БрАЖ9-4	60.00x1000	Ex seller's warehouse	Prepayment	BYN	13 060.00
Lead	C2C	ingot	Ex buyer's warehouse	Deferred payment	BYN	4 670.00
Zinc alloys	ЦАМ4-1	-	Ex buyer's warehouse	Deferred payment	BYN	5 880.00
Zinc alloys	ЦАМ4-1	-	Ex seller's warehouse	Deferred payment	BYN	5 587.00
Zinc alloys	ЦА10	-	Ex buyer's warehouse	Deferred payment	BYN	6 130.00
Aluminum pipe	АД31Т1	22.00x1.50	Ex seller's warehouse	Deferred payment	BYN	6 690.00
Copper bus	M1	10.00x100x4000	Ex seller's warehouse	Deferred payment	BYN	13 900.00
Copper bus	M1	10.00x80x4000	Ex seller's warehouse	Deferred payment	BYN	13 941.00
Copper bus	M1	10.00x120x4000	Ex seller's warehouse	Deferred payment	BYN	13 900.00

EXCHANGE QUOTATIONS FOR COKE AND COAL

based on the results of exchange auctions in November 2019 (weighted average price for 1 t, excluding VAT)

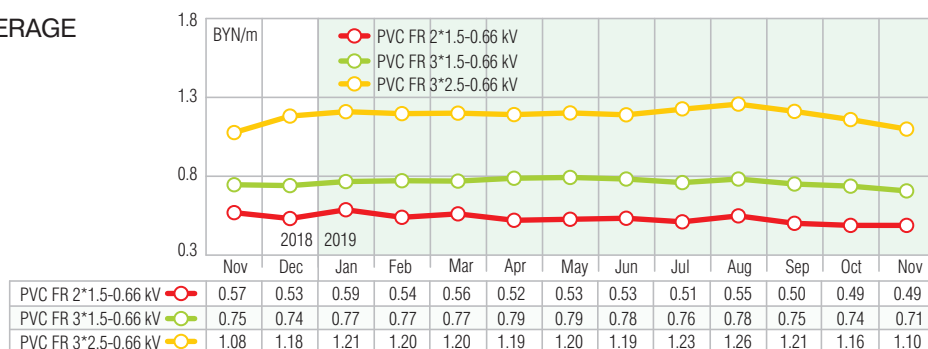
Commodity	Fraction	Energy value	Terms of delivery	Terms of payment	Currency	Price
Furnace coke	28000	+40	Ex buyer's warehouse	Deferred payment	EUR	339.0
Cast coke	-	+80	DAP	Deferred payment	BYN	820.0
Coal T	-	0-25	DAP	Deferred payment	RUB	4 500.0

* Price results for shipments under 1 t are provided as a supplement in the electronic form.



DYNAMICS OF WEIGHTED AVERAGE PRICES FOR POWER CABLES

at exchange auctions
in 2018-2019



EXCHANGE QUOTATION FOR CABLING AND WIRING PRODUCTS (transactions to the tune of 1 000 EUR and above) based on the results of exchange auctions in November 2019 (weighted average price per unit of measure, excluding VAT)*

Commodity	Type	Standard size	Terms of delivery	Terms of payment	Currency	Unit of measure	Price
Twisted pair cable	F/FTP Cat6a LSZH	4x2xAWG23	Ex buyer's warehouse	Deferred payment	BYN	m	1.48
Twisted pair cable	U/UTP Cat 5e LSZH	4x2x0.52	Ex buyer's warehouse	Deferred payment	BYN	m	0.47
Twisted pair cable	U/UTP Cat 5e	4x2x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.39
Twisted pair cable	КМС-П	1x2x0.78	Ex buyer's warehouse	Prepayment	BYN	m	1.72
Twisted pair cable	S/FTP Cat7a LSZH	4x2xAWG23	Ex buyer's warehouse	Deferred payment	BYN	m	2.70
Twisted pair cable	КВПЭФКГнг(А)-HF-5е	4x2x0.52	Ex buyer's warehouse	Deferred payment	BYN	km	4 682.88
Twisted pair cable	F/UTP Cat6 LSZH	4x2x0.52	Ex buyer's warehouse	Deferred payment	BYN	m	1.18
Fiber-optic cable	ОМЗКГМ	24	DAP	Deferred payment	BYN	km	1 155.00
Fiber-optic cable	ОМЗКГМ	32	DAP	Deferred payment	BYN	km	1 286.00
Fiber-optic cable	КСО-ВнАнг(А)-LS-СШ	1	DAP	Deferred payment	BYN	km	110.00
Fiber-optic cable	КСО-Вннг-HF-B	36(9x4)	DAP	Deferred payment	BYN	km	1 065.00
Fiber-optic cable	ОКСТЦ	4	DAP	Deferred payment	BYN	km	365.00
Fiber-optic cable	ОКСТЦ	8	DAP	Deferred payment	BYN	km	425.00
Fiber-optic cable	ОКПнг(А)-HF-0.7(50)-4П 6кН	4	Ex buyer's warehouse	Deferred payment	BYN	km	8 710.00
Fiber-optic cable	ОКСЛП-4Д-А24-2.5	24	Ex buyer's warehouse	Deferred payment	BYN	km	810.00
Fiber-optic cable	ОКСЛП-4Д-А48-2.5	48	Ex buyer's warehouse	Deferred payment	BYN	km	1 100.00
Fiber-optic cable	ОКАДт-М(2.5)П-1А1	1	Ex seller's warehouse	Deferred payment	BYN	km	244.00
Fiber-optic cable	ОКБ-0.22-20П 7кН	20	DAP	Deferred payment	BYN	km	1 186.52
Fiber-optic cable	ОКБ-4Д-А48-7.0	48	Ex buyer's warehouse	Deferred payment	BYN	km	1 600.00
Fiber-optic cable	ОКПнг(А)-HF-0.22-4П 6кН	4	Ex buyer's warehouse	Deferred payment	BYN	km	8 580.00
Fiber-optic cable	ОКПнг(А)-HF-0.7(50)-8П 4кН	8	Ex buyer's warehouse	Deferred payment	BYN	km	11 120.00
Fiber-optic cable	ОКПнг(А)-HF-0.22-8П 6кН	8	Ex buyer's warehouse	Deferred payment	BYN	km	8 800.00
Fiber-optic cable	ОКПнг(А)-HF-0.7(50)-24П 6кН	24	Ex buyer's warehouse	Deferred payment	BYN	km	10 880.00
Fiber-optic cable	КСО-КСЦЗПнгБ	1x12E-4.0	Ex buyer's warehouse	Deferred payment	BYN	km	1 386.00
All-purpose flexible cable	kg	3x35.0+1x10.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	20.28
All-purpose flexible cable	kg	3x16.0+1x10.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	10.30
All-purpose flexible cable	kg	1x95.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	13.83
All-purpose flexible cable	kg	4x120.0 – 0.66 kV	Ex seller's warehouse	Deferred payment	BYN	m	77.12
All-purpose flexible cable	КГЭШ	3x70.0+1x10.0+3x4.0 – 1140	Ex seller's warehouse	Deferred payment	BYN	m	53.19
Mounting cable for alarm systems	КСПВГ	4x0.12	Ex buyer's warehouse	Deferred payment	BYN	m	0.23
Mounting cable for alarm systems	КСРЭВнг(А)-FRLS	1x2x1.13	Ex buyer's warehouse	Deferred payment	BYN	m	0.75
Cable for fire and security alarm systems	КСВВ	6x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.34
Cable for fire and security alarm systems	КСВВ	8x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.39
Cable for fire and security alarm systems	КСРВнг(А)-FRLS	1x2x1.13	Ex buyer's warehouse	Deferred payment	BYN	m	0.98
Cable for fire and security alarm systems	КСРЭВнг(А)-FRLS	1x2x0.97	Ex buyer's warehouse	Deferred payment	BYN	m	0.65
Cable for fire and security alarm systems	КСВЭВнг(А)-LS	2x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.23
Cable for fire and security alarm systems	КСВЭВнг(А)-LS	6x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.40
Cable for fire and security alarm systems	КСБнг(А)-FRHF	1x2x1.13	Ex buyer's warehouse	Deferred payment	BYN	m	7.24

* quotations for electrical, cabling, and wiring products based on transactions to the total amount of less than 1 000 EUR are provided in a separate electronic supplement.



Commodity	Type	Standard size	Terms of delivery	Terms of payment	Currency	Unit of measure	Price
Flame-retardant cable for control and signaling systems	КПЭПнг(А)-FRHF	6x2x0.8 – 250	Ex buyer's warehouse	Deferred payment	RUB	m	395.21
Flame-retardant cable for control and signaling systems	КПЭПнг(А)-FRHF	2x2x0.8-250	Ex buyer's warehouse	Deferred payment	RUB	m	181.61
Flame-retardant cable for control and signaling systems	КПЭПнг(А)-FRHF	1x2x0.8 – 250	Ex buyer's warehouse	Deferred payment	RUB	m	119.98
Flame-retardant cable for control and signaling systems	КПЭПнг(А)-FRHF	4x2x0.8 – 250	Ex buyer's warehouse	Deferred payment	BYN	m	8.57
Flame-retardant cable for control and signaling systems	КПЭПнг(А)-HF	4x2x0.8 – 250	Ex buyer's warehouse	Deferred payment	RUB	m	600.00
Control cable	КВВГЭнг(А)-LS	10x1.5	Ex buyer's warehouse	Deferred payment	BYN	m	2.68
Control cable	КВВГЭнг(А)-LS	5x2.5	Ex buyer's warehouse	Deferred payment	RUB	m	230.00
Control cable	КВВГЭнг(А)-LS	7x1.5	Ex buyer's warehouse	Deferred payment	BYN	m	2.26
Control cable	КВВГЭнг(А)-LS	7x1.5	Ex buyer's warehouse	Deferred payment	RUB	m	207.00
Control cable	КВВГЭнг(А)-LS	7x6.0	Ex buyer's warehouse	Deferred payment	BYN	m	13.14
Control cable	КВВГЭнг(А)-LS	10x6.0	Ex buyer's warehouse	Deferred payment	RUB	m	510.57
Control cable	КВБВнг(А)-LS	4x1.5	Ex buyer's warehouse	Deferred payment	BYN	m	2.15
Control cable	КВБВнг(А)-LS	37x1	Ex buyer's warehouse	Deferred payment	BYN	m	9.46
Control cable	КВБ6Шв	10x4.0	Ex buyer's warehouse	Deferred payment	BYN	m	6.40
Control cable	КВБ6Шв	14x4.0	Ex buyer's warehouse	Deferred payment	BYN	m	8.80
Control cable	АКВВГ	10x2.5	Ex buyer's warehouse	Deferred payment	BYN	m	1.16
Control cable	ОРVС-JZ-УСУ	4G10.0	Ex buyer's warehouse	Deferred payment	BYN	m	14.52
Control cable	КВВГЭнг(А)	5x2.5	Ex buyer's warehouse	Deferred payment	BYN	m	3.87
Control cable	ОРVС-JZ-СУ (LIУСУ-JZ)	4G2.5	Ex buyer's warehouse	Deferred payment	BYN	m	3.79
Control cable	ОРVС-JZ-СУ (LIУСУ-JZ)	4G10.0	Ex buyer's warehouse	Deferred payment	BYN	m	13.00
Control cable	КВВГнг(А)-HF	5x1.0	Ex buyer's warehouse	Deferred payment	BYN	m	8.00
Data control and transfer cable	МКШВнг(А)-FRLS	1x2x1.50	Ex buyer's warehouse	Deferred payment	BYN	m	1.28
Mounting cable	МКЭШ	3x0.75	Ex buyer's warehouse	Deferred payment	BYN	m	0.76
Mounting cable	МКЭШ	3x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	0.59
Mounting cable	МКЭШ	14x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	2.10
Mounting cable	МКШВ	2x0.75	Ex buyer's warehouse	Deferred payment	BYN	m	0.40
Communications cable	КЦТППэнЗ	10x2x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	1.28
Communications cable	КСПП	1x4x0.90	Ex buyer's warehouse	Deferred payment	BYN	m	1.89
Communications cable	ТППП	100x2x0.50	Ex buyer's warehouse	Deferred payment	BYN	m	13.60
Auxiliary switch cable	СБЛВБГнг(А)-HF	7x2x0.9	Ex buyer's warehouse	Deferred payment	BYN	m	3.76
Power cable	АВБ6Шв	4x120 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	10.98
Power cable	АВБ6Шв	4x120 – 1	Ex buyer's warehouse	Prepayment	BYN	m	10.80
Power cable	АВБ6Шв	4x185.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	16.63
Power cable	АВВГнг(А)-LS	4x95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	9.01
Power cable	АВВГнг(А)-LS	5x50.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	8.40
Power cable	АВВГнг(А)-LS	5x70.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	11.10
Power cable	АВВГнг(А)-LS	3x95.0 – 6.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	12.37
Power cable	АПвПу2г	1x120.0/16 – 10.0 kV	Ex buyer's warehouse	Deferred payment	BYN	m	9.60
Power cable	АПвПу2г	1x120.0/35.0 – 15.0 kV	Ex buyer's warehouse	Deferred payment	BYN	m	16.00
Power cable	ВВГ	5x185.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	108.44
Power cable	ВВГЭнг(А)	3x1.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	0.79
Power cable	ВВГЭнг(А)	4x1.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	1.03
Power cable	ВВГЭнг(А)	5x6.0 – 0.66 kV	Ex seller's warehouse	Deferred payment	BYN	m	3.99
Power cable	ВВГнг(А)	3x2.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	1.10
Power cable	ВВГнг(А)	5x16.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	12.03
Power cable	ВВГнг(А)	5x4.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	2.85
Power cable	ВВГнг(А)-П	3x1.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	0.71
Power cable	ВВГ-П	3x1.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	0.69
Power cable	ВВГ-П	3x2.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	1.06
Power cable	ЦАСБл	3x120.0 – 10.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	20.17
Power cable	ЦАСБл	3x120.0 – 10.00 kV	Ex seller's warehouse	Deferred payment	BYN	m	21.80
Power cable	ЦАСБл	3x185.0 – 10.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	25.33
Power cable	ЦАСБл	3x185.0 – 10.00 kV	Ex seller's warehouse	Deferred payment	BYN	m	27.90
Power cable	ЦАСБл	2x95.0 – 10.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	17.30
Power cable	ЦАСБл	3x70.0 – 10.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	16.13
Power cable	ВБШВнг(А)-LS	3x16.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	7.81
Power cable	ВБШВнг(А)-LS	3x2.5 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	1.69



Commodity	Type	Standard size	Terms of delivery	Terms of payment	Currency	Unit of measure	Price
Power cable	ВБШвнг(А)-LS	3х6 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	3.53
Power cable	ВБШвнг(А)-LS	4х25 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	14.95
Power cable	ВБШвнг(А)-LS	4х35 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	19.59
Power cable	ВБШвнг(А)-LS	4х95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	73.40
Power cable	ВБШвнг(А)-LS	5х16.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	RUB	m	927.94
Power cable	АВБШВ	4х150 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	14.51
Power cable	ВВГнг(А)-LSLTx	5х6.0 – 1.00 kV	Ex seller's warehouse	Deferred payment	BYN	m	5.75
Power cable	АПвБ6Шв	4х120 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	12.21
Power cable	АПвБ6Шв	4х25 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	4.90
Power cable	ВВГнг(А)-LS	3х1.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	0.73
Power cable	ВВГнг(А)-LS	3х2.5 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	1.12
Power cable	ВВГнг(А)-LS	3х2.5 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	1.23
Power cable	ВВГнг(А)-LS	3х6 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	2.78
Power cable	ВВГнг(А)-LS	4х25 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	13.35
Power cable	ВВГнг(А)-LS	5х10.0 – 0.66 kV	Ex buyer's warehouse	Deferred payment	BYN	m	7.00
Power cable	ВВГнг(А)-LS	5х35 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	31.92
Power cable	ВВГнг(А)-LS	5х4.0 – 0.66 kV	Ex seller's warehouse	Deferred payment	BYN	m	2.99
Power cable	ВВГнг(А)-LS	5х50 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	33.07
Power cable	ВВГнг(А)-LS	5х70.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	45.85
Power cable	ВВГнг(А)-LS	5х25 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	16.21
Power cable	ВВГнг(А)-LS	5х2.5 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	2.30
Power cable	ВВГнг(А)-LS	4х95m(N) – 1.00 kV	Ex buyer's warehouse	Prepayment	BYN	m	49.21
Power cable	ВВГнг(А)-LS	1х120.0 – 1.00 kV	Ex seller's warehouse	Deferred payment	BYN	m	15.54
Power cable	ВВГнг(А)-LS	3х10(N,PE) – 1	Ex buyer's warehouse	Deferred payment	RUB	m	389.00
Power cable	ВВГнг(А)-LS	1х150.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	18.62
Power cable	ВВГнг(А)-LS	4х35ок(N)-0.66	Ex buyer's warehouse	Prepayment	BYN	m	22.85
Power cable	ВВГЭнг(А)-LS	5х10ок(N,PE)-1	Ex buyer's warehouse	Deferred payment	RUB	m	680.00
Power cable	АПвВнг(А)-LS	1х70.0/25.0 – 15.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	10.55
Power cable	АПвПур	3х95.0/16 – 10.0 kV	Ex buyer's warehouse	Deferred payment	BYN	m	16.66
Power cable	ВБШВнг(А)-FRLS	5х35 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	29.70
Power cable	ВБШВнг(А)-FRLS	5х50 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	38.21
Power cable	ВБШВнг(А)-FRLS	5х25 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	24.00
Power cable	АВБШвнг(А)-LS	4х120 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	14.09
Power cable	АВБШвнг(А)-LS	4х150 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	15.80
Power cable	АВБШвнг(А)-LS	4х35 – 1	Ex buyer's warehouse	Deferred payment	BYN	m	9.10
Power cable	АВБШвнг(А)-LS	4х50.0 – 1.00 kV	Ex seller's warehouse	Deferred payment	BYN	m	6.38
Power cable	АВБШвнг(А)-LS	4х70.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	7.95
Power cable	АВБШвнг(А)-LS	4х95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	11.38
Power cable	PROTOMONT NSSHOEU	3х95+3х50/3Е+3х2.5 ST – 0.6/1kV	DAP	Deferred payment	EUR	m	92.00
Power cable	PROTOMONT NSSHOEU	3х70+3х35/3Е+3х2.5ST – 1.14	DAP	Deferred payment	EUR	m	88.00
Power cable	АПВП	1х95mc/25 – 10	Ex seller's warehouse	Deferred payment	BYN	m	7.73
Power cable	ППГнг(А)-FRHF	3х4 – 1	Ex buyer's warehouse	Deferred payment	RUB	m	500.00
Power cable	ВБВнг(А)-LS	1х95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	12.89
Power cable	ПВВГнг(А)LS	4х95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	50.48
Power cable	ПВВГнг(А)LS	5х70.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	46.58
Power cable	ПВВГнг(А)LS	5х95.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	62.18
Power cable	ПВВГнг(А)LS	5х150.0 – 1.00 kV	Ex buyer's warehouse	Deferred payment	BYN	m	94.97
Aircraft and automotive wire	БПГРЛ	0.50	EXW	Deferred payment	RUB	m	402.90
Flexible wire	ПЦ	10.0	Ex seller's warehouse	Deferred payment	BYN	kg	27.78
Flexible wire	ПЦ	16.0	Ex seller's warehouse	Deferred payment	BYN	kg	32.64
Wire for rolling stock	ППСРВМ 4000	95.0 – 4	Ex buyer's warehouse	Deferred payment	BYN	m	18.50
Wire for rolling stock	ППСРВМ 4000	16.0 – 4	Ex buyer's warehouse	Deferred payment	BYN	m	14.27
Wire for rolling stock	ППСКВМнг(А)	95.0 – 4	Ex buyer's warehouse	Deferred payment	BYN	m	55.00
Field communication wire	П-274 М	2х0.5	Ex seller's warehouse	Deferred payment	BYN	m	0.18
Mounting wire	НВМ	0.35	Ex buyer's warehouse	Deferred payment	BYN	m	0.05
Mounting wire	НВМ	0.75	Ex buyer's warehouse	Deferred payment	BYN	m	0.11
Heating conductor	ПНСВ	1.20	Ex buyer's warehouse	Deferred payment	BYN	m	0.04
Non-insulated wire	МГ	120.00	Ex buyer's warehouse	Deferred payment	BYN	kg	30.99
Magnet wire	ПЭТ-155	0.630	Ex buyer's warehouse	Deferred payment	BYN	kg	14.62
Magnet wire	ПЭТ-155	0.75	Ex seller's warehouse	Deferred payment	BYN	kg	14.28



Commodity	Type	Standard size	Terms of delivery	Terms of payment	Currency	Unit of measure	Price
Magnet wire	ПЭТ-155	1.000	Ex seller's warehouse	Deferred payment	BYN	kg	14.30
Magnet wire	ПЭЭИ2-180	0.224	Ex seller's warehouse	Deferred payment	BYN	kg	16.77
Magnet wire	ПЭЭИ2-180	0.710	Ex seller's warehouse	Deferred payment	BYN	kg	14.70
Self-supporting insulated wire	СИП-4	2x16-0.6/1	Ex buyer's warehouse	Deferred payment	BYN	m	0.69
Self-supporting insulated wire	СИП-4	4x95 – 0.6/1	Ex buyer's warehouse	Deferred payment	BYN	m	6.34
Self-supporting insulated wire	СИП-4	4x35-0.6/1	Ex buyer's warehouse	Deferred payment	BYN	m	2.60
Self-supporting insulated wire	СИП-4	4x50+1x35 – 0.6/1	Ex buyer's warehouse	Deferred payment	BYN	m	4.25
Self-supporting insulated wire	СИП-4	4x70+1x35 – 0.6/1	Ex buyer's warehouse	Deferred payment	BYN	m	5.80
Self-supporting insulated wire	СИП-3	1x70-20	Ex buyer's warehouse	Deferred payment	BYN	m	1.55
Connecting wire	ПВС	2x0.75	Ex buyer's warehouse	Deferred payment	BYN	m	0.29
Connecting wire	ПВС	2x1.5	Ex buyer's warehouse	Deferred payment	BYN	m	0.60
Connecting wire	Н07З-К	10.0	Ex buyer's warehouse	Deferred payment	BYN	m	2.67
Installation wire	ПВ-1	25.0	Ex buyer's warehouse	Deferred payment	BYN	m	3.50
Installation wire	ПВ-1	35.0	Ex buyer's warehouse	Deferred payment	BYN	m	4.81
Installation wire	ПВ-3	0.75	Ex buyer's warehouse	Deferred payment	BYN	m	0.12
Installation wire	ПВ-3	10.0	Ex buyer's warehouse	Deferred payment	BYN	m	1.31
Installation wire	ПВ-3	120.0	Ex buyer's warehouse	Deferred payment	BYN	m	17.65
Installation wire	ПВ-3	35.0	Ex buyer's warehouse	Deferred payment	BYN	m	4.75
Installation wire	ПВ-3	4.0	Ex buyer's warehouse	Deferred payment	BYN	m	0.50
Installation wire	ПВ-3	50.0	Ex buyer's warehouse	Deferred payment	BYN	m	6.50
Installation wire	ПВ-3	6.0	Ex buyer's warehouse	Deferred payment	BYN	m	0.81
Installation wire	ПВ-3	70.0	Ex buyer's warehouse	Deferred payment	BYN	m	9.60
Installation wire	ПВ-3	95.0	Ex buyer's warehouse	Deferred payment	BYN	m	12.59
Installation wire	ПлВ	1.5	DAP	Prepayment	RUB	m	6.50
Installation wire	ПлГВ	0.75	DAP	Prepayment	RUB	m	3.70
Installation wire	ПлГВ	70.0	Ex buyer's warehouse	Deferred payment	BYN	m	9.35
Installation wire	ППВ	2x1.5	Ex buyer's warehouse	Deferred payment	BYN	m	0.99
Installation wire	Н07В-К	10.0	Ex buyer's warehouse	Deferred payment	BYN	m	2.14
Installation wire	Н07В-К	6.0	Ex buyer's warehouse	Deferred payment	BYN	m	1.20



MONTHLY REVIEW OF THE EXCHANGE COMMODITY MARKET



TIMBER PRODUCTS

November 2019

November 2019 saw a major hike in sales of standing wood (4-fold growth in kind and 13-fold in monetary terms), timber harvesting services (by 24% in kind and by 19% in monetary terms) and sawn timber (by 2.6% in kind).

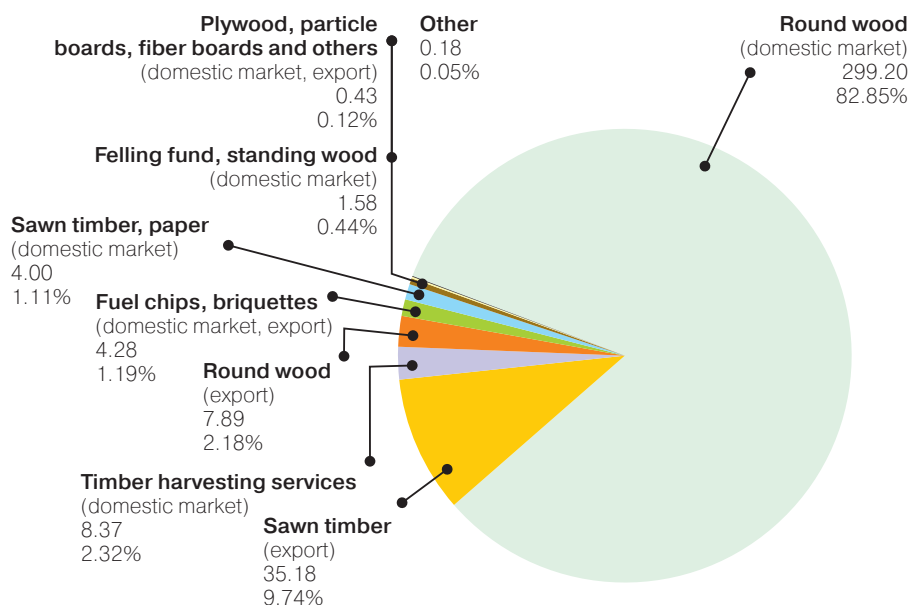
DYNAMICS OF EXCHANGE TRANSACTIONS WITH TIMBER

Commodity	Exchange transactions volume, in kind				Exchange transactions volume, in monetary terms, mln BYN		
	Unit of measure	January-November 2019	November 2019	November 2018	January-November 2019	November 2019	November 2018
Round wood (domestic market)	thsd cbm	13 284.52	3 355.24	4 019.38	893.68	299.20	245.86
Sawn timber (domestic market)	thsd cbm	65.19	1.17	10.31	19.09	0.53	2.61
	thsd pcs	45.32	5.02	4.92			
Felling fund, standing wood (domestic market)	thsd cbm	1 027.72	98.48	25.37	12.24	1.58	0.12
Wood chips (domestic market)	thsd cbm	609.44	42.50	17.50	17.40	1.09	0.64
Timber harvesting services and silvicultural operations (domestic market)	thsd cbm	9 985.88	628.28	505.11	132.01	8.37	7.01
Plywood, MDF, particle board (domestic market)	thsd cbm	1.89	0.23	0.04	3.75	0.43	0.21
Plywood, particle board (domestic market)	thsd sq. m	138.61	17.86	13.35			
Paper products (domestic market)	thsd t	4.85	0.34	0.21	35.88	3.47	2.21
	thsd packs (pcs)	105 637.49	10 096.87	2 331.61			
	thsd sq. m	1 546.49	0.00	–			
Wood briquettes and pellets (domestic market)	thsd t	0.19	0.00	–	0.04	0.00	–
Planting stock (domestic market)	thsd pcs	31 616.52	872.41	145.06	2.42	0.18	0.05
	t	2.02	0.12	1.82			
Round wood, wooden stakes, rounded timber products (export)	thsd cbm	544.30	166.91	0.82	37.23	7.89	0.24
Sawn timber (export)	thsd cbm	1 980.20	139.17	135.58	519.41	35.18	39.54
Seedlings and planting stock (export)	thsd pcs	0.00	0.00	–	0.00	0.00	–
Fuel briquettes and pellets (export)	thsd t	1.56	0.00	–	0.29	0.00	–
Wood chips, industrial wood chips, and wood waste (export)	thsd cbm	3 447.98	92.40	2 372.48	138.66	3.19	133.09



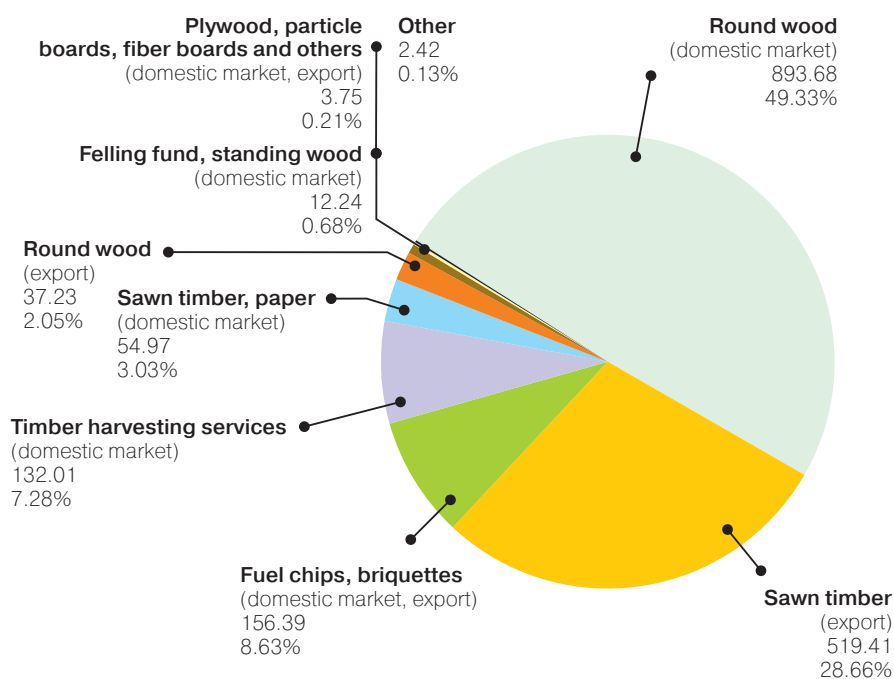
SALES STRUCTURE OF TIMBER PRODUCTS

at exchange auctions
in November 2019
(in monetary terms, mln BYN)



SALES STRUCTURE OF TIMBER PRODUCTS

at exchange auctions
in January-November 2019
(in monetary terms, mln BYN)



TIMBER SALES, November 2019

	Number of trading sessions	Number of transactions	Amount, mln BYN
Domestic market	50	4 126	314.86
Export	9	637	46.25
Total	59	4 763	361.11



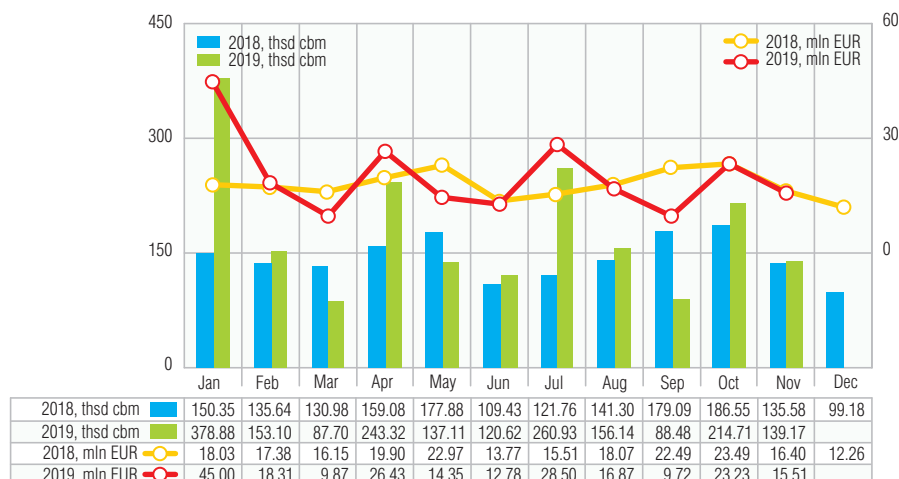
EXPORT

SALES

Sawn timber

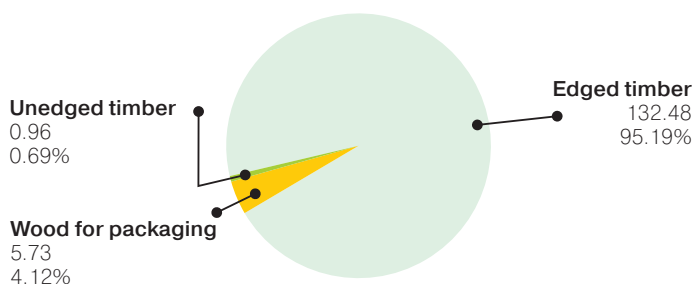
EXPORT SALES DYNAMICS OF SAWN TIMBER

at exchange auctions
in 2018-2019



SALES STRUCTURE OF SAWN TIMBER

at exchange auctions
in November 2019
(in kind, thsd cbm)



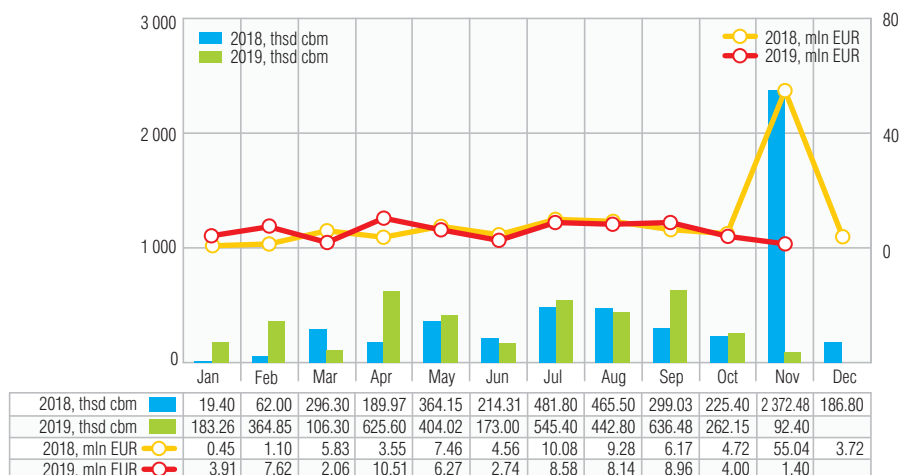
**A total of 136 sellers and 105 buyers
concluded transactions with sawn timber.**

SAWN TIMBER BUYERS RATING at exchange auctions (export) in November 2019

Organization	Rating
Malag & Soltau GmbH	12.8
UAB Eurovesta	12.3
UAB PRASLAS	10.2
Skinest Finland Oy	7.1
AS Kaamos Timber	5.8

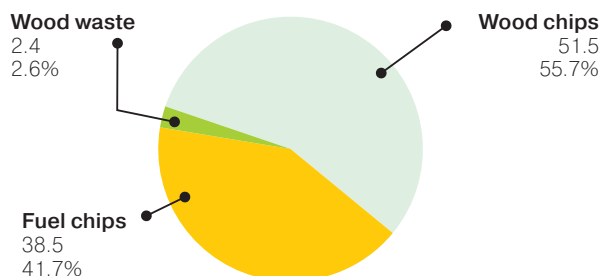
EXPORT SALES DYNAMICS OF FUEL CHIPS

at exchange auctions
in 2018-2019



SALES STRUCTURE OF WOOD CHIPS

(export)
at exchange auctions
in November 2019
(in kind, thsd cbm)



A total of 15 sellers and 7 buyers made transactions with wood chips (all kinds).

WOOD CHIPS BUYERS RATING (all kinds)
at exchange auctions (export) in november 2019

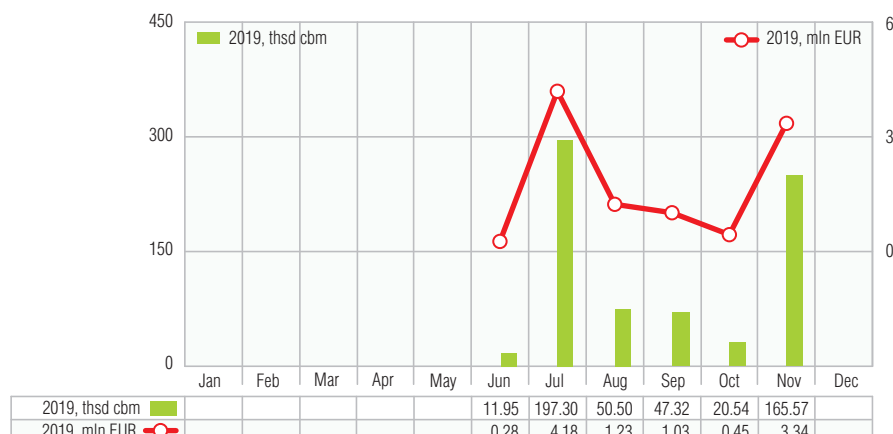
Company	Rating
ECCO WOOD SP. Z O.O.	32.9
AM&HP Sp. z o.o.	31.5
SIA BLE Baltic	20.5
EstBioTrade OU	6.7
SIA R GRUPA	4.6



Round wood (low-quality raw wood)

EXPORT SALES DYNAMICS OF RAW WOOD

at exchange auctions
in 2019

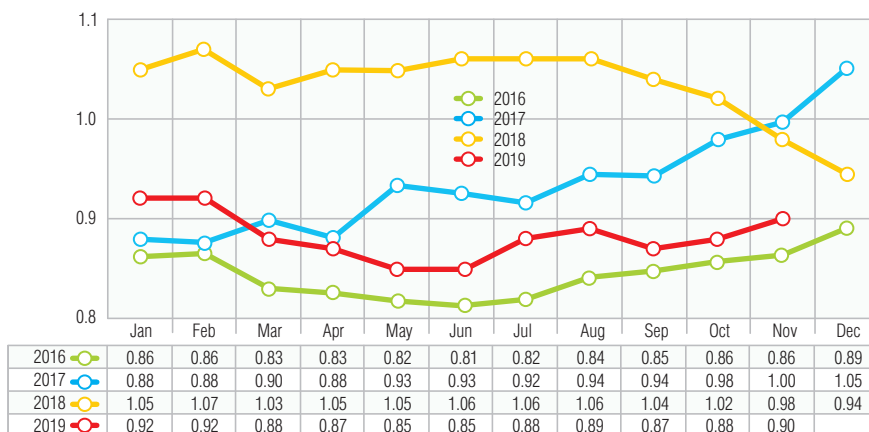


A total of 2 sellers and 10 concluded transactions with round wood (low-quality raw wood) in November 2019.

EXCHANGE QUOTATIONS

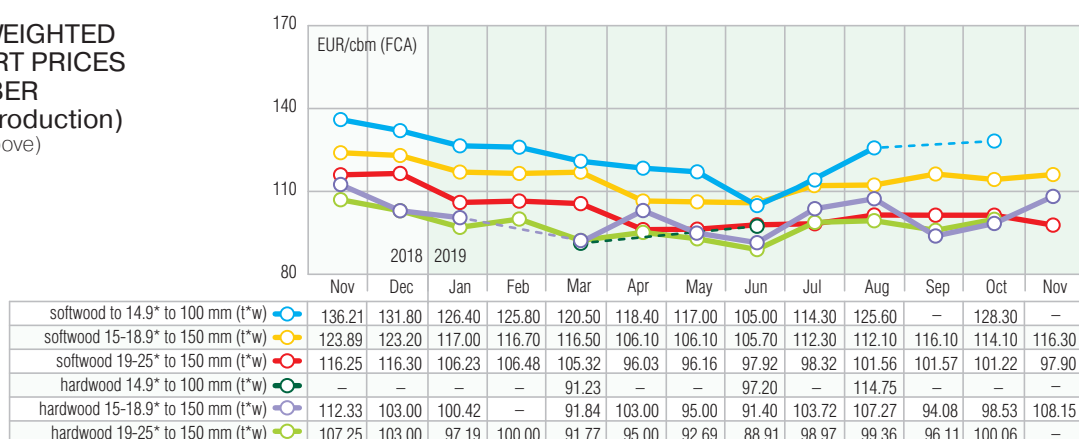
DYNAMICS OF THE EXCHANGE PRICE INDEX FOR SAWN TIMBER

(export)
in 2016-2019



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR SAWN TIMBER (for packaging production)

(moisture 20% and above)
at exchange auctions
in 2018-2019

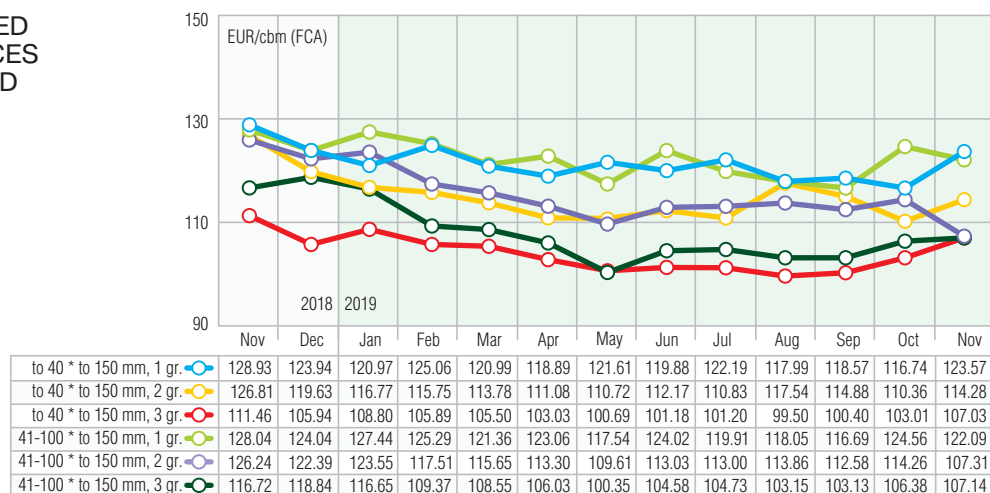


--- Marked commodities
were not traded in
the indicated period.



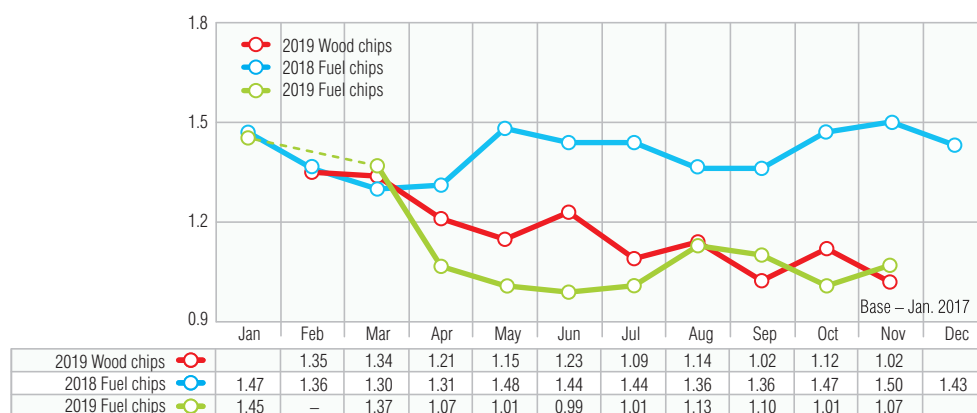
DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR EDGED SOFTWOOD BOARDS

(moisture 20% and above)
at exchange auctions
in 2018-2019



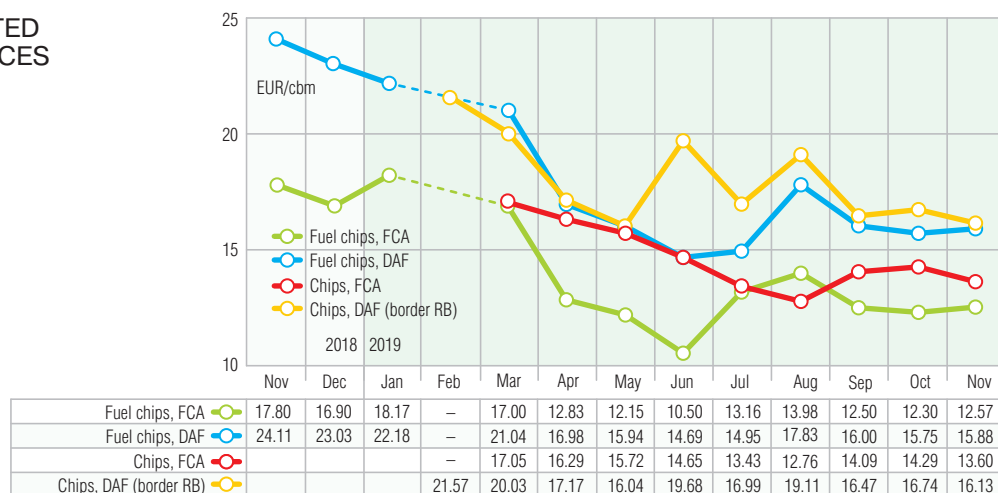
DYNAMICS OF THE EXCHANGE PRICE INDEX FOR WOOD CHIPS AND FUEL CHIPS

(export)
at exchange auctions
in 2018-2019.



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR FUEL CHIPS

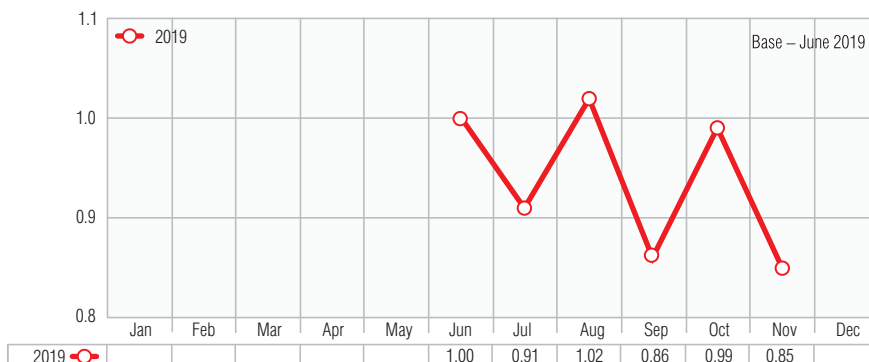
at exchange auctions
in 2018-2019



--- Marked commodities
were not traded in
the indicated period.

DYNAMICS OF THE EXCHANGE PRICE INDEX FOR RAW WOOD

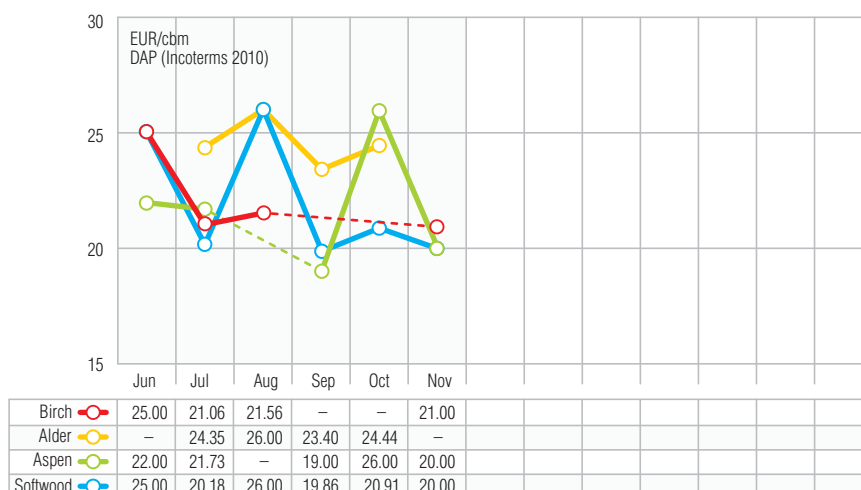
(export)
in 2019





DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR RAW WOOD

at exchange auctions
in 2019



AVERAGE MONTHLY QUOTATIONS FOR SAWN WOOD, November 2019, weighted average price, EUR/cbm

Commodity	Grade	Size thickness*width	Moisture content	Terms of delivery	Price
Semi-finished timber products for export	A	41-100 * 151 and above	20% and above	FCA	113.96
Semi-finished timber products for export	A	41-100* to 150	14-19%	FCA	137.46
Semi-finished timber products for export	A	41-100* to 150	20% and above	FCA	113.88
Semi-finished timber products for export	A	up to 40 * 151 and above	20% and above	FCA	115.00
Semi-finished timber products for export	A	up to 40 * 151 and above	14-19%	FCA	136.00
Semi-finished timber products for export	A	up to 40 * up to 150	up to 13%	FCA	138.60
Semi-finished timber products for export	A	up to 40 * up to 150	20% and above	DAP (Incoterms 2010)	111.53
Semi-finished timber products for export	A	up to 40 * up to 150	14-19%	FCA	134.85
Semi-finished timber products for export	A	up to 40 * up to 150	20% and above	FCA	107.65
Semi-finished timber products for export	B	41-100* to 150	20% and above	FCA	102.11
Semi-finished timber products for export	B	up to 40 * 151 and above	20% and above	FCA	110.00
Semi-finished timber products for export	B	up to 40 * up to 150	up to 13%	FCA	127.00
Semi-finished timber products for export	B	up to 40 * up to 150	20% and above	DAP (Incoterms 2010)	93.13
Semi-finished timber products for export	B	up to 40 * up to 150	14-19%	FCA	96.54
Semi-finished timber products for export	B	up to 40 * up to 150	20% and above	FCA	93.89
Unedged hardwood sawn timber	2	41-100 * 151 and above	20% and above	FCA	110.00
Unedged hardwood sawn timber	2	up to 40 * 151 and above	20% and above	FCA	135.00
Unedged hardwood sawn timber	2	up to 40 * up to 150	20% and above	FCA	110.00
Unedged hardwood sawn timber	3	up to 40 * up to 150	20% and above	FCA	77.00
Unedged softwood sawn timber	1	41-100 * 151 and above	20% and above	FCA	78.00
Unedged softwood sawn timber	2	up to 40 * 151 and above	20% and above	FCA	75.00
Unedged softwood sawn timber	2	41-100 * 151 and above	20% and above	FCA	75.00
Unedged softwood sawn timber	3	up to 40 * 151 and above	20% and above	FCA	65.45
Unedged softwood sawn timber	3	41-100 * 151 and above	20% and above	FCA	73.00
Edged hardwood sawn timber	2	up to 40 * up to 150	20% and above	FCA	100.11
Edged hardwood sawn timber	3	41-100* to 150	20% and above	FCA	103.33
Edged hardwood sawn timber	3	up to 40 * up to 150	20% and above	FCA	95.70
Edged hardwood sawn timber up to 25 mm thick (inclusively), up to 150 mm wide (inclusively), and 2000 mm long (inclusively)	Group of grades	15-18.9* to 150	20% and above	FCA	108.15
Edged softwood sawn timber	1	41-100 * 151 and above	14-19%	FCA	140.00
Edged softwood sawn timber	1	41-100* to 150	14-19%	FCA	141.85
Edged softwood sawn timber	1	41-100* to 150	20% and above	FCA	122.09
Edged softwood sawn timber	1	up to 40 * up to 150	14-19%	DAP (Incoterms 2010)	146.00
Edged softwood sawn timber	1	up to 40 * up to 150	up to 13%	FCA	140.17
Edged softwood sawn timber	1	up to 40 * up to 150	20% and above	FCA	123.57
Edged softwood sawn timber	1	up to 40 * up to 150	14-19%	FCA	142.00
Edged softwood sawn timber	2	41-100 * 151 and above	14-19%	FCA	139.99
Edged softwood sawn timber	2	41-100 * 151 and above	20% and above	FCA	100.69
Edged softwood sawn timber	2	41-100* to 150	up to 13%	FCA	150.00
Edged softwood sawn timber	2	41-100* to 150	14-19%	FCA	137.81
Edged softwood sawn timber	2	41-100* to 150	20% and above	FCA	107.31
Edged softwood sawn timber	2	over 100 * 151 and above	20% and above	FCA	115.00
Edged softwood sawn timber	2	up to 40 * 151 and above	20% and above	FCA	100.00
Edged softwood sawn timber	2	up to 40 * 151 and above	14-19%	FCA	141.09



Commodity	Grade	Size thickness*width	Moisture content	Terms of delivery	Price
Edged softwood sawn timber	2	up to 40 * up to 150	14-19%	DAP (Incoterms 2010)	140.00
Edged softwood sawn timber	2	up to 40 * up to 150	up to 13%	FCA	130.89
Edged softwood sawn timber	2	up to 40 * up to 150	20% and above	FCA	114.28
Edged softwood sawn timber	2	up to 40 * up to 150	14-19%	FCA	137.07
Edged softwood sawn timber	3	41-100 * 151 and above	14-19%	FCA	127.55
Edged softwood sawn timber	3	41-100 * 151 and above	20% and above	FCA	103.28
Edged softwood sawn timber	3	41-100* to 150	20% and above	DAP (Incoterms 2010)	124.75
Edged softwood sawn timber	3	41-100* to 150	up to 13%	FCA	135.00
Edged softwood sawn timber	3	41-100* to 150	14-19%	FCA	124.01
Edged softwood sawn timber	3	41-100* to 150	20% and above	FCA	107.14
Edged softwood sawn timber	3	over 100 * 151 and above	14-19%	FCA	175.00
Edged softwood sawn timber	3	up to 40 * 151 and above	14-19%	FCA	130.53
Edged softwood sawn timber	3	up to 40 * 151 and above	20% and above	FCA	98.33
Edged softwood sawn timber	3	up to 40 * up to 150	14-19%	DAP (Incoterms 2010)	132.00
Edged softwood sawn timber	3	up to 40 * up to 150	14-19%	FCA	124.00
Edged softwood sawn timber	3	up to 40 * up to 150	20% and above	DAP (Incoterms 2010)	108.47
Edged softwood sawn timber	3	up to 40 * up to 150	up to 13%	FCA	122.05
Edged softwood sawn timber	3	up to 40 * up to 150	20% and above	FCA	107.03
Edged softwood sawn timber	4	41-100 * 151 and above	20% and above	FCA	95.00
Edged softwood sawn timber	4	41-100 * 151 and above	14-19%	FCA	80.00
Edged softwood sawn timber	4	41-100* to 150	20% and above	DAP (Incoterms 2010)	100.00
Edged softwood sawn timber	4	41-100* to 150	14-19%	FCA	81.02
Edged softwood sawn timber	4	41-100* to 150	20% and above	FCA	81.13
Edged softwood sawn timber	4	up to 40 * 151 and above	20% and above	FCA	85.00
Edged softwood sawn timber	4	up to 40 * up to 150	14-19%	DAP (Incoterms 2010)	124.00
Edged softwood sawn timber	4	up to 40 * up to 150	up to 13%	FCA	80.00
Edged softwood sawn timber	4	up to 40 * up to 150	20% and above	FCA	83.27
Edged softwood sawn timber	4	up to 40 * up to 150	14-19%	FCA	81.95
Edged conifer sawn timber up to 25 mm thick (inclusively), up to 150 mm wide (inclusively), and 2000 mm long (inclusively)	Group of grades	15-18.9* to 150	up to 20%	FCA	133.46
Edged conifer sawn timber up to 25 mm thick (inclusively), up to 150 mm wide (inclusively), and 2000 mm long (inclusively)	Group of grades	15-18.9* to 150	20% and above	FCA	116.34
Edged conifer sawn timber up to 25 mm thick (inclusively), up to 150 mm wide (inclusively), and 2000 mm long (inclusively)	Group of grades	19-25* to 150	up to 20%	FCA	137.24
Edged conifer sawn timber up to 25 mm thick (inclusively), up to 150 mm wide (inclusively), and 2000 mm long (inclusively)	Group of grades	19-25* to 150	20% and above	FCA	97.90

**AVERAGE MONTHLY QUOTATIONS FOR WOOD CHIPS, FUEL WOOD CHIPS, INDUSTRIAL WOOD CHIPS,
WOOD BRIQUETS AND PELLETS, AND OTHER WOOD PRODUCTS,
November 2019, weighted average price, EUR/unit of measure**

Commodity	Species	Grade	Terms of delivery	Unit of measure	Price
Wood waste	Softwood	-	FCA	cbm	9.50
Wood chips	All species	-	DAP (Incoterms 2010)	cbm	16.13
Wood chips	All species	-	FCA	cbm	13.60
Woodchip fuel	-	-	DAP (Incoterms 2010)	cbm	15.88
Woodchip fuel	-	-	FCA	cbm	12.57

**AVERAGE MONTHLY QUOTATIONS FOR ROUND WOOD (LOW-QUALITY RAW WOOD)
November 2019, weighted average price, EUR/cbm**

Commodity	Diameter	Species	Terms of delivery	Price
Raw wood	4 and above	Birch	DAP (Incoterms 2010)	21.00
Raw wood	4 and above	Softwood	DAP (Incoterms 2010)	20.00
Raw wood	4 and above	Aspen	DAP (Incoterms 2010)	20.00



DOMESTIC SALES

SALES

Round wood

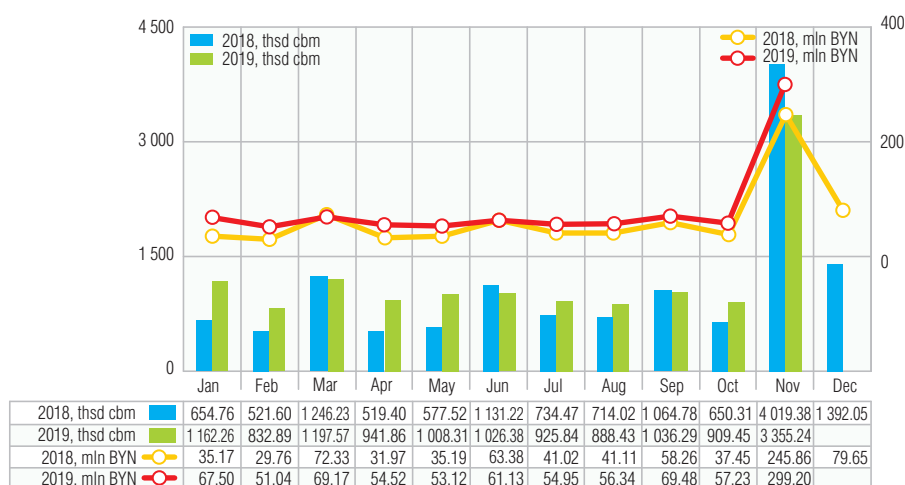
ROUND WOOD SALES AT EXCHANGE AUCTIONS, November 2019

Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
5 440.22	3 895.24	72	2 302	299.21

Buyers	Sellers	Top buyers
636	135	Vitebsk sawmill, SWOODS Export, KimaBel, Pinskdev, Svetlogorsk Pulp and Board Mill, Kronospan, Mostovdrev

SALES DYNAMICS OF ROUND WOOD

at exchange auctions
in 2018-2019
(domestic market)





Standing wood

STANDING WOOD SALES AT EXCHANGE AUCTIONS, November 2019

Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
162.77	98.48	61	335	1.58

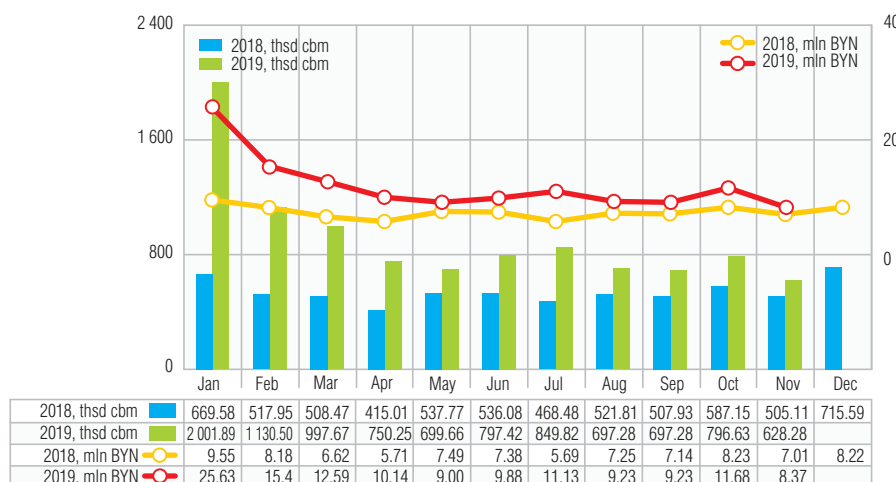
Timber harvesting services

RESULTS OF EXCHANGE AUCTIONS FOR TIMBER HARVESTING SERVICES, November 2019

Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
1 554.61	628.28	40	1 147	8.37

SALES DYNAMICS OF TIMBER HARVESTING SERVICES

at exchange auctions
in 2018-2019
(domestic market)



Wood boards

The share of wood boards in the domestic timber sales structure in the period under review reached 0.1% (in monetary terms).

Plywood sales price (depending on dimensions, quality, and terms of delivery) ranged from 480.0 to 1450.0 BYN excluding VAT/cbm.

PLYWOOD EXPORT SALES WITH A BREAKDOWN PER TYPE AND GRADE in November 2019 (domestic market), cbm

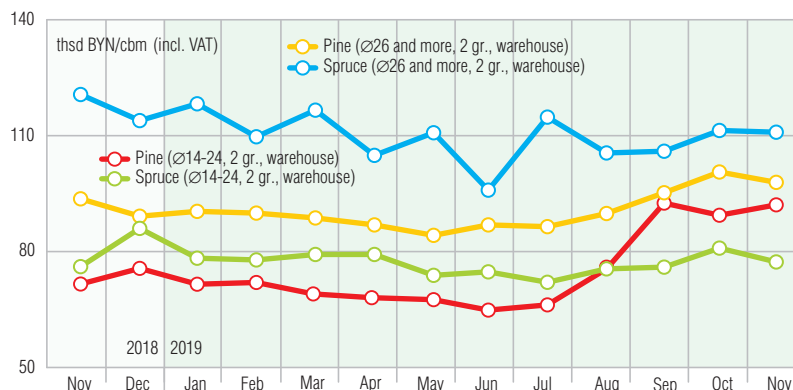
Type	Surface treatment degree	Grade							
		I	IV/IV	II/II	III/IV	II/IV	II/III	III/III	I/II
Wisa Form Birch	—	38.19	—	—	—	—	—	—	—
ΦK	Ш2	—	—	10.93	0.93	70.17	12.00	22.84	1.67
ΦK	HШ	—	55.80	—	—	—	—	—	—
Φ0Φ-Б2	—	3.08	—	—	—	—	—	—	—
ΦCΦ	Ш2	—	—	12.50	—	—	—	—	—



EXCHANGE QUOTATIONS

DYNAMICS OF WEIGHTED AVERAGE PRICES FOR SOFTWOOD SAWLOGS

at exchange auctions
in 2018-2019
(domestic market)



Pine (ø14-24, 2 gr., warehouse)	71.66	75.71	71.78	71.92	69.57	67.92	67.75	64.81	66.09	76.05	92.39	89.50	92.10
Pine (ø26 and more, 2 gr., warehouse)	93.57	89.31	90.54	89.92	88.68	86.90	84.24	87.03	86.52	89.95	95.28	100.77	97.80
Spruce (ø14-24, 2 gr., warehouse)	75.98	85.99	78.35	77.95	79.12	79.36	73.84	74.90	72.07	75.53	75.90	81.05	77.23
Spruce (ø26 and more, 2 gr., warehouse)	120.58	114.08	118.22	109.89	116.66	104.83	110.74	96.03	114.96	105.58	105.96	111.50	110.72

--- Marked commodities
were not traded in
the indicated period.

AVERAGE MONTHLY QUOTATIONS FOR ROUND WOOD, November 2019, weighted average price, BYN, excluding VAT/cbm

Commodity	Diameter	Species	Grade	Terms of delivery	Price
Hardwood pulpwood	6-24	Birch	1.2.3	free on rail, departure station	29.95
Hardwood pulpwood	6-24	Birch	1.2.3	ex lower depot (company warehouse)	27.00
Softwood pulpwood	6-13	Spruce	1.2.3	ex intermediate depot	24.58
Softwood pulpwood	6-13	Spruce	3	ex intermediate depot	24.48
Softwood pulpwood	6-13	Pine	1.2.3	ex lower depot (company warehouse)	38.39
Softwood pulpwood	6-13	Pine	1.2.3	ex intermediate depot	23.00
Softwood pulpwood	6-13	Pine	2	ex intermediate depot	48.96
Softwood pulpwood	6-13	Pine	2.3	ex intermediate depot	39.76
Softwood pulpwood	6-24	Spruce	1.2.3	ex intermediate depot	25.33
Softwood pulpwood	6-24	Spruce	1.2.3	free on rail, departure station	29.11
Softwood pulpwood	6-24	Spruce	1.2.3	ex lower depot (company warehouse)	26.94
Softwood pulpwood	6-24	Spruce	1.2.3	ex buyer's warehouse	32.00
Softwood pulpwood	6-24	Spruce	1.3	ex lower depot (company warehouse)	39.31
Softwood pulpwood	6-24	Spruce	2.3	ex intermediate depot	26.93
Softwood pulpwood	6-24	Spruce	2.3	free on rail, destination station	33.52
Softwood pulpwood	6-24	Spruce	2.3	ex lower depot (company warehouse)	29.41
Softwood pulpwood	6-24	Spruce	2.3	free on rail, departure station	28.70
Softwood pulpwood	6-24	Spruce	3	ex intermediate depot	54.09
Softwood pulpwood	6-24	Spruce	3	ex lower depot (company warehouse)	36.30
Softwood pulpwood	6-24	Pine	1.2.3	free on rail, departure station	31.03
Softwood pulpwood	6-24	Pine	1.2.3	ex intermediate depot	40.30
Softwood pulpwood	6-24	Pine	1.2.3	ex buyer's warehouse	31.21
Softwood pulpwood	6-24	Pine	1.2.3	free on rail, destination station	34.84
Softwood pulpwood	6-24	Pine	2	ex intermediate depot	51.63
Softwood pulpwood	6-24	Pine	2.3	ex intermediate depot	29.69
Softwood pulpwood	6-24	Pine	2.3	free on rail, destination station	32.52
Softwood pulpwood	6-24	Pine	2.3	ex lower depot (company warehouse)	27.67
Softwood pulpwood	6-24	Pine	2.3	free on rail, departure station	28.86
Softwood pulpwood	6-24	Pine	3	free on rail, destination station	36.00
Softwood pulpwood	6-24	Pine	3	ex buyer's warehouse	30.89
Softwood pulpwood	6-24	Pine	3	free on rail, departure station	31.00
Timber to produce round conifer logs for various purposes	6-18	Pine	1	ex intermediate depot	67.64
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex higher depot	35.91
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex intermediate depot	43.16
Timber to produce round conifer logs for various purposes	6-18	Pine	2	free on rail, departure station	54.07
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex higher depot	29.45
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex intermediate depot	36.28
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex lower depot (company warehouse)	46.67
Round hardwood (Birch)	14-25	Birch	A	free on rail, departure station	79.43



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Round hardwood (Birch)	14-25	Birch	A	ex lower depot (company warehouse)	81.37
Round hardwood (Birch)	14-25	Birch	B	free on rail, departure station	69.72
Round hardwood (Birch)	14-25	Birch	B	ex lower depot (company warehouse)	66.58
Round hardwood (Birch)	14-25	Birch	B	ex intermediate depot	60.88
Round hardwood (Birch)	14-25	Birch	C	free on rail, departure station	55.97
Round hardwood (Birch)	14-25	Birch	C	ex lower depot (company warehouse)	51.80
Round hardwood (Birch)	14-25	Birch	C	ex intermediate depot	48.03
Round hardwood (Birch)	14-25	Birch	D	ex intermediate depot	17.00
Round hardwood (Birch)	26 and above	Birch	A	ex lower depot (company warehouse)	101.52
Round hardwood (Birch)	26 and above	Birch	A	free on rail, departure station	105.32
Round hardwood (Birch)	26 and above	Birch	A	ex intermediate depot	132.48
Round hardwood (Birch)	26 and above	Birch	B	ex lower depot (company warehouse)	87.16
Round hardwood (Birch)	26 and above	Birch	B	free on rail, departure station	90.42
Round hardwood (Birch)	26 and above	Birch	B	ex intermediate depot	92.00
Round hardwood (Birch)	26 and above	Birch	B	ex buyer's warehouse	102.75
Round hardwood (Birch)	26 and above	Birch	C	ex lower depot (company warehouse)	69.30
Round hardwood (Birch)	26 and above	Birch	C	free on rail, departure station	83.22
Round hardwood (Birch)	26 and above	Birch	C	ex intermediate depot	73.60
Round hardwood (Birch)	26 and above	Birch	C	ex buyer's warehouse	86.81
Round hardwood (Birch)	up to 13 inclusively	Birch	B	free on rail, departure station	45.30
Round hardwood (Birch)	up to 13 inclusively	Birch	B, C	free on rail, departure station	31.15
Round hardwood (Birch)	up to 13 inclusively	Birch	B, C	ex lower depot (company warehouse)	26.01
Round hardwood (Birch)	up to 13 inclusively	Birch	B, C	ex intermediate depot	31.98
Round hardwood (Birch)	up to 13 inclusively	Birch	B, C	free on rail, destination station	36.00
Round hardwood (Birch)	up to 13 inclusively	Birch	C	free on rail, departure station	38.60
Round hardwood (Birch)	up to 13 inclusively	Birch	C	free on rail, destination station	36.00
Round hardwood (Birch)	any	Birch	D	ex lower depot (company warehouse)	24.19
Round hardwood (Birch)	any	Birch	D	ex intermediate depot	21.04
Round hardwood (Birch)	any	Birch	D	ex buyer's warehouse	31.59
Round hardwood (Birch)	any	Birch	D	free on rail, destination station	43.66
Round hardwood (Birch)	any	Birch	D	free on rail, departure station	27.59
Round hardwood (Oak)	any	Oak	D	free on rail, departure station	232.04
Round hardwood (Alder)	14-25	Alder	A	free on rail, departure station	80.00
Round hardwood (Alder)	14-25	Alder	A	ex intermediate depot	80.95
Round hardwood (Alder)	14-25	Alder	A	ex buyer's warehouse	88.81
Round hardwood (Alder)	14-25	Alder	B	ex intermediate depot	68.23
Round hardwood (Alder)	14-25	Alder	B	free on rail, departure station	66.20
Round hardwood (Alder)	14-25	Alder	B	ex buyer's warehouse	74.01
Round hardwood (Alder)	14-25	Alder	C	free on rail, departure station	55.03
Round hardwood (Alder)	14-25	Alder	C	ex intermediate depot	53.39
Round hardwood (Alder)	14-25	Alder	C	ex lower depot (company warehouse)	54.06
Round hardwood (Alder)	14-25	Alder	C	ex buyer's warehouse	59.21
Round hardwood (Alder)	14-25	Alder	D	free on rail, departure station	42.00
Round hardwood (Alder)	14-25	Alder	D	ex intermediate depot	36.56
Round hardwood (Alder)	26 and above	Alder	A	ex intermediate depot	157.09
Round hardwood (Alder)	26 and above	Alder	A	free on rail, departure station	102.25
Round hardwood (Alder)	26 and above	Alder	B	ex intermediate depot	115.84
Round hardwood (Alder)	26 and above	Alder	B	free on rail, departure station	85.50
Round hardwood (Alder)	26 and above	Alder	C	ex intermediate depot	91.73
Round hardwood (Alder)	26 and above	Alder	C	free on rail, departure station	71.25
Round hardwood (Alder)	26 and above	Alder	D	ex intermediate depot	71.28
Round hardwood (Alder)	up to 13 inclusively	Alder	B, C	free on rail, departure station	27.01
Round hardwood (Alder)	any	Alder	B, C, D	ex intermediate depot	30.00
Round hardwood (Alder)	any	Alder	D	ex intermediate depot	28.37
Round hardwood (Alder)	any	Alder	D	ex buyer's warehouse	43.00
Round hardwood (Alder)	any	Alder	D	free on rail, destination station	32.00
Round hardwood (Alder)	any	Alder	D	ex lower depot (company warehouse)	29.46
Round hardwood (Aspen)	14-25	Aspen	A	ex intermediate depot	60.40
Round hardwood (Aspen)	14-25	Aspen	A	free on rail, departure station	76.60
Round hardwood (Aspen)	14-25	Aspen	B	ex intermediate depot	51.58
Round hardwood (Aspen)	14-25	Aspen	B	free on rail, departure station	63.48
Round hardwood (Aspen)	14-25	Aspen	B	ex lower depot (company warehouse)	56.09
Round hardwood (Aspen)	14-25	Aspen	C	ex intermediate depot	40.63
Round hardwood (Aspen)	14-25	Aspen	C	free on rail, departure station	49.35



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Round hardwood (Aspen)	14-25	Aspen	C	ex lower depot (company warehouse)	50.75
Round hardwood (Aspen)	26 and above	Aspen	A	ex intermediate depot	108.05
Round hardwood (Aspen)	26 and above	Aspen	A	free on rail, departure station	88.78
Round hardwood (Aspen)	26 and above	Aspen	B	ex intermediate depot	72.90
Round hardwood (Aspen)	26 and above	Aspen	B	ex lower depot (company warehouse)	77.48
Round hardwood (Aspen)	26 and above	Aspen	B	free on rail, departure station	73.80
Round hardwood (Aspen)	26 and above	Aspen	C	ex intermediate depot	56.78
Round hardwood (Aspen)	26 and above	Aspen	C	ex lower depot (company warehouse)	57.99
Round hardwood (Aspen)	26 and above	Aspen	C	free on rail, departure station	63.01
Round hardwood (Aspen)	up to 13 inclusively	Aspen	D	ex lower depot (company warehouse)	21.28
Round hardwood (Aspen)	up to 13 inclusively	Aspen	D	ex intermediate depot	18.32
Round hardwood (Aspen)	any	Aspen	D	ex intermediate depot	25.25
Round hardwood (Aspen)	any	Aspen	D	ex lower depot (company warehouse)	28.32
Round hardwood (Aspen)	any	Aspen	D	ex buyer's warehouse	35.09
Round hardwood (Aspen)	any	Aspen	D	free on rail, destination station	28.00
Round softwood (Spruce)	14-25	Spruce	A	ex lower depot (company warehouse)	104.05
Round softwood (Spruce)	14-25	Spruce	A	ex intermediate depot	99.89
Round softwood (Spruce)	14-25	Spruce	A	free on rail, departure station	137.40
Round softwood (Spruce)	14-25	Spruce	A	ex higher depot	63.86
Round softwood (Spruce)	14-25	Spruce	B	ex lower depot (company warehouse)	88.47
Round softwood (Spruce)	14-25	Spruce	B	ex intermediate depot	84.16
Round softwood (Spruce)	14-25	Spruce	B	free on rail, departure station	106.60
Round softwood (Spruce)	14-25	Spruce	B	ex higher depot	62.67
Round softwood (Spruce)	14-25	Spruce	C	ex lower depot (company warehouse)	71.44
Round softwood (Spruce)	14-25	Spruce	C	ex intermediate depot	64.86
Round softwood (Spruce)	14-25	Spruce	C	free on rail, departure station	86.86
Round softwood (Spruce)	14-25	Spruce	C	ex higher depot	63.64
Round softwood (Spruce)	14-25	Spruce	D	ex intermediate depot	54.24
Round softwood (Spruce)	14-25	Spruce	D	ex buyer's warehouse	64.94
Round softwood (Spruce)	14-25	Spruce	D	ex lower depot (company warehouse)	55.43
Round softwood (Spruce)	26 and above	Spruce	A	ex intermediate depot	146.29
Round softwood (Spruce)	26 and above	Spruce	A	ex higher depot	104.64
Round softwood (Spruce)	26 and above	Spruce	A	ex lower depot (company warehouse)	149.15
Round softwood (Spruce)	26 and above	Spruce	A	free on rail, departure station	149.00
Round softwood (Spruce)	26 and above	Spruce	A	ex buyer's warehouse	152.78
Round softwood (Spruce)	26 and above	Spruce	B	ex intermediate depot	117.29
Round softwood (Spruce)	26 and above	Spruce	B	ex higher depot	84.75
Round softwood (Spruce)	26 and above	Spruce	B	ex lower depot (company warehouse)	121.22
Round softwood (Spruce)	26 and above	Spruce	B	free on rail, departure station	119.40
Round softwood (Spruce)	26 and above	Spruce	B	ex buyer's warehouse	126.74
Round softwood (Spruce)	26 and above	Spruce	C	ex intermediate depot	86.26
Round softwood (Spruce)	26 and above	Spruce	C	ex higher depot	71.96
Round softwood (Spruce)	26 and above	Spruce	C	ex lower depot (company warehouse)	93.70
Round softwood (Spruce)	26 and above	Spruce	C	free on rail, departure station	96.35
Round softwood (Spruce)	26 and above	Spruce	C	ex buyer's warehouse	98.56
Round softwood (Spruce)	26 and above	Spruce	D	ex lower depot (company warehouse)	58.86
Round softwood (Spruce)	26 and above	Spruce	D	ex intermediate depot	69.33
Round softwood (Spruce)	26 and above	Spruce	D	free on rail, departure station	65.29
Round softwood (Spruce)	up to 13 inclusively	Spruce	B	ex intermediate depot	27.25
Round softwood (Spruce)	up to 13 inclusively	Spruce	C	ex intermediate depot	28.73
Round softwood (Spruce)	up to 13 inclusively	Spruce	D	free on rail, destination station	34.00
Round softwood (Spruce)	any	Spruce	D	ex intermediate depot	50.58
Round softwood (Spruce)	any	Spruce	D	ex lower depot (company warehouse)	53.34
Round softwood (Spruce)	any	Spruce	D	free on rail, departure station	35.09
Round softwood (Spruce)	any	Spruce	D	free on rail, destination station	31.00
Round softwood (Pine)	14-25	Pine	A	free on rail, departure station	124.25
Round softwood (Pine)	14-25	Pine	A	ex intermediate depot	93.73
Round softwood (Pine)	14-25	Pine	A	ex lower depot (company warehouse)	98.78
Round softwood (Pine)	14-25	Pine	A	ex higher depot	81.33
Round softwood (Pine)	14-25	Pine	A	ex buyer's warehouse	108.30
Round softwood (Pine)	14-25	Pine	A	free on rail, destination station	109.69
Round softwood (Pine)	14-25	Pine	B	free on rail, departure station	102.78
Round softwood (Pine)	14-25	Pine	B	ex intermediate depot	81.41
Round softwood (Pine)	14-25	Pine	B	ex lower depot (company warehouse)	83.93



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Round softwood (Pine)	14-25	Pine	B	ex higher depot	63.15
Round softwood (Pine)	14-25	Pine	B	ex buyer's warehouse	87.69
Round softwood (Pine)	14-25	Pine	B	free on rail, destination station	103.46
Round softwood (Pine)	14-25	Pine	C	free on rail, departure station	87.02
Round softwood (Pine)	14-25	Pine	C	ex intermediate depot	62.72
Round softwood (Pine)	14-25	Pine	C	ex lower depot (company warehouse)	69.72
Round softwood (Pine)	14-25	Pine	C	ex higher depot	53.98
Round softwood (Pine)	14-25	Pine	C	ex buyer's warehouse	70.96
Round softwood (Pine)	14-25	Pine	C	free on rail, destination station	76.90
Round softwood (Pine)	14-25	Pine	D	ex intermediate depot	45.96
Round softwood (Pine)	14-25	Pine	D	ex lower depot (company warehouse)	43.95
Round softwood (Pine)	14-25	Pine	D	free on rail, departure station	44.90
Round softwood (Pine)	14-25	Pine	D	ex buyer's warehouse	51.40
Round softwood (Pine)	26 and above	Pine	A	free on rail, departure station	140.20
Round softwood (Pine)	26 and above	Pine	A	ex intermediate depot	117.40
Round softwood (Pine)	26 and above	Pine	A	ex lower depot (company warehouse)	133.28
Round softwood (Pine)	26 and above	Pine	A	ex buyer's warehouse	136.85
Round softwood (Pine)	26 and above	Pine	A	ex higher depot	98.28
Round softwood (Pine)	26 and above	Pine	B	free on rail, departure station	109.41
Round softwood (Pine)	26 and above	Pine	B	ex intermediate depot	99.43
Round softwood (Pine)	26 and above	Pine	B	ex lower depot (company warehouse)	108.26
Round softwood (Pine)	26 and above	Pine	B	ex buyer's warehouse	115.44
Round softwood (Pine)	26 and above	Pine	B	ex higher depot	90.09
Round softwood (Pine)	26 and above	Pine	B, C, D	ex buyer's warehouse	100.82
Round softwood (Pine)	26 and above	Pine	C	free on rail, departure station	92.23
Round softwood (Pine)	26 and above	Pine	C	ex intermediate depot	80.48
Round softwood (Pine)	26 and above	Pine	C	ex lower depot (company warehouse)	91.10
Round softwood (Pine)	26 and above	Pine	C	ex buyer's warehouse	94.75
Round softwood (Pine)	26 and above	Pine	C	ex higher depot	79.17
Round softwood (Pine)	26 and above	Pine	D	ex intermediate depot	59.45
Round softwood (Pine)	26 and above	Pine	D	ex lower depot (company warehouse)	57.13
Round softwood (Pine)	26 and above	Pine	D	free on rail, departure station	64.72
Round softwood (Pine)	up to 13 inclusively	Pine	A	ex intermediate depot	67.44
Round softwood (Pine)	up to 13 inclusively	Pine	B	ex intermediate depot	45.78
Round softwood (Pine)	up to 13 inclusively	Pine	B	free on rail, destination station	76.22
Round softwood (Pine)	up to 13 inclusively	Pine	B	ex lower depot (company warehouse)	52.50
Round softwood (Pine)	up to 13 inclusively	Pine	B	ex higher depot	43.11
Round softwood (Pine)	up to 13 inclusively	Pine	B	ex buyer's warehouse	53.60
Round softwood (Pine)	up to 13 inclusively	Pine	C	ex intermediate depot	36.26
Round softwood (Pine)	up to 13 inclusively	Pine	C	free on rail, destination station	57.69
Round softwood (Pine)	up to 13 inclusively	Pine	C	ex lower depot (company warehouse)	46.99
Round softwood (Pine)	up to 13 inclusively	Pine	C	ex higher depot	35.35
Round softwood (Pine)	up to 13 inclusively	Pine	C	ex buyer's warehouse	62.29
Round softwood (Pine)	up to 13 inclusively	Pine	D	ex lower depot (company warehouse)	27.05
Round softwood (Pine)	up to 13 inclusively	Pine	D	ex intermediate depot	28.87
Round softwood (Pine)	up to 13 inclusively	Pine	D	ex buyer's warehouse	40.96
Round softwood (Pine)	any	Pine	D	ex lower depot (company warehouse)	39.52
Round softwood (Pine)	any	Pine	D	ex intermediate depot	39.66
Round softwood (Pine)	any	Pine	D	free on rail, departure station	30.58
Round softwood (Pine)	any	Pine	D	ex buyer's warehouse	34.56
Round softwood (Pine)	any	Pine	D	free on rail, destination station	33.50
Softwood sawlog	14-24	Birch	1	ex intermediate depot	62.39
Softwood sawlog	14-24	Black alder	1	free on rail, departure station	85.00
Softwood sawlog	14-24	Black alder	2	ex buyer's warehouse	82.75
Softwood sawlog	14-24	Black alder	2	ex intermediate depot	65.93
Softwood sawlog	14-24	Aspen	2	ex intermediate depot	50.33
Softwood sawlog	14-24	Birch	2	ex intermediate depot	54.43
Softwood sawlog	14-24	Birch	2	ex lower depot (company warehouse)	63.95
Softwood sawlog	14-24	Black alder	2	free on rail, departure station	74.01
Softwood sawlog	14-24	Black alder	3	ex intermediate depot	53.75
Softwood sawlog	14-24	Aspen	3	ex intermediate depot	38.36
Softwood sawlog	14-24	Aspen	3	ex lower depot (company warehouse)	45.37
Softwood sawlog	14-24	Birch	3	ex intermediate depot	61.16
Softwood sawlog	14-24	Birch	3	ex lower depot (company warehouse)	49.24



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Softwood sawlog	14-24	Black alder	3	ex lower depot (company warehouse)	50.50
Softwood sawlog	14-24	Black alder	3	free on rail, departure station	68.00
Softwood sawlog	14-24	Aspen	3	ex higher depot	20.00
Softwood sawlog	14-24	Birch	3	free on rail, departure station	60.07
Softwood sawlog	14-24	Black alder	3	ex buyer's warehouse	63.41
Softwood sawlog	26 and above	Birch	1	ex lower depot (company warehouse)	85.12
Softwood sawlog	26 and above	Black alder	1	ex intermediate depot	150.33
Softwood sawlog	26 and above	Birch	1	ex intermediate depot	95.61
Softwood sawlog	26 and above	Black alder	1	free on rail, departure station	172.80
Softwood sawlog	26 and above	Black alder	1	ex lower depot (company warehouse)	137.36
Softwood sawlog	26 and above	Birch	1	free on rail, departure station	141.12
Softwood sawlog	26 and above	Black alder	2	ex intermediate depot	124.79
Softwood sawlog	26 and above	Aspen	2	free on rail, departure station	67.59
Softwood sawlog	26 and above	Aspen	2	ex intermediate depot	67.23
Softwood sawlog	26 and above	Birch	2	ex lower depot (company warehouse)	113.56
Softwood sawlog	26 and above	Aspen	2	ex lower depot (company warehouse)	73.05
Softwood sawlog	26 and above	Black alder	2	free on rail, departure station	159.76
Softwood sawlog	26 and above	Birch	2	ex intermediate depot	85.59
Softwood sawlog	26 and above	Black alder	2	ex lower depot (company warehouse)	114.47
Softwood sawlog	26 and above	Birch	2	free on rail, departure station	109.40
Softwood sawlog	26 and above	Black alder	3	ex intermediate depot	96.83
Softwood sawlog	26 and above	Aspen	3	free on rail, departure station	57.43
Softwood sawlog	26 and above	Aspen	3	ex intermediate depot	46.57
Softwood sawlog	26 and above	Birch	3	ex lower depot (company warehouse)	94.28
Softwood sawlog	26 and above	Aspen	3	ex lower depot (company warehouse)	55.79
Softwood sawlog	26 and above	Birch	3	free on rail, departure station	110.91
Softwood sawlog	26 and above	Black alder	3	free on rail, departure station	127.69
Softwood sawlog	26 and above	Aspen	3	ex higher depot	25.00
Softwood sawlog	26 and above	Birch	3	ex intermediate depot	66.97
Softwood sawlog	26 and above	Black alder	3	ex lower depot (company warehouse)	116.02
Hardwood sawlog	14-24	Oak	1	free on rail, departure station	329.99
Hardwood sawlog	14-24	Oak	1	ex lower depot (company warehouse)	260.45
Hardwood sawlog	14-24	Oak	2	ex intermediate depot	219.48
Hardwood sawlog	14-24	Oak	2	ex lower depot (company warehouse)	215.67
Hardwood sawlog	14-24	Oak	2	free on rail, departure station	275.48
Hardwood sawlog	14-24	Oak	3	ex lower depot (company warehouse)	180.50
Hardwood sawlog	14-24	Oak	3	ex intermediate depot	191.39
Hardwood sawlog	14-24	Oak	3	free on rail, departure station	226.79
Hardwood sawlog	26 and above	Oak	1	free on rail, departure station	649.30
Hardwood sawlog	26 and above	Oak	2	free on rail, departure station	541.54
Hardwood sawlog	26 and above	Ash	2	ex lower depot (company warehouse)	300.00
Hardwood sawlog	26 and above	Oak	2	ex intermediate depot	352.80
Hardwood sawlog	26 and above	Oak	2	free on rail, destination station	543.45
Hardwood sawlog	26 and above	Ash	3	ex lower depot (company warehouse)	260.00
Hardwood sawlog	26 and above	Oak	3	free on rail, departure station	438.94
Hardwood sawlog	26 and above	Oak	3	ex intermediate depot	444.77
Hardwood sawlog	26 and above	Oak	3	free on rail, destination station	446.88
Conifer sawlog	10-13	Pine	3	ex intermediate depot	36.97
Conifer sawlog	10-13	Pine	3	ex lower depot (company warehouse)	29.53
Conifer sawlog	14-24	Spruce	1	ex lower depot (company warehouse)	82.75
Conifer sawlog	14-24	Spruce	1	free on rail, departure station	95.32
Conifer sawlog	14-24	Spruce	1	ex intermediate depot	82.19
Conifer sawlog	14-24	Spruce	1	ex buyer's warehouse	80.84
Conifer sawlog	14-24	Spruce	2	ex buyer's warehouse	67.41
Conifer sawlog	14-24	Spruce	2	ex lower depot (company warehouse)	78.49
Conifer sawlog	14-24	Spruce	2	ex intermediate depot	79.43
Conifer sawlog	14-24	Spruce	2	free on rail, departure station	77.23
Conifer sawlog	14-24	Spruce	2	ex higher depot	58.14
Conifer sawlog	14-24	Spruce	3	ex buyer's warehouse	53.41
Conifer sawlog	14-24	Spruce	3	ex lower depot (company warehouse)	66.19
Conifer sawlog	14-24	Spruce	3	ex intermediate depot	66.45
Conifer sawlog	14-24	Spruce	3	free on rail, departure station	64.07
Conifer sawlog	14-24	Spruce	3	ex higher depot	44.11
Conifer sawlog	14-24	Pine	1	ex lower depot (company warehouse)	88.80



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Conifer sawlog	14-24	Pine	1	ex intermediate depot	77.12
Conifer sawlog	14-24	Pine	1	free on rail, departure station	109.83
Conifer sawlog	14-24	Pine	1	ex higher depot	62.40
Conifer sawlog	14-24	Pine	2	ex lower depot (company warehouse)	75.34
Conifer sawlog	14-24	Pine	2	ex intermediate depot	74.22
Conifer sawlog	14-24	Pine	2	ex buyer's warehouse	71.00
Conifer sawlog	14-24	Pine	2	ex higher depot	51.55
Conifer sawlog	14-24	Pine	2	free on rail, departure station	92.10
Conifer sawlog	14-24	Pine	3	ex lower depot (company warehouse)	60.05
Conifer sawlog	14-24	Pine	3	ex intermediate depot	55.46
Conifer sawlog	14-24	Pine	3	ex buyer's warehouse	54.43
Conifer sawlog	14-24	Pine	3	ex higher depot	41.75
Conifer sawlog	14-24	Pine	3	free on rail, departure station	71.49
Conifer sawlog	26 and above	Spruce	1	ex buyer's warehouse	137.09
Conifer sawlog	26 and above	Spruce	1	ex intermediate depot	134.64
Conifer sawlog	26 and above	Spruce	1	free on rail, departure station	135.86
Conifer sawlog	26 and above	Spruce	1	ex lower depot (company warehouse)	120.30
Conifer sawlog	26 and above	Spruce	2	ex buyer's warehouse	108.50
Conifer sawlog	26 and above	Spruce	2	ex lower depot (company warehouse)	111.01
Conifer sawlog	26 and above	Spruce	2	ex intermediate depot	107.63
Conifer sawlog	26 and above	Spruce	2	free on rail, departure station	110.72
Conifer sawlog	26 and above	Spruce	2	ex higher depot	99.23
Conifer sawlog	26 and above	Spruce	3	ex lower depot (company warehouse)	84.56
Conifer sawlog	26 and above	Spruce	3	ex intermediate depot	78.55
Conifer sawlog	26 and above	Spruce	3	ex buyer's warehouse	72.33
Conifer sawlog	26 and above	Spruce	3	free on rail, departure station	83.00
Conifer sawlog	26 and above	Spruce	3	ex higher depot	82.69
Conifer sawlog	26 and above	Pine	1	ex intermediate depot	110.21
Conifer sawlog	26 and above	Pine	1	ex lower depot (company warehouse)	112.30
Conifer sawlog	26 and above	Pine	1	free on rail, departure station	111.51
Conifer sawlog	26 and above	Pine	1	ex buyer's warehouse	134.33
Conifer sawlog	26 and above	Pine	1	ex higher depot	78.00
Conifer sawlog	26 and above	Pine	2	ex intermediate depot	97.86
Conifer sawlog	26 and above	Pine	2	ex lower depot (company warehouse)	97.20
Conifer sawlog	26 and above	Pine	2	ex higher depot	67.60
Conifer sawlog	26 and above	Pine	2	ex buyer's warehouse	103.89
Conifer sawlog	26 and above	Pine	2	free on rail, departure station	97.80
Conifer sawlog	26 and above	Pine	3	ex buyer's warehouse	81.87
Conifer sawlog	26 and above	Pine	3	ex intermediate depot	79.32
Conifer sawlog	26 and above	Pine	3	ex lower depot (company warehouse)	84.54
Conifer sawlog	26 and above	Pine	3	ex higher depot	65.01
Conifer sawlog	26 and above	Pine	3	free on rail, departure station	82.12
Raw wood	4 and above	Birch	-	ex intermediate depot	19.18
Raw wood	4 and above	Birch	-	ex lower depot (company warehouse)	20.05
Raw wood	4 and above	Birch	-	free on rail, departure station	24.85
Raw wood	4 and above	Birch	-	free on rail, destination station	28.00
Raw wood	4 and above	All species	-	free on rail, destination station	20.78
Raw wood	4 and above	All species	-	ex intermediate depot	27.52
Raw wood	4 and above	All species	-	ex lower depot (company warehouse)	46.07
Raw wood	4 and above	All species	-	ex higher depot	37.80
Raw wood	4 and above	All species	-	ex buyer's warehouse	22.89
Raw wood	4 and above	All species	-	free on rail, departure station	29.11
Raw wood	4 and above	Oak	-	ex intermediate depot	239.21
Raw wood	4 and above	Oak	-	free on rail, departure station	238.80
Raw wood	4 and above	Spruce	-	ex intermediate depot	46.51
Raw wood	4 and above	Softwood	-	ex intermediate depot	21.80
Raw wood	4 and above	Softwood	-	free on rail, departure station	24.29
Raw wood	4 and above	Softwood	-	ex lower depot (company warehouse)	27.27
Raw wood	4 and above	Softwood	-	free on rail, destination station	31.00
Raw wood	4 and above	Alder	-	ex lower depot (company warehouse)	33.00
Raw wood	4 and above	Alder	-	ex intermediate depot	30.08
Raw wood	4 and above	Aspen	-	ex intermediate depot	18.32
Raw wood	4 and above	Aspen	-	ex lower depot (company warehouse)	21.45
Raw wood	4 and above	Pine	-	ex intermediate depot	30.24



Commodity	Diameter	Species	Grade	Terms of delivery	Price
Raw wood	4 and above	Pine	-	free on rail, departure station	36.37
Raw wood	4 and above	Pine	-	free on rail, destination station	31.29
Raw wood	4 and above	Pine	-	ex lower depot (company warehouse)	40.15
Raw wood	4 and above	Pine	-	ex higher depot	17.37
Raw wood	4 and above	Softwood	-	ex intermediate depot	35.77
Raw wood	4 and above	Softwood	-	free on rail, departure station	26.00
Raw wood	4 and above	Softwood	-	ex lower depot (company warehouse)	41.31
Raw wood	4 and above	Softwood	-	ex buyer's warehouse	43.33
Hardwood packaging log	12 and above	Birch	2	ex intermediate depot	37.59
Hardwood packaging log	12 and above	Birch	3	ex intermediate depot	30.07
Hardwood packaging log	12 and above	Birch	3	ex lower depot (company warehouse)	40.00
Hardwood packaging log	12 and above	Alder	2	ex intermediate depot	33.84
Hardwood packaging log	12 and above	Alder	3	ex intermediate depot	35.85
Hardwood packaging log	12 and above	Alder	3	ex lower depot (company warehouse)	39.02
Hardwood packaging log	12 and above	Aspen	2	ex intermediate depot	36.24
Hardwood packaging log	12 and above	Aspen	3	ex intermediate depot	32.63
Hardwood packaging log	12 and above	Aspen	3	ex lower depot (company warehouse)	35.55
Softwood packaging log	13 and above	Spruce	2	ex intermediate depot	66.27
Softwood packaging log	13 and above	Spruce	3	ex lower depot (company warehouse)	73.10
Softwood packaging log	13 and above	Spruce	3	ex buyer's warehouse	58.24
Softwood packaging log	13 and above	Spruce	3	ex intermediate depot	59.55
Softwood packaging log	13 and above	Pine	2	ex intermediate depot	52.89
Softwood packaging log	13 and above	Pine	2	ex lower depot (company warehouse)	80.85
Softwood packaging log	13 and above	Pine	3	ex intermediate depot	46.38
Softwood packaging log	13 and above	Pine	3	ex lower depot (company warehouse)	71.19
Softwood packaging log	13 and above	Pine	3	ex buyer's warehouse	49.70
Softwood packaging log	13 and above	Pine	3	free on rail, departure station	49.20

AVERAGE MONTHLY QUOTATIONS FOR SAWN WOOD,
November 2019, weighted average price, BYN, excluding VAT/cbm

Commodity	Species	Size, mm	Grade	Moisture	Terms	Price
Unedged softwood sawn timber	Pine	up to 25 * up to 150	2	20% and above	ex buyer's warehouse	135.00
Unedged softwood sawn timber	Pine, Spruce	26-40* to 150	2	14-19%	ex buyer's warehouse	215.00
Unedged softwood sawn timber	Pine, Spruce	41-100* to 150	2	14-19%	ex buyer's warehouse	225.00
Unedged softwood sawn timber	Pine	up to 25 * up to 150	3	20% and above	ex buyer's warehouse	135.00
Edged softwood sawn timber	Pine	up to 25 * up to 150	4	20% and above	ex lower depot (company warehouse)	125.00
Edged softwood sawn timber	Pine, Spruce	up to 25 * up to 150	4	20% and above	ex lower depot (company warehouse)	90.00
Edged softwood sawn timber	Pine, Spruce	over 100 * 151 and above	2	14-19%	ex lower depot (company warehouse)	503.62
Edged softwood sawn timber	Pine	over 100 * 151 and above	3	20% and above	ex buyer's warehouse	167.49
Wooden semi-sleepers (impregnated)	Pine, Spruce	180*250	type 1	16-22%	ex lower depot (company warehouse)	23.02
Softwood sleepers	Pine, Spruce	160*230	type 2	>22%	ex buyer's warehouse	225.00
Softwood sleepers	Pine	160*230	type 2	>22%	ex buyer's warehouse	225.00
Softwood sleepers	Pine	180*250	type 1	>22%	ex buyer's warehouse	225.00



**AVERAGE MONTHLY QUOTATIONS FOR PAPER AND CARDBOARD,
November 2019, BYN (excluding VAT)**

Commodity	Whiteness, %	Smoothness, sec	Mass, g/sq.m	Opacity, %	Density, g/sq.cm	Grade	Paper thickness, mkm	Terms of delivery	Formats	Unit of measure	Price
Printer paper in reels	75-78	60	55	at least 86	0.6-0.8	offset paper	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.59
Corrugated cardboard boxes	-	-	-	-	-	TK-23	-	ex buyer's warehouse	300x120x140 (LxWxH)	thsd pcs	290.00
Folder board	-	-	1500	-	-	-	2500 (2.750 mm)	ex buyer's warehouse	1050x920	t	1 330.00
Offset paper	at least 100	40	65	85	-	-	-	ex buyer's warehouse	840	t	1 732.86
Coated gray board	at least 84	-	240	-	-	Neva	350	ex buyer's warehouse	840	t	1 455.00
Offset paper	140-146 (CIE)	-	80	-	-	High quality offset paper	-	ex buyer's warehouse	620	t	1 945.00
Temperature sensitive tape for an electronic queue system in reels	-	-	55	-	-	-	-	ex buyer's warehouse	60x100x25 (WxDxD)	pcs	33.25
Offset paper	at least 100	40	65	80	-	-	-	ex buyer's warehouse	840	t	1 760.00
Corrugated cardboard boxes	-	-	-	-	-	П-32	-	ex buyer's warehouse	1407x750x284 (LxWxH)	thsd pcs	4 570.00
Corrugated cardboard boxes	-	-	-	-	-	П-32	-	ex buyer's warehouse	1422x770x284 (LxWxH)	thsd pcs	4 700.00
Paper for office equipment	146 (CIE)	-	80	90	-	C	106	ex buyer's warehouse	210x297 (A4)	pack	5.20
Paper for office equipment	146 (CIE)	-	80	92	-	C	106	ex buyer's warehouse	210x297 (A4)	pack	4.64
Folder board	-	-	1100	-	-	-	1750 (1.75 mm)	ex buyer's warehouse	1050x920	t	1 316.50
Folder board	-	-	950	-	-	-	1500 (1.50 mm)	ex buyer's warehouse	1050x920	t	1 277.70
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex buyer's warehouse	217x130x85 (LxWxH)	thsd pcs	94.00
Corrugated cardboard trays	-	-	-	-	-	T-24	-	ex buyer's warehouse	392x298x40 (LxWxH)	thsd pcs	256.00
Sheet paper for office equipment	146 (CIE)	-	80	at least 91	-	SvetoCopy, Grade C	104	ex buyer's warehouse	210x297 (A4)	pack	5.14
Corrugated cardboard boxes	-	-	-	-	-	П-35	-	ex buyer's warehouse	650x340x600 (LxWxH)	thsd pcs	4 450.00
Sheet paper for office equipment	146 (CIE)	-	80	at least 91	-	SvetoCopy, Grade C	104	ex buyer's warehouse	297x420 (A3)	pack	10.40
Adhesive labels	-	-	112	-	-	silver paper	119	ex buyer's warehouse	72x210 (WxH)	thsd pcs	94.08
Corrugated cardboard boxes	-	-	-	-	-	AT-23	-	ex buyer's warehouse	375x284x140 (LxWxH)	thsd pcs	519.00
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex seller's warehouse	400x200x130 (LxWxH)	pcs	0.27
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex seller's warehouse	300x150x120 (LxWxH)	pcs	0.17
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex seller's warehouse	380x245x205 (LxWxH)	pcs	0.40
Corrugated cardboard	-	-	-	-	-	T-22	-	ex seller's warehouse	215x210 (WxL)	pcs	0.06
Конверты бумажные	-	-	80	-	-	offset paper	-	ex buyer's warehouse	110x220 (DL)	thsd pcs	31.52
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	114x162 (C6)	thsd pcs	16.90
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	162x229 (C5)	thsd pcs	32.49
Bundled perforated paper in boxes	90 (ISO)	30	60-70	-	-	-	-	ex buyer's warehouse	210	pcs	14.50
Corrugated cardboard boxes	-	-	-	-	-	T-27	-	ex buyer's warehouse	380x270x115 (LxWxH)	thsd pcs	508.50
Corrugated cardboard boxes	-	-	-	-	-	AT-25	-	ex buyer's warehouse	338x190x406 (LxWxH)	thsd pcs	427.00
Printer paper in reels	65-70	80-200	55	91	-	offset paper	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.48
Self adhesive paper	-	-	68	88	-	PLANET Utility	78	ex buyer's warehouse	210x297 (A4)	pack	13.50
Corrugated cardboard boxes	-	-	-	-	-	AT-27	-	ex buyer's warehouse	395x255x108 (LxWxH)	thsd pcs	280.29
Corrugated cardboard boxes	-	-	-	-	-	AT-25	-	ex buyer's warehouse	570x253x195 (LxWxH)	thsd pcs	646.00
Plotter paper in reels	146 (CIE)	-	80	92	-	C	104	ex buyer's warehouse	600x76x175lm (WxDxD)	pcs	20.30
Corrugated cardboard boxes	-	-	-	-	-	AT-27	-	ex buyer's warehouse	380x380x165 (LxWxH)	thsd pcs	2 435.00
Corrugated cardboard boxes	-	-	-	-	-	AT-26	-	ex buyer's warehouse	394x293x141 (LxWxH)	thsd pcs	964.00
Folder board	-	-	1900	-	-	-	3000 (3.00 mm)	ex buyer's warehouse	700x1000	t	1 350.00
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex buyer's warehouse	520x135x195 (LxWxH)	thsd pcs	750.00
Offset paper	140-146 (CIE)	-	120	-	-	High quality offset paper	-	ex buyer's warehouse	720	t	1 940.00
Paper for office equipment	162 (CIE)	-	80	92	-	Maestro Special, Class B	106	ex buyer's warehouse	210x297 (A4)	pack	5.17
Paper for office equipment	162 (CIE)	-	80	92	-	Maestro Special, Class B	106	ex buyer's warehouse	297x420 (A3)	pack	10.78
Paper for office equipment	168 (CIE)	-	80	95	-	Maestro Expert, Class A+	110	ex buyer's warehouse	210x297 (A4)	pack	5.63
Corrugated cardboard boxes	-	-	-	-	-	TK-24	-	ex buyer's warehouse	300x150x100 (LxWxH)	thsd pcs	159.50
Cardboard for boxes	-	-	-	-	-	KT	600 (0.60 mm)	ex seller's warehouse	740x1050	t	970.07
Bitumen-impregnated packing paper	-	-	160	-	-	BU-B 160	-	ex seller's warehouse	1050	t	1 800.00
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex buyer's warehouse	300x150x100 (LxWxH)	thsd pcs	163.00



Commodity	Whiteness, %	Smoothness, sec	Mass, g/sq.m	Opacity, %	Density, g/sq.cm	Grade	Paper thickness, mkm	Terms of delivery	Formats	Unit of measure	Price
Sheet paper for office equipment	146 (CIE)	-	80	at least 92	-	SvetoCopy, Grade C	106	ex buyer's warehouse	210x297 (A4)	pack	5.05
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	229x324 (C4)	thsd pcs	72.17
Protective corrugated cardboard angle element	-	-	-	-	-	П-32	-	ex buyer's warehouse	300x1300	pcs	0.39
Offset paper	140-146 (CIE)	-	65	-	-	High quality offset paper	-	ex buyer's warehouse	840	t	1 980.00
Paper bags	-	-	at least 70	-	-	HM(n)	80	ex buyer's warehouse	950x550x160 (LxB1xB2)	pcs	1.35
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	110x110 (WxH)	thsd pcs	263.00
Offset paper for printing	at least 128 (CIE)	-	70	-	at least 0.75	B	-	ex buyer's warehouse	620	t	1 960.00
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex buyer's warehouse	590x250x280 (LxWxH)	thsd pcs	1 600.00
Offset paper for printing	at least 128 (CIE)	-	160	-	-	B	-	ex buyer's warehouse	920	t	2 170.00
Corrugated cardboard boxes	-	-	-	-	-	T-25	-	ex buyer's warehouse	269x205x394 (LxWxH)	thsd pcs	456.20
Offset paper for printing	at least 128 (CIE)	-	100	-	at least 0.75	B	-	ex buyer's warehouse	620	t	1 960.00
Enamel paper	122 (ISO)	1	250	99 (ISO)	-	-	175	ex buyer's warehouse	650x940	t	1 960.00
Printer paper in reels	65-70	80-200	60	91	-	-	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.60
Non-coated gray board	at least 82	-	420	-	-	Ladoga	650	ex buyer's warehouse	1050	t	1 320.00
Offset paper for printing	at least 128 (CIE)	-	120	-	at least 0.75	B	-	ex buyer's warehouse	840	t	1 945.00
Paper bags	-	-	-	-	-	HM	-	ex buyer's warehouse	1000x515x90 (LxB1xB2)	pcs	0.55
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex buyer's warehouse	410x180x80 (LxWxH)	thsd pcs	226.00
Coated folding box board	at least 80	90	235	-	-	MO / Grade 1	300 (0.30 mm)	ex buyer's warehouse	1050	t	1 540.00
Plotter paper in reels	146 (CIE)	-	80	92	-	C	104	ex buyer's warehouse	610x50x50lm (WxDxD)	pcs	7.90
Plotter paper in reels	163 (CIE)	-	80	94	-	A	106	ex buyer's warehouse	620x50x50lm (WxDxD)	pcs	8.50
Plotter paper in reels	163 (CIE)	-	80	94	-	A	106	ex buyer's warehouse	620x76x150lm (WxDintxD)	pcs	23.50
Reel paper for plotters and engineering systems	162 (CIE)	-	80	93	-	A+	106	ex seller's warehouse	841x76x175lm (WxDxD)	pcs	50.00
Reel paper for plotters and engineering systems	162 (CIE)	-	80	93	-	A+	106	ex seller's warehouse	620x76x175lm (WxDxD)	pcs	41.00
Cameo-coated paper	122 (ISO)	1	150	97 (ISO)	-	-	119	ex buyer's warehouse	720x1040	t	1 831.78
Coated chemical board	93	45	295	-	-	Atlas HB (GC-1)	505	ex buyer's warehouse	650x940	t	2 922.69
Offset paper	at least 100	40	100	80	-	-	-	ex buyer's warehouse	620	t	1 730.00
Temperature sensitive tape for ATMs in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	80x150x25 (WxDxDint)	pcs	4.40
Temperature sensitive tape for ATMs in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	80x80x25 (WxDxDi)	pcs	0.99
Temperature sensitive tape for ATMs in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	80x80x18 (WxDxDint)	pcs	1.10
Plotter paper in reels	165±3	-	80	at least 91	-	-	106±4	ex buyer's warehouse	914x50x50lm (WxDxL)	pcs	10.80
Folder board	-	-	1250	-	-	-	2000 (2.00 mm)	ex buyer's warehouse	700x1000	t	1 323.00
Printer paper in reels	65-70	-	55	91	-	-	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.60
Paper for office equipment	162 (CIE)	-	80	91	-	IQ allround, Class B+	107	ex buyer's warehouse	210x297 (A4)	pack	5.55
Cardboard for boxes	-	-	-	-	-	KT	700 (0.70 mm)	ex buyer's warehouse	680x970	t	1 115.99
Paper for office equipment	146 (CIE)	-	80	91	-	Xerox Performer, Class C	104	ex buyer's warehouse	210x297 (A4)	pack	5.22
Offset paper	90-93	-	65	at least 85	0.70-0.85	Offset paper plus	-	ex buyer's warehouse	840	t	1 830.00
Paper for office equipment	146 (CIE)	-	80	91	-	Xerox Performer, Class C	104	ex buyer's warehouse	297x420 (A3)	pack	10.40
Paper for office equipment	162 (CIE)	-	80	91	-	IQ allround, Class B+	106	ex buyer's warehouse	210x297 (A4)	pack	5.19
Cameo-coated paper	122 (ISO)	1	130	95.5 (ISO)	-	-	105	ex buyer's warehouse	720x1040	t	1 850.00
Cameo-coated paper	122 (ISO)	1	130	95.5 (ISO)	-	-	105	ex buyer's warehouse	840	t	1 760.00
Cameo-coated paper	126	-	130	95.5	0.83	Vantage Silk	-	ex buyer's warehouse	720	t	1 840.00
Corrugated cardboard boxes	-	-	-	-	-	AT-27	-	ex buyer's warehouse	380x253x228 (LxWxH)	thsd pcs	665.00
Tracing paper (sheets)	66	20	90	-	0.92	T2000, white	83	ex buyer's warehouse	297x420 (A3)	pack	122.00
Corrugated cardboard	-	-	-	-	-	T-22	-	ex seller's warehouse	230x230 (WxL)	pcs	0.03
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex buyer's warehouse	230x220x120 (LxWxH)	thsd pcs	600.00
Paper for office equipment	146 (CIE)	-	80	91	-	C	106	ex seller's warehouse	210x297 (A4)	pack	5.34
Paper for office equipment	146 (CIE)	-	80	at least 91	-	C	106	ex buyer's warehouse	210x297 (A4)	pack	5.35
Fax paper (reels)	86±3	350	55	-	-	-	-	ex buyer's warehouse	210x12x18lm (WxDxD)	pcs	0.70
Corrugated cardboard boxes	-	-	-	-	-	AT-24	-	ex buyer's warehouse	388x210x92 (LxWxH)	thsd pcs	270.00
Paper for office equipment	146 (CIE)	-	80	at least 91	-	C	106	ex buyer's warehouse	297x420 (A3)	pack	10.90



Commodity	Whiteness, %	Smoothness, sec	Mass, g/sq.m	Opacity, %	Density, g/sq.cm	Grade	Paper thickness, mkm	Terms of delivery	Formats	Unit of measure	Price
Corrugated cardboard boxes	-	-	-	-	-	AT-25	-	ex buyer's warehouse	383x292x215 (LxWxH)	thsd pcs	550.00
Offset paper	146 (CIE)	-	65	-	-	-	-	ex buyer's warehouse	620	t	1 890.00
Composite packaging material for production of bags (reels)	-	-	269±20	-	-	-	-	DAP (Incoterms 2010)	214	thsd pcs	61.34
Condenser paper	-	-	-	-	0.95-1.05	CON 2-10	10	ex seller's warehouse	800	kg	70.00
Newsprint paper	60	60	48.8	94	0.6	0	-	ex buyer's warehouse	820	t	897.00
Adhesive labels	-	-	135	-	-	thermo-top	144	ex buyer's warehouse	88x99 (WxH)	thsd pcs	31.60
Corrugated cardboard	-	-	-	-	-	TK-22	-	ex buyer's warehouse	1000x1200	thsd pcs	490.00
Bundled perforated paper in boxes	80	-	60	-	-	-	-	ex seller's warehouse	210	pcs	14.00
Printer paper in reels	65-70	-	55	85	-	offset	-	ex buyer's warehouse	210x25x70lm (WxDxD)	pcs	1.20
Offset paper	140-146 (CIE)	-	120	-	0.75-0.85	High quality offset paper	-	ex buyer's warehouse	840	t	1 990.00
Offset paper	90-93	-	65	-	0.70-0.85	Offset paper plus	-	ex buyer's warehouse	840	t	1 870.00
Temperature sensitive receipt tape in reels	at least 85	at least 350	55	-	-	external coating	-	ex buyer's warehouse	57x12x36 (WxDxD)	pcs	0.14
Coated chemical board	-	-	190	-	-	Aegle Pro (GC2)	325	ex buyer's warehouse	720x850	t	2 700.38
Paper for office equipment	146 (CIE)	-	80	at least 91	-	C	106	ex seller's warehouse	210x297 (A4)	pack	5.29
Paper for office equipment	162 (CIE)	-	80	91	-	IQ allround, Class B+	107	ex seller's warehouse	210x297 (A4)	pack	5.25
Enamel paper	122 (ISO)	1	200	99 (ISO)	-	-	140	ex buyer's warehouse	620x940	t	1 900.00
Plotter paper in reels	146±3	-	80	-	-	-	85±4	ex buyer's warehouse	420x76x175lm (WxDxD)	pcs	13.65
Newsprint paper	60	-	48.8	at least 92	-	0	79	ex buyer's warehouse	840	t	1 000.00
Temperature sensitive tape for ATMs in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	80x200x25 (WxDxD)	pcs	8.27
Plotter paper in reels	146±3	-	80	-	-	-	85±4	ex buyer's warehouse	300x76x175lm (WxDxD)	pcs	9.20
Printer paper in reels	65-70	-	65	91	-	-	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.63
Cameo-coated paper	126	-	170	97.5	0.85	Vantage Silk	-	ex buyer's warehouse	650	t	1 840.00
Paper bags	-	-	170	-	-	-	-	ex buyer's warehouse	150x50x200 (WxDxH)	pcs	1.60
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	120x140 (WxH)	thsd pcs	167.00
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	200x70 (WxH)	thsd pcs	145.00
Enamel paper	122 (ISO)	1	170	98 (ISO)	-	-	105	ex buyer's warehouse	840	t	1 800.00
Temperature sensitive tape for ATMs in reels	at least 85	at least 300	55	-	-	external coating	60±5	ex buyer's warehouse	80x150x25 (WxDxDint)	pcs	3.65
Cameo-coated paper	122 (CIE)	-	115	94.5	0.82	MediaPrint Silk	-	ex buyer's warehouse	920x610	t	1 790.00
Paper bags	-	-	170	-	-	-	-	ex buyer's warehouse	350x450x120 (HxWxD)	pcs	1.70
Paper bags	-	-	170	-	-	-	-	ex buyer's warehouse	300x420x120 (WxHxD)	pcs	1.76
Temperature sensitive tape for ATMs in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	80x180x18 (WxDxDint)	pcs	5.40
Printer paper in reels	-	-	55	-	0.6-0.8	-	-	ex buyer's warehouse	210x25x100lm (WxDxD)	pcs	1.55
Temperature sensitive receipt tape in reels	at least 85	at least 350	55	-	-	external coating	60±5	ex buyer's warehouse	57x40x12 (WxDxDint)	pcs	0.22
Temperature sensitive tape for ATMs in reels	at least 85	>350	55	-	-	external coating	-	ex buyer's warehouse	80x18x150 (WxDxD)	pcs	4.20



AVERAGE MONTHLY QUOTATIONS FOR STANDING WOOD,
November 2019

Rate category	Exchange quotation, BYN (excluding VAT) per 1 solid cbm			
	Fuel wood	Commercial timber		
		large	small	medium
EASY TO ACCESS				
Main felling sites				
Pine				
3	0.85	47.35	12.31	27.35
4	0.95	42.24	11.86	26.42
Spruce				
1	1.31	64.36	16.82	37.24
2	0.64	36.60	9.41	21.03
3	0.65	33.26	7.60	17.48
Birch				
2	0.71	13.72	5.25	8.14
3	0.66	12.88	4.77	7.06
4	1.10	15.34	5.85	8.79
Black alder				
1	1.32	23.90	8.71	13.64
2	1.28	24.59	8.66	13.30
3	0.63	13.10	4.93	7.16
4	1.28	20.50	6.63	10.25
Aspen				
3	0.03	1.12	0.47	0.70
4	0.90			
Oak				
4	1.03	162.44	39.75	54.28
Hornbeam				
4	0.66			
Other felling sites				
Pine				
1	1.20	51.03	9.46	26.82
2	1.44	61.46	15.18	35.44
3	1.76	61.67	13.51	32.38
4	2.55	87.27	19.93	45.88
Spruce				
1	1.28	51.43	13.25	29.16
2	2.74	65.82	15.61	37.61
3	3.22	73.47	19.67	42.19
4			27.36	
Birch				
1	2.85	29.61	7.46	16.12
2	1.68	20.90	6.74	12.30
3	3.05	58.52	19.31	32.60
Black alder				
2	0.13	6.08	1.93	3.25
3	1.78	15.77	6.58	9.02
Aspen				
1	0.74	2.74		2.66
2	3.26	4.30	3.77	3.95
3	3.28	5.08	4.67	4.80
Oak				
2	2.27	381.78	69.66	101.14
Intermediate use				
Spruce				
2	1.40	42.46	5.90	12.51
Aspen				
2	0.17			

Rate category	Exchange quotation, BYN (excluding VAT) per 1 solid cbm			
	Fuel wood	Commercial timber		
		large	small	medium
HARD TO ACCESS				
Main felling sites				
Pine				
2	0.36	27.80	6.86	16.00
3	0.09	15.74	4.07	9.29
Spruce				
2	0.08	14.16	3.64	8.18
3	0.09	13.52	3.50	7.85
4	0.06	12.04	3.10	6.95
Birch				
1	0.22	8.18	2.62	3.86
2	0.57	12.48	3.96	6.26
3	0.11	3.95	1.46	2.21
4	0.09	3.41	1.30	1.94
Black alder				
1	0.16	6.41	2.66	3.96
2	0.11	5.46	2.14	3.22
3	1.52	16.68	6.37	9.20
4	0.09	3.41	1.30	1.94
Aspen				
1	0.42	1.59	0.72	0.91
2	0.03	0.96	0.40	0.61
3	0.02	0.72	0.29	0.44



MONTHLY REVIEW OF THE EXCHANGE COMMODITY MARKET



AGRICULTURAL PRODUCTS

November 2019

November 2019 saw 525 transactions with agricultural products to the tune of 62.33 mln BYN, which is 36% less (in monetary terms) than in November 2018. Overall, since the beginning of the year the amount of transactions has grown by 8%.

DYNAMICS OF EXCHANGE TRANSACTIONS WITH AGRICULTURAL PRODUCTS, 2018-2019

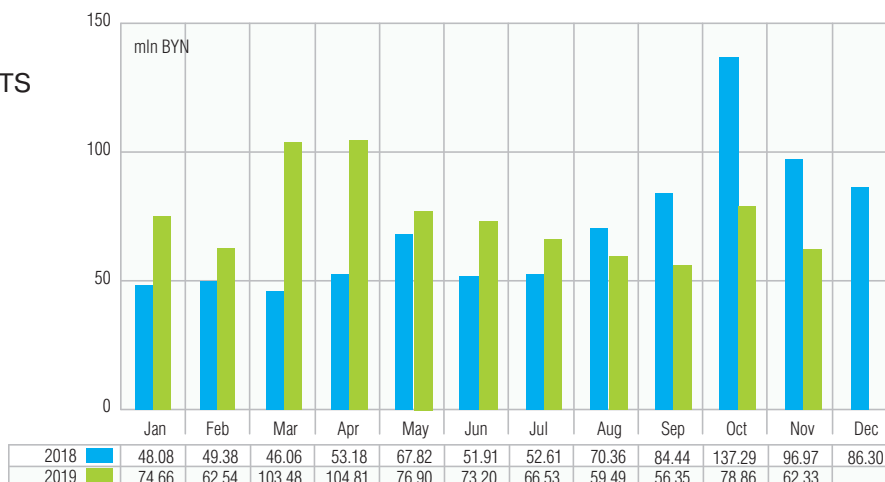
Commodity group		2019				November 2018	
		January-November		November			
		Volume, thsd t	Amount, mln BYN	Volume, thsd t	Amount, mln BYN	Volume, thsd t	Amount, mln BYN
Export							
Dairy products	Casein	0.18	2.20	0.00	0.00	0.08	0.85
	Milk powder	5.96	29.09	1.58	8.35	0.10	0.42
	Cheese	0.36	3.33	0.00	0.00	0.06	0.52
	Cottage cheese	0.26	0.64	0.00	0.00	0.00	0.00
	Whey powder, dry milk product, cream powder	1.72	3.22	0.20	0.34	0.10	0.37
	Dairy butter	7.12	82.54	0.22	2.55	0.21	2.39
Rapeseed oil and other processed oil-bearing crops		19.37	27.53	2.25	3.63	0.30	0.43
Flour and cereal		17.73	9.74	1.59	1.23	1.84	0.67
Meat, edible animal fats, and EEP		0.98	4.07	0.10	0.42	0.07	0.37
Rawhides for distribution within the customs territory of the Eurasian Economic Union		0.16	0.01	0.00	0.00	0.00	0.00
Total		53.84	162.37	5.94	16.52	2.76	6.02
Domestic market, import							
Cakes of oil-bearing crops	Sunflower	174.27	94.08	10.93	5.09	14.50	9.59
	Soybean	133.01	116.15	8.27	7.33	6.68	6.73
	Rapeseed	34.26	18.67	3.10	1.53	2.96	1.75
Dairy products	Milk powder	10.19	55.56	0.16	0.91	7.58	37.76
	Cheese	7.94	72.42	0.87	8.18	1.35	11.32
	Whey powder, milk powder	2.83	6.46	0.15	0.77	0.40	1.28
	Dairy butter	2.08	25.65	0.12	1.50	0.24	2.50
Meat and endocrine-enzyme raw materials		9.66	33.07	0.87	3.03	1.02	4.47
Vegetable oils and seeds of oil-bearing crops		33.44	37.41	0.87	1.34	1.35	2.21
Plant-protecting agents		0.31	14.64	0.10	4.43	0.00	0.00
Cereals and cereal seeds		203.24	94.21	7.55	2.79	13.51	6.37
Feed phosphates		7.36	9.63	0.50	0.64	0.53	0.76
Feed additives, feed flour, and oil cakes		43.05	71.78	2.08	4.68	3.93	6.21
Raw cow's milk		7.86	7.05	3.74	3.59	0.00	0.00
Total		669.50	656.78	39.31	45.81	54.05	90.95
Grand total		723.34	819.15	45.25	62.33	56.81	96.97



AMOUNT OF EXCHANGE TRANSACTIONS WITH AGRICULTURAL PRODUCTS

in 2018-2019

(in monetary terms, mln BYN)

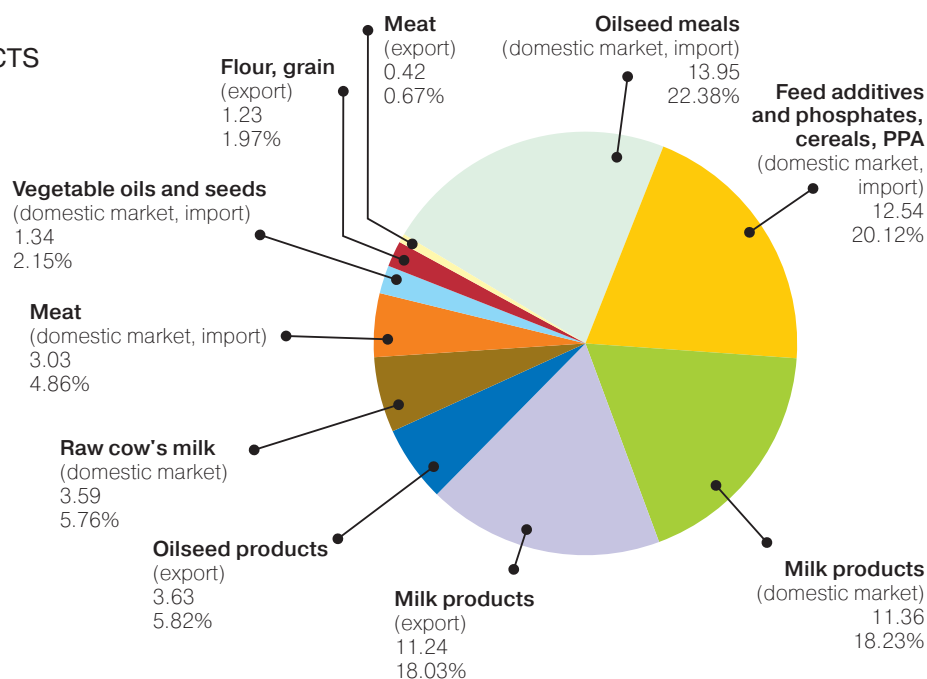


SALES STRUCTURE OF AGRICULTURAL PRODUCTS

at exchange auctions

in November 2019

(in monetary terms,
mln BYN)

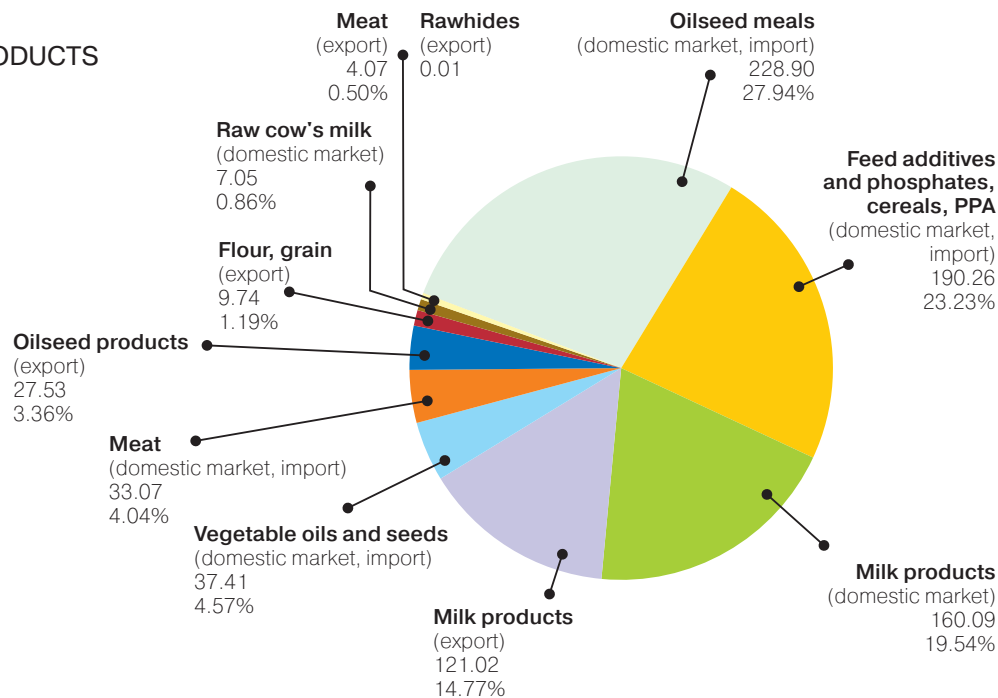


SALES STRUCTURE OF AGRICULTURAL PRODUCTS

at exchange auctions

in January-November 2019

(in monetary terms,
mln BYN)





DYNAMICS OF AGRICULTURAL PRODUCTS SALES STRUCTURE

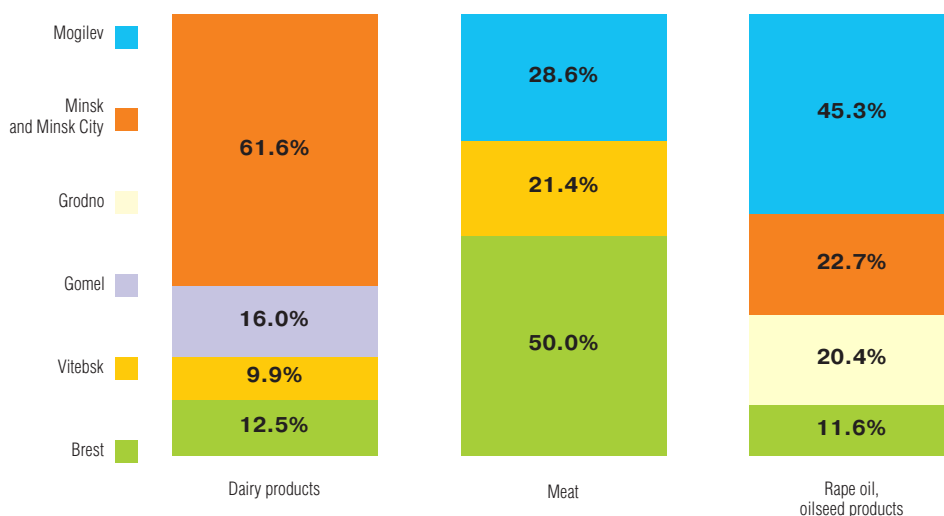
Commodity	January-November				November			
	2019, mln BYN	Share, %	For reference – 2018, mln BYN	Adjustment, pp	2019, mln BYN	Share, %	For reference – 2018, mln BYN	Adjustment, pp
dairy products (export)	121.02	14.77	74.68	4.92	11.24	18.03	4.55	13.34
processed oil-bearing crops (export)	27.53	3.36	16.13	1.23	3.63	5.82	0.43	5.38
flour and cereal (export)	9.74	1.19	7.50	0.20	1.23	1.97	0.67	1.28
meat (export)	4.07	0.50	16.82	-1.72	0.42	0.68	0.37	0.30
rawhide (export)	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00
cakes of oil-bearing crops (domestic market, import)	228.90	27.94	261.81	-6.60	13.95	22.38	18.07	3.75
dairy products (domestic market)	160.09	19.54	176.79	-3.78	11.36	18.23	52.86	-36.28
meat (domestic market, import)	33.07	4.04	35.85	-0.69	3.03	4.86	4.47	0.25
vegetable oils and seeds of oil-bearing crops (domestic market, import)	37.41	4.57	20.62	1.85	1.34	2.15	2.21	-0.13
feed additives and phosphates, grain, PPA (domestic market, import)	190.26	23.23	147.90	3.72	12.54	20.12	13.34	6.36
raw cow's milk (domestic market)	7.05	0.86	0.00	0.86	3.59	5.76	0.00	5.76
Agricultural products, total:	819.15	100.00	758.10	–	62.33	100.00	96.97	–

EXPORT

Sales

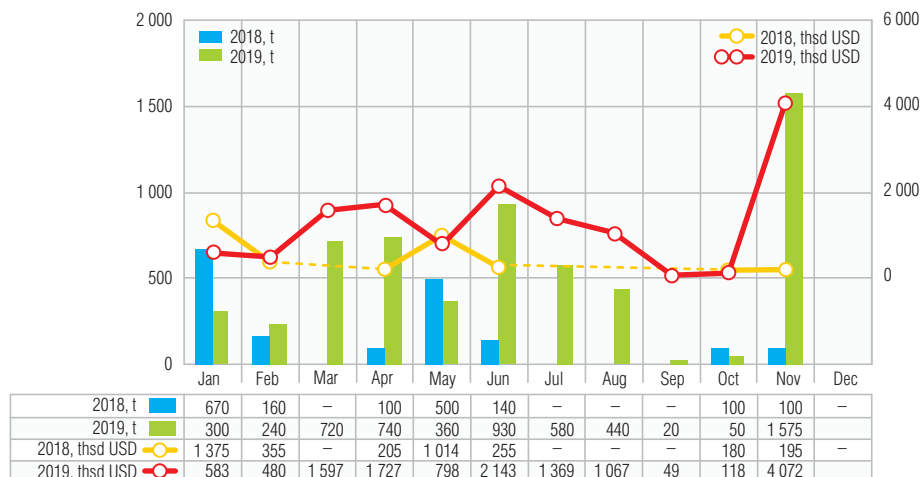
REGIONAL PURCHASING STRUCTURE OF AGRICULTURAL PRODUCTS

at exchange auctions
in November 2019
(in monetary terms)



EXPORT SALES DYNAMICS OF MILK POWDER

at exchange auctions
in 2018-2019

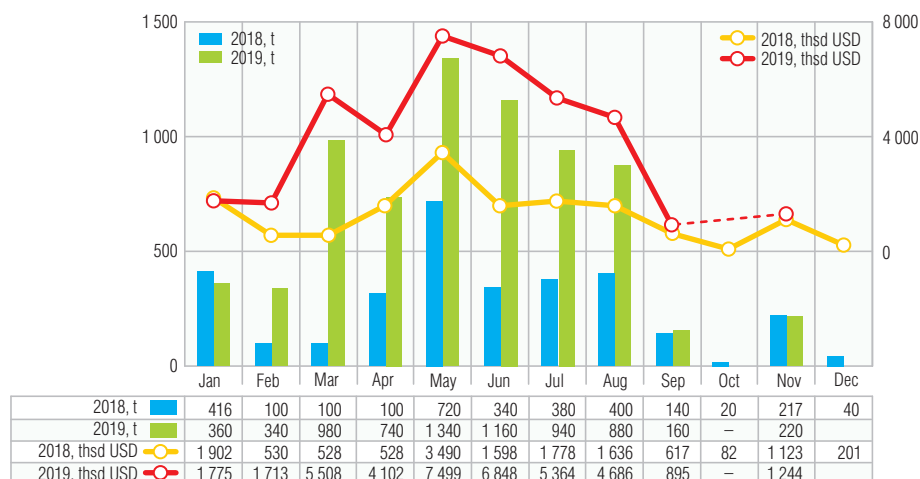


--- Marked commodities
were not traded in
the indicated period.



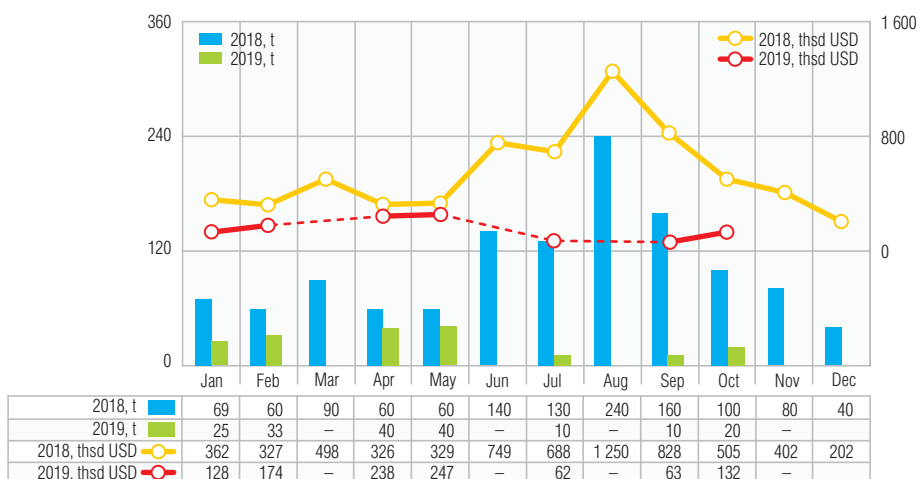
EXPORT SALES DYNAMICS OF DAIRY BUTTER

at exchange auctions
in 2018-2019



EXPORT SALES DYNAMICS OF CASEIN

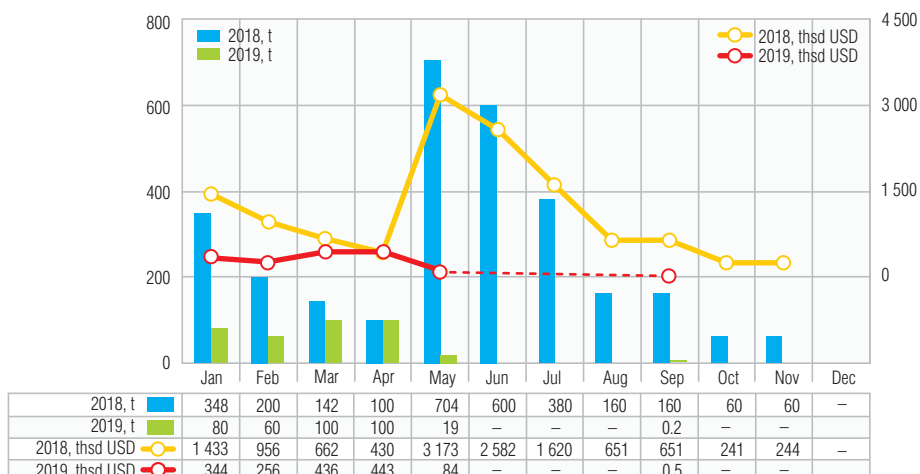
at exchange auctions
in 2018-2019



--- Marked commodities
were not traded in
the indicated period.

EXPORT SALES DYNAMICS OF CHEESE

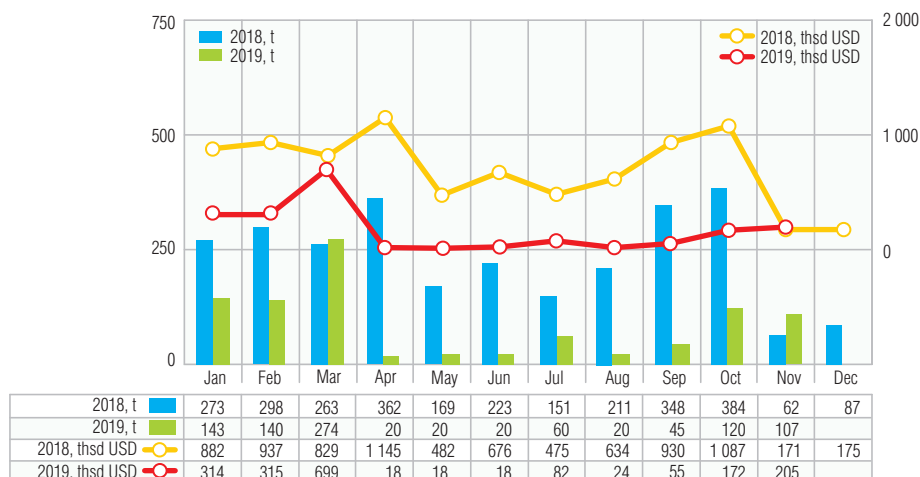
at exchange auctions
in 2018-2019





EXPORT SALES DYNAMICS OF MEAT

at exchange auctions
in 2018-2019



Exchange quotations

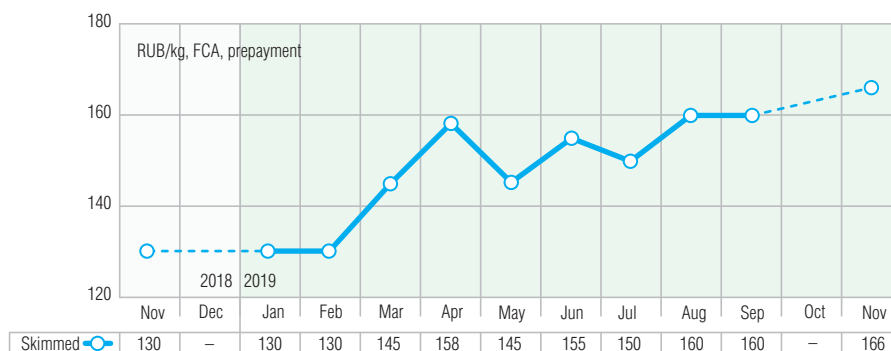
MINIMAL EXPORT PRICES FOR DAIRY PRODUCTS RECOMMENDED
BY THE MINISTRY OF AGRICULTURE AND FOOD OF THE REPUBLIC OF BELARUS
as of 30.11.2019 (RUB/kg, FCA, prepayment)

Products	Skimmed milk powder	Whole milk powder	Butter 72.5%	Butter 82.5%	Cheese 45%	Cheese over 45%
Price	166 ("standard"), 168 ("extra")	233	320	360	295	300

DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR MILK POWDER

at exchange auctions
in 2018-2019

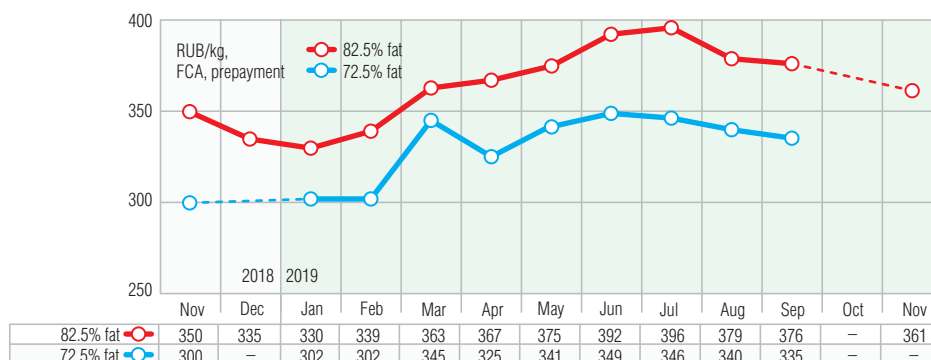
--- Marked commodities
were not traded in
the indicated period.



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR DAIRY BUTTER

at exchange auctions
in 2018-2019

--- Marked commodities
were not traded in
the indicated period.

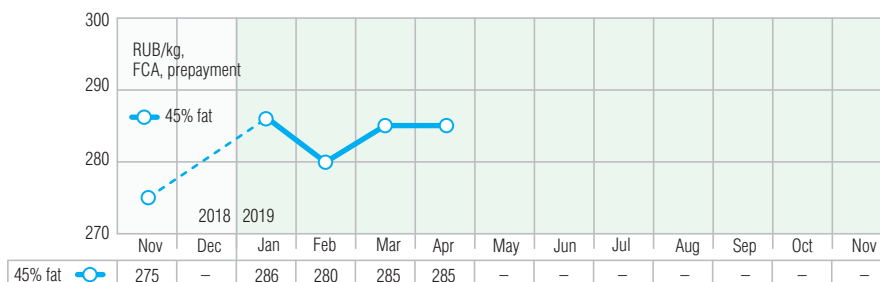




DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR CHEESE

at exchange auctions
in 2018-2019

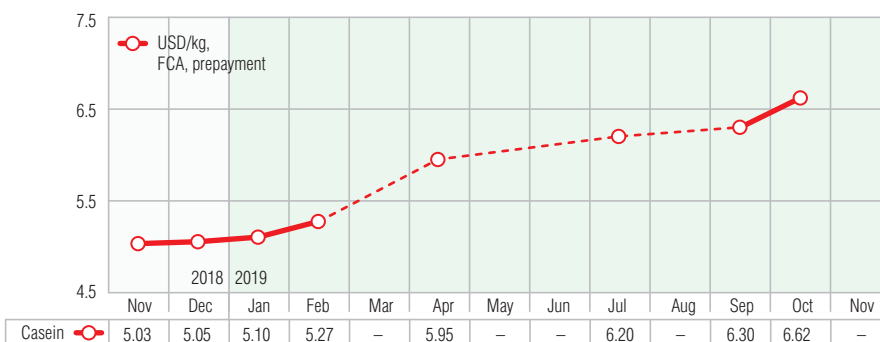
--- Marked commodities
were not traded in
the indicated period.



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR CASEIN

at exchange auctions
in 2018-2019

--- Marked commodities
were not traded in
the indicated period.



AVERAGE MONTHLY QUOTATIONS FOR AGRICULTURAL PRODUCTS, November 2019

Dairy products (per kg, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Sweet cream butter, 82.5%	FCA	Prepayment	RUB	360.91
Skimmed milk powder, 1.5%	FCA	Prepayment	RUB	166.00
Skimmed milk powder, 1.5%	FCA	Prepayment	USD	2.58
Whey powder	FCA	Prepayment	RUB	53.00

Rapeseed oil and other processed oil-bearing crops (per ton, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Unrefined rapeseed oil (Brand T)	DAP	Prepayment	EUR	690.00
Unrefined rapeseed oil (R brand, Grade 1)	DAP	Prepayment	EUR	722.89
Unrefined rapeseed oil (R brand, Grade 2)	DAP	Prepayment	EUR	716.18
Unrefined rapeseed oil (R brand, Grade 2)	FCA	Prepayment	EUR	680.00

Flour (per ton, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Oatmeal	FCA	Prepayment	RUB	18 700.00
Oatmeal	FCA	Prepayment	USD	315.00
Medium rye flour	DAP	Prepayment	USD	240.00
Extruded barley flour (for versatile use)	FCA	Prepayment	RUB	46 270.00
Extruded wheat flour (for versatile use, Grade 1)	FCA	Prepayment	RUB	44 010.00
Wholemeal rye flour (for versatile use)	FCA	Prepayment	RUB	40 140.00

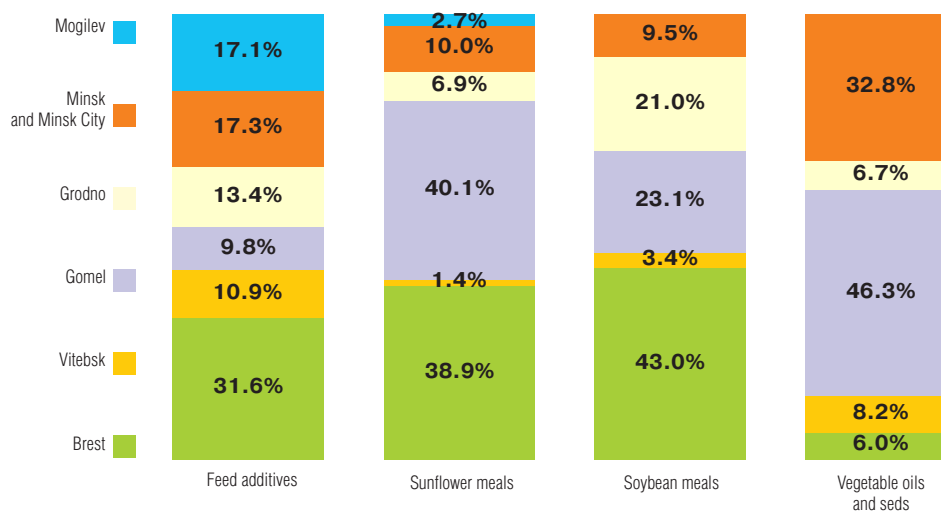


DOMESTIC MARKET, IMPORT

Sales

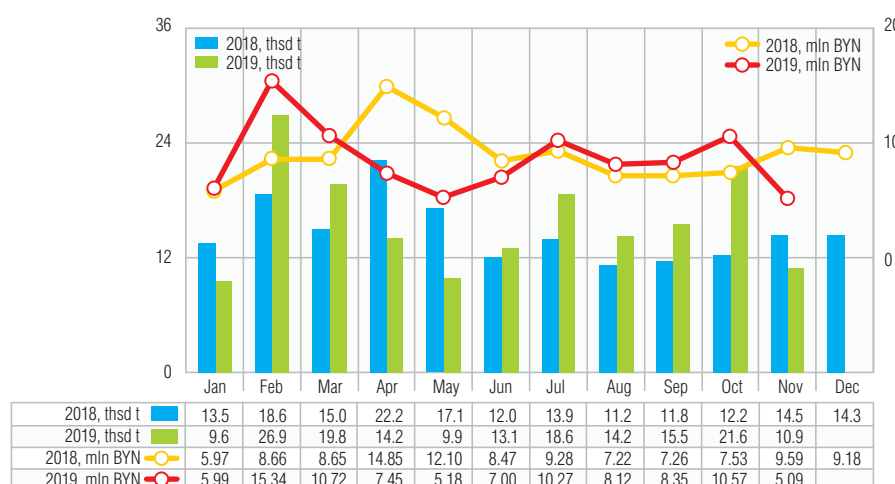
REGIONAL PURCHASING STRUCTURE OF AGRICULTURAL PRODUCTS

at exchange auctions
in November 2019
(in monetary terms)



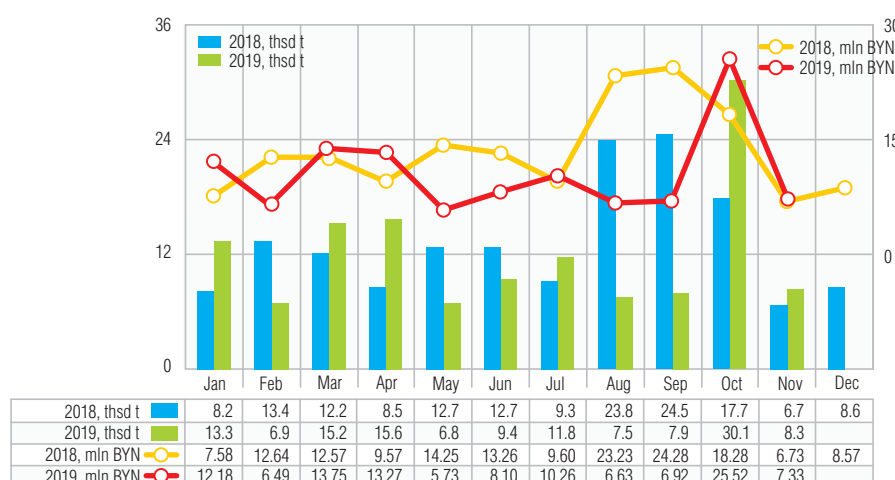
SALES DYNAMICS OF SUNFLOWER MEAL

at exchange auctions
in 2018-2019
(domestic market, import)



SALES DYNAMICS OF RAPESEED MEAL

at exchange auctions
in 2018-2019
(domestic market, import)



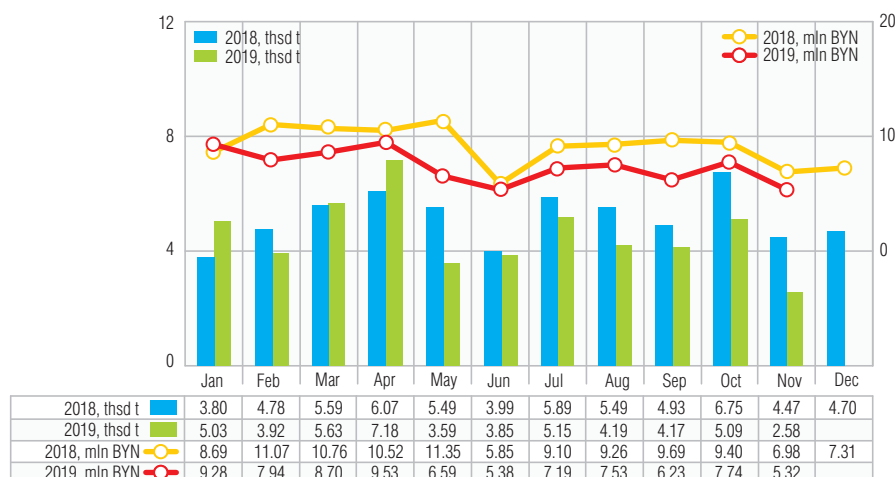
A total of 26 sellers and 39 buyers concluded transactions with cakes of oil-bearing crops.

Poultry Farm Druzhba, Belorusneft-Osobino, Brestmiasomolprom, Belovezhsky and Agrokombinat Skidelsky were the biggest buyers, whereas Sodruzhestvo-Agrotrade and Soytex – the biggest sellers.



SALES DYNAMICS OF FEED ADDITIVES AND PHOSPHATES

at exchange auctions
in 2018-2019
(domestic market, import)

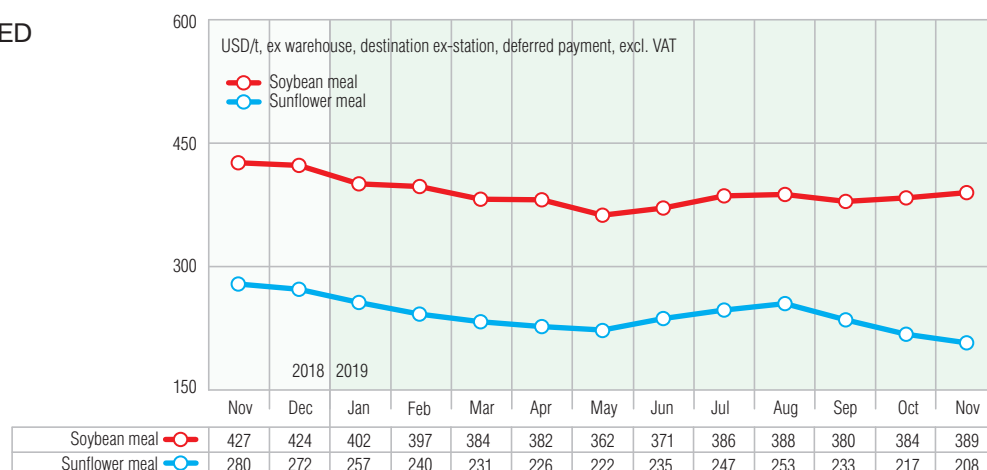


A total of 46 sellers and 24 buyers concluded transactions with feed additives. Klimovichi Factory of Bakeries and Pinsk Factory of Bakeries were the biggest buyers, whereas Agrostatus and Vettorgvit – the biggest sellers.

Exchange quotations

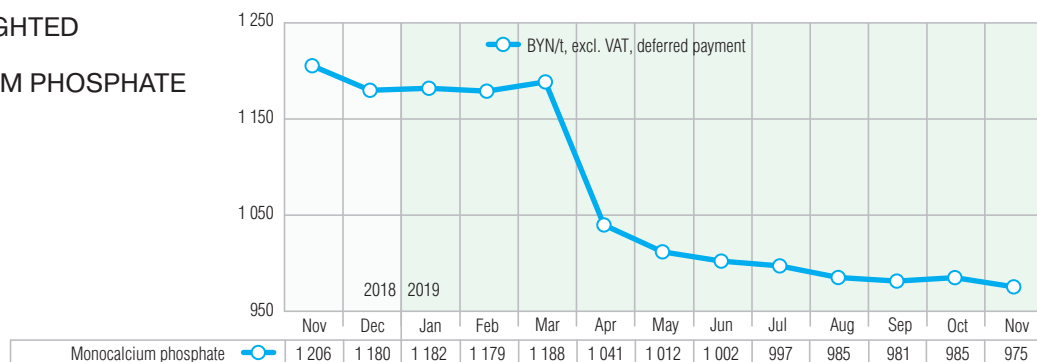
DYNAMICS OF WEIGHTED AVERAGE PRICES FOR OILSEED MEALS

at exchange auctions
in 2018-2019
(domestic market, import)



DYNAMICS OF WEIGHTED AVERAGE PRICES FOR MONOCALCIUM PHOSPHATE

at exchange auctions
in 2018-2019
(domestic market)





WEIGHTED AVERAGE PRICES
in November 2019, domestic market, import

Feed phosphates (per consignment of 10 t and above, per ton, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Monocalcium phosphate	Ex buyer's warehouse	Deferred payment	BYN	974.19
Monocalcium phosphate	Ex seller's warehouse	Deferred payment	BYN	1000.00
Monocalcium phosphate	Ex seller's warehouse	Prepayment	BYN	948.33

Cakes of oil-bearing crops (per consignment of 50 t, per ton, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Sunflower cakes	DAP	Deferred payment	USD	200.00
Sunflower cakes	Ex buyer's warehouse	Deferred payment	BYN	430.10
Sunflower cakes	Ex buyer's warehouse	Deferred payment	USD	206.93
Sunflower cakes	Ex buyer's warehouse	Prepayment	BYN	405.05
Sunflower cakes	Ex seller's warehouse	Deferred payment	BYN	408.30
Sunflower cakes	Ex seller's warehouse	Prepayment	BYN	406.29
Sunflower cakes	Ex destination station	Prepayment	BYN	411.00
Toasted rapeseed cakes	Ex buyer's warehouse	Deferred payment	BYN	449.96
Toasted rapeseed cakes	Ex buyer's warehouse	Prepayment	BYN	441.00
Soybean meals	Ex buyer's warehouse	Deferred payment	BYN	816.61
Soybean meals	Ex buyer's warehouse	Deferred payment	USD	384.86
Soybean meals	Ex buyer's warehouse	Prepayment	BYN	816.87
Soybean meals	Ex seller's warehouse	Deferred payment	BYN	802.83
Soybean meals	Ex seller's warehouse	Prepayment	BYN	790.00
Soybean meals	Ex destination station	Deferred payment	BYN	808.00

Vegetable oils and seeds of oil-bearing crops (per unit, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Unit of measure	Currency	Price
Unrefined soybean oil	Ex buyer's warehouse	Deferred payment	t	BYN	1 310.00
Unrefined soybean oil	Ex seller's warehouse	Prepayment	t	BYN	1 330.00
Unrefined sunflower oil (Grade 1)	Ex buyer's warehouse	Deferred payment	t	BYN	1 352.98
Unrefined sunflower oil (Grade 1)	Ex buyer's warehouse	Prepayment	t	BYN	1 350.00
Unrefined sunflower oil (Grade 1)	Ex seller's warehouse	Deferred payment	t	BYN	1 300.00
Unrefined rapeseed oil (R brand, Grade 1)	Ex buyer's warehouse	Deferred payment	t	BYN	1 520.00
Refined deodorized rapeseed oil (premium grade)	Ex buyer's warehouse	Deferred payment	kg	USD	0.92



Feed additives (per u.m., excl. VAT)

Commodity	Terms of delivery	Terms of payment	Unit of measure	Currency	Price
L-lysine monohydrochloride	Ex buyer's warehouse	Deferred payment	t	BYN	2 200.00
L-lysine monohydrochloride	Ex buyer's warehouse	Prepayment	t	BYN	2 300.00
L-lysine monohydrochloride	Ex seller's warehouse	Deferred payment	t	BYN	2 215.52
L-lysine sulfate	Ex buyer's warehouse	Deferred payment	t	BYN	1 762.86
L-threonine	Ex buyer's warehouse	Deferred payment	t	BYN	2 250.00
L-threonine	Ex seller's warehouse	Deferred payment	t	BYN	2 150.00
L-threonine	Ex seller's warehouse	Prepayment	t	BYN	2 150.00
Mycotoxin adsorbent "Maxisorb"	Ex buyer's warehouse	Deferred payment	kg	BYN	4.30
Mycotoxin adsorbent "Toxout SP+"	Ex buyer's warehouse	Deferred payment	t	BYN	5 200.00
"Toxout" mycotoxin adsorbent	Ex buyer's warehouse	Deferred payment	t	BYN	4 500.00
Protein-vitamin-mineral supplement - 16 c (20%)	Ex buyer's warehouse	Prepayment	t	BYN	2 600.00
Protein-vitamin-mineral supplement (8%)	Ex buyer's warehouse	Prepayment	t	BYN	3 410.00
Vitamin D3 500, feed-grade	Ex seller's warehouse	Deferred payment	kg	BYN	120.00
Bovine hemoglobin ACTIPRO 95 BHS	Ex seller's warehouse	Deferred payment	t	EUR	1 780.00
Biologically active feed additive "ProStor"	Ex buyer's warehouse	Deferred payment	kg	BYN	25.90
Complex adsorbing feed additive "Cleanfeed"	Ex buyer's warehouse	Deferred payment	t	BYN	7 000.00
Ferrous sulphuric monohydrate	Ex seller's warehouse	Deferred payment	t	BYN	650.00
Artificial milk powder "TIVAMILK"	Ex buyer's warehouse	Deferred payment	t	BYN	1 488.00
Artificial skimmed milk powder "Biolac"	Ex buyer's warehouse	Deferred payment	t	BYN	2 500.00
Artificial skimmed milk powder "Combilux-001"	Ex buyer's warehouse	Deferred payment	t	BYN	2 500.00
Artificial skimmed milk powder "Supermel"	Ex buyer's warehouse	Deferred payment	t	BYN	1 700.00
Artificial whole milk "Biomilk-P"	Ex buyer's warehouse	Deferred payment	t	BYN	6 500.00
Fodder concentrate "MANYMILK"	Ex buyer's warehouse	Prepayment	kg	BYN	4.06
Compound fodder concentrate	Ex seller's warehouse	Deferred payment	kg	BYN	12.74
Feed additive "D-Calcium Pantothenate"	Ex buyer's warehouse	Deferred payment	kg	BYN	125.00
Feed additive "D-Calcium Pantothenate"	Ex seller's warehouse	Prepayment	kg	BYN	101.00
Feed additive "Availa"	Ex buyer's warehouse	Deferred payment	kg	BYN	19.80
Feed additive "Acid lak sukhoi"	Ex seller's warehouse	Deferred payment	kg	BYN	12.00
Feed additive "Betaine Yeast"	Ex buyer's warehouse	Deferred payment	t	BYN	3 840.00
Feed additive "Vitamin B12, feed-grade"	Ex buyer's warehouse	Deferred payment	kg	BYN	58.00
Feed additive "Vitamin B6, feed-grade"	Ex buyer's warehouse	Deferred payment	kg	BYN	53.00
Feed additive "Vitamin D3 500, feed-grade"	Ex buyer's warehouse	Deferred payment	kg	BYN	58.00
Feed additive "Vitamin D3 500, feed-grade"	Ex seller's warehouse	Prepayment	kg	BYN	49.90
Feed additive "Vitamin Lutavit A 1000 NXT"	Ex buyer's warehouse	Deferred payment	kg	BYN	208.00
Feed additive "Vitamin Lutavit A 1000 NXT"	Ex seller's warehouse	Deferred payment	kg	BYN	179.00
Feed additive "Vitamin Lutavit A 1000 NXT"	Ex seller's warehouse	Prepayment	kg	BYN	166.00
Feed additive "KreAMINO"	Ex buyer's warehouse	Deferred payment	kg	BYN	31.80
Feed additive "Loksidan TD 100"	Ex buyer's warehouse	Deferred payment	t	BYN	12 000.00
Feed additive "Luktaron (R) herbs"	Ex seller's warehouse	Deferred payment	t	BYN	13 000.00
Feed additive "Luktaron (R) Sweet Milk"	Ex buyer's warehouse	Deferred payment	t	BYN	17 100.00
Feed additive "Mecovit"	Ex buyer's warehouse	Deferred payment	kg	BYN	29.00
Feed additive "Microvitamin K3 MSB (Sodium menadione bisulfite)"	Ex buyer's warehouse	Deferred payment	kg	BYN	32.00
Feed additive "Selenium Yeast"	Ex buyer's warehouse	Deferred payment	t	BYN	13 150.00
Feed additive "Sel Yeast"	Ex seller's warehouse	Deferred payment	t	BYN	6 350.00
Feed additive "Sucram 810 Code C61-0015"	Ex buyer's warehouse	Deferred payment	kg	BYN	80.00
Feed additive "Toyocerin 10"	Ex buyer's warehouse	Deferred payment	t	BYN	15 000.00
Feed additive "Toxfin sukhoi"	Ex seller's warehouse	Deferred payment	kg	BYN	8.45
Feed additive "UltraFat100"	Ex buyer's warehouse	Deferred payment	t	BYN	6 000.00
Feed additive "Formi NDF"	Ex buyer's warehouse	Deferred payment	kg	BYN	8.15
Feed additive "Ciamin"	Ex destination station	Deferred payment	kg	BYN	28.00
Feed additive "Greencab 70 Capsular"	Ex buyer's warehouse	Deferred payment	kg	BYN	27.00
Feed additive APC KVL 80g	Ex buyer's warehouse	Deferred payment	kg	BYN	17.14
Feed additive APC KVL/KRS 80g	Ex buyer's warehouse	Deferred payment	kg	BYN	15.14



Commodity	Terms of delivery	Terms of payment	Unit of measure	Currency	Price
Dry enzymatic feed additive "Feedbest-W"	Ex buyer's warehouse	Deferred payment	kg	BYN	20.50
Dry enzymatic feed additive "Feedbest-R"	Ex buyer's warehouse	Deferred payment	kg	BYN	15.50
Manganese sulphuric monohydrate	Ex buyer's warehouse	Deferred payment	t	BYN	1 568.18
Methionine	Ex buyer's warehouse	Deferred payment	t	BYN	4 500.00
Methionine	Ex seller's warehouse	Prepayment	t	BYN	4 350.00
Sodium hydrocarbonate	Ex seller's warehouse	Prepayment	t	BYN	800.00
Magnesium oxide	Ex buyer's warehouse	Deferred payment	t	BYN	880.00
Water acidifier "Daaquasafe"	Ex buyer's warehouse	Deferred payment	t	BYN	5 900.00
Feed acidifier "Pres-Acid" (powder)	Ex buyer's warehouse	Deferred payment	kg	BYN	6.50
Feed acidifier "Selacid Dry"	Ex buyer's warehouse	Deferred payment	t	BYN	6 100.00
Premix "P60-1"	Ex buyer's warehouse	Deferred payment	t	BYN	1 114.50
Premix "Shaumalak F 80 MATG"	Ex buyer's warehouse	Deferred payment	kg	BYN	5.19
Premix DKS-1-1 (1%)	Ex buyer's warehouse	Deferred payment	t	BYN	5 950.00
Premix DKS-1-1 (1.5%)	Ex seller's warehouse	Deferred payment	kg	BYN	10.10
Premix DKS-2 (2.5%)	Ex buyer's warehouse	Deferred payment	t	BYN	5 180.00
Premix DKS-3-2 (4%)	Ex buyer's warehouse	Deferred payment	t	BYN	7 260.00
Premix DKS-3-3 (2%)	Ex seller's warehouse	Deferred payment	kg	BYN	11.70
Premix DKS-3-3 (3%)	Ex buyer's warehouse	Deferred payment	t	BYN	5 890.00
Premix DKS-4-1 (1.5%)	Ex seller's warehouse	Deferred payment	kg	BYN	12.60
Premix DKS-4-1 (2%)	Ex buyer's warehouse	Deferred payment	t	BYN	3 510.00
Premix D-P 60-1 (0.1%)	Ex buyer's warehouse	Deferred payment	t	BYN	6 925.00
Premix D-PKR-1 (4%)	Ex buyer's warehouse	Deferred payment	t	BYN	4 125.00
Premix KS-3-3 (1%)	Ex buyer's warehouse	Deferred payment	t	BYN	3 100.00
Premix P 60-3 (1%)	Ex buyer's warehouse	Deferred payment	t	BYN	1 750.00
Premix P1-2 (1%)	Ex seller's warehouse	Deferred payment	t	BYN	1 020.00
Premix P5-1 broiler	Ex buyer's warehouse	Deferred payment	t	BYN	3 668.46
Premix P51-7 (1%)	Ex buyer's warehouse	Deferred payment	t	BYN	730.00
Premix PKR-2	Ex buyer's warehouse	Deferred payment	t	BYN	1 350.00
Milled feed grade sulphur	Ex buyer's warehouse	Deferred payment	t	BYN	650.00
Milled feed grade sulphur	Ex seller's warehouse	Prepayment	kg	BYN	0.56
Lyzine-containing feed mix	Ex buyer's warehouse	Deferred payment	t	BYN	900.00
Extruded mix "Extrafeed"	Ex buyer's warehouse	Deferred payment	kg	BYN	45.00
Mycotoxin sorbent "Diatox-Plus"	Ex buyer's warehouse	Deferred payment	kg	BYN	3.30
Dry enzyme feed additive "Fecord-2012-S"	Ex buyer's warehouse	Deferred payment	kg	BYN	24.00
Dry enzyme feed additive "Fecord-2012-S"	Ex buyer's warehouse	Prepayment	kg	BYN	6.80
Dry enzyme feed additive "Fecord-2012-F"	Ex buyer's warehouse	Deferred payment	kg	BYN	8.85
Dry enzyme feed additive "Fitazim-C"	Ex buyer's warehouse	Deferred payment	kg	BYN	11.00
Dry enzyme feed additive "Fitazim-C"	Ex buyer's warehouse	Prepayment	kg	BYN	11.70
Feed-grade fossil flour	Ex seller's warehouse	Prepayment	t	BYN	167.20
Chloride choline	Ex buyer's warehouse	Deferred payment	t	BYN	2 127.27
Chloride choline	Ex seller's warehouse	Deferred payment	t	BYN	1 790.00



Meat (per kg, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Mechanically recovered poultry meat	CPT	Deferred payment	EUR	0.61
Mechanically recovered frozen poultry meat (chicken)	CPT	Deferred payment	EUR	0.58
Mechanically recovered frozen poultry meat (chicken)	DAP	Deferred payment	EUR	0.65
Frozen beef cut (for industrial processing)	Ex seller's warehouse	Prepayment	BYN	2.90
Cooled veal (for industrial processing, lean)	FCA	Prepayment	BYN	2.53
Cooled veal (for industrial processing, lean)	Ex seller's warehouse	Prepayment	BYN	2.70
Cooled veal (for industrial processing, lean)	FCA	Prepayment	BYN	2.60
Frozen trimmed beef blocks (for industrial processing, single grade, with up to 10% fat and connective tissue content)	FCA	Prepayment	BYN	6.70
Frozen trimmed beef blocks (for industrial processing, single grade, with up to 10% fat and connective tissue content)	Ex seller's warehouse	Prepayment	BYN	6.69
Frozen trimmed beef blocks (for industrial processing, single grade, with up to 20% fat and connective tissue content)	FCA	Prepayment	BYN	6.58
Frozen trimmed beef blocks (for industrial processing, single grade)	Ex seller's warehouse	Prepayment	BYN	6.50
Frozen trimmed beef blocks (for sausage production, single grade, with up to 10% fat and connective tissue content)	FCA	Prepayment	BYN	6.70
Frozen trimmed beef blocks (for sausage production, single grade, with up to 10% fat and connective tissue content)	Ex seller's warehouse	Prepayment	BYN	7.00
Frozen trimmed beef blocks (for sausage production, single grade, with up to 20% fat and connective tissue content)	FCA	Prepayment	BYN	6.50
Frozen trimmed beef blocks (for sausage production, single grade, with up to 20% fat and connective tissue content)	Ex seller's warehouse	Prepayment	BYN	6.50
Frozen trimmed beef blocks (single grade, with up to 10% fat and connective tissue content)	Ex seller's warehouse	Prepayment	BYN	6.88
Frozen trimmed beef in blocks	FCA	Prepayment	BYN	7.10
Frozen meat blocks made of beef trimmings	Ex seller's warehouse	Prepayment	BYN	2.35
Cooled beef (uncut, Grade 2, from mature cattle)	FCA	Prepayment	BYN	5.31
Cooled beef (uncut, Grade 2, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	5.45
Cooled beef (cut, lean, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	4.43
Cooled beef (uncut, lean, cows)	FCA	Prepayment	BYN	4.45
Cooled beef (uncut, lean, cows)	Ex seller's warehouse	Prepayment	BYN	4.55
Cooled beef (for industrial processing, lean, from young cattle)	FCA	Prepayment	BYN	4.24
Cooled beef (for industrial processing, lean, from young cattle)	Ex seller's warehouse	Prepayment	BYN	4.40
Cooled beef (for industrial processing, lean, from mature cattle)	FCA	Prepayment	BYN	4.19
Cooled beef (for industrial processing, lean, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	4.40
Cooled beef (cut, lean, cows)	Ex seller's warehouse	Prepayment	BYN	4.53
Cooled beef (Grade 1, cows)	Ex seller's warehouse	Prepayment	BYN	5.80
Cooled beef (cut, lean, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	3.70
Cooled veal (cut, lean)	Ex seller's warehouse	Prepayment	BYN	2.90
Cooled beef (cut, lean, from young cattle)	Ex seller's warehouse	Prepayment	BYN	4.50
Cooled beef (uncut, Grade 1, from mature cattle)	FCA	Prepayment	BYN	6.26
Cooled beef (uncut, Grade 1, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	6.45
Cooled beef (for industrial processing, Grade 1, from mature cattle)	FCA	Prepayment	BYN	6.30
Cooled beef (for industrial processing, Grade 2, from mature cattle)	FCA	Prepayment	BYN	5.30
Cooled beef (for industrial processing, lean, from mature cattle)	FCA	Prepayment	BYN	4.30
Cooled beef (uncut, Grade "Good", from young cattle)	FCA	Prepayment	BYN	5.60
6.30Cooled beef (uncut, Grade "Low", from young cattle)	FCA	Prepayment	BYN	5.60
Frozen beef (Grade 2, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	4.70
Frozen beef (for industrial processing, lean, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	3.50
Cooled beef (cut, Grade 2, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	5.35
Cooled beef (cut, Grade 1, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	5.95
Cooled beef (Grade 1, from mature cattle)	Ex seller's warehouse	Prepayment	BYN	5.80
Cooled beef (uncut, Grade 1, cows)	Ex seller's warehouse	Prepayment	BYN	5.80
Cooled veal (for industrial processing, lean, cows)	Ex seller's warehouse	Prepayment	BYN	4.50
Cooled beef (for industrial processing, Grade "Satisfactory", from young cattle)	FCA	Prepayment	BYN	4.30
Cooled beef (cut, Grade "Excellent", from young cattle)	FCA	Prepayment	BYN	6.05
Cooled beef (cut, Grade "Low", from young cattle)	FCA	Prepayment	BYN	5.90
Cooled beef (cut, Grade "Good", from young cattle)	FCA	Prepayment	BYN	6.20
Frozen fat (skinless)	Ex buyer's warehouse	Deferred payment	BYN	5.49
Frozen fat (skinless)	Ex seller's warehouse	Deferred payment	BYN	5.50
Frozen mid-back fat (skinless)	CPT	Deferred payment	EUR	1.81
Frozen mid-back fat (skinless)	DAP	Deferred payment	EUR	1.77
Frozen pig skin	Ex buyer's warehouse	Deferred payment	BYN	0.48
Frozen boned beef (boneless)	Ex seller's warehouse	Prepayment	BYN	7.05
Frozen natural semi-finished meat product	Ex buyer's warehouse	Deferred payment	BYN	6.35
Frozen carbonade (boneless)	CPT	Deferred payment	EUR	3.60



Feed flour (per consignment of 20 t and above, per 1 t, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Unit of measure	Currency	Price
Feed fish flour	Ex buyer's warehouse	Deferred payment	t	BYN	2 407.95
Feed fish flour	Ex buyer's warehouse	Prepayment	t	BYN	3 510.00
Feed fish flour	Ex seller's warehouse	Prepayment	t	BYN	3 038.84

Cereals (per 1 t, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Fodder oats (Class 2)	Ex buyer's warehouse	Prepayment	BYN	280.43
Fodder triticale	Ex seller's warehouse	Deferred payment	BYN	300.00
Feed triticale (Class 2)	Ex buyer's warehouse	Prepayment	BYN	330.00
Fodder barley (Class 2)	Ex buyer's warehouse	Deferred payment	BYN	360.00
Fodder barley (Class 2)	Ex seller's warehouse	Deferred payment	BYN	350.00
Food barley (Class 1)	Ex buyer's warehouse	Prepayment	BYN	350.00
Fodder wheat (Class 5)	Ex buyer's warehouse	Deferred payment	BYN	355.00
Fodder wheat (Class 5)	Ex seller's warehouse	Deferred payment	BYN	350.00
Food wheat (Class 3)	Ex buyer's warehouse	Deferred payment	BYN	380.00
Food wheat (Class 4)	Ex buyer's warehouse	Deferred payment	BYN	353.00
Food wheat (Class 4)	Ex buyer's warehouse	Prepayment	BYN	351.50
Fodder corn	Ex buyer's warehouse	Deferred payment	BYN	341.00
Fodder corn	Ex buyer's warehouse	Prepayment	BYN	320.00
Fodder corn (Class 3)	Ex buyer's warehouse	Prepayment	BYN	325.00
Food corn (Class 1)	Ex buyer's warehouse	Prepayment	BYN	345.00
Food corn (Class 2)	Ex buyer's warehouse	Prepayment	BYN	320.00

Dairy products (per kg, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Skimmed milk powder, 1.5%	Ex seller's warehouse	Prepayment	BYN	5.31
Dairy powder	Ex seller's warehouse	Prepayment	BYN	4.78
Whey powder	Ex seller's warehouse	Prepayment	BYN	1.50
Rennet cheese, 30.0%	Ex buyer's warehouse	Prepayment	BYN	8.30
Rennet cheese, 30.0%	Ex seller's warehouse	Prepayment	BYN	8.05
Rennet cheese, 35.5%	Ex seller's warehouse	Prepayment	BYN	8.36
Rennet cheese, 40%	Ex seller's warehouse	Prepayment	BYN	8.25
Rennet cheese, 45%	Ex seller's warehouse	Prepayment	BYN	8.56
Rennet cheese, 50%	Ex seller's warehouse	Prepayment	BYN	9.36
Rennet cheese, 51%	Ex seller's warehouse	Prepayment	BYN	9.66
Sweet cream butter, 72.5%	Ex seller's warehouse	Prepayment	BYN	10.30
Sweet cream butter, 82.5%	Ex seller's warehouse	Prepayment	BYN	11.54

Fodder yeast (per consignment of 20 t and above, per ton, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Fodder yeast, TU 10.91.10-001-27842661-2019	Ex buyer's warehouse	Deferred payment	BYN	369.00
Fodder yeast, TU 92910031291441003	Ex buyer's warehouse	Prepayment	BYN	320.00

Raw cow's milk (per kg, excl. VAT)

Commodity	Terms of delivery	Terms of payment	Currency	Price
Raw cow's milk (3.0% protein, premium grade, 3.6% fat)	Ex seller's warehouse	Deferred payment	BYN	0.87
Raw cow's milk (3.0% protein, premium grade, 3.6% fat)	Ex seller's warehouse	Prepayment	BYN	0.84
Raw cow's milk (3.0% protein, extra grade, 3.6% fat)	Ex seller's warehouse	Deferred payment	BYN	0.88
Raw cow's milk (3.0% protein, extra grade, 3.6% fat)	Ex seller's warehouse	Prepayment	BYN	0.89



EXCHANGE COMMODITY MARKET REVIEW

A monthly information and analytical product of the Belarusian Universal Commodity Exchange.

Issued since 2011.

For electronic distribution only (in pdf format).

Distributed on a paid subscription basis.

For reader convenience, the information is structured as follows:

- **“Review. General facts”** – latest commodity exchange news, sales per each commodity section, sales of consumer and industrial goods, other useful information;
- **“Review. Metal”, “Review. Timber”, “Review. Agro”** – sales in specific market segments with per-product breakdown, price quotations and results of exchange auctions, indexes as well as transactions structure in terms of products, buyers, sellers, etc.

We are also happy to offer our highly customized service – **“sample survey on demand”**. It will help you promptly obtain the information and data you need providing you with a strong competitive edge to drive your business forward.

Sample surveys can be requested whenever you need them (e.g., on a weekly or monthly basis) thus saving your time and money.

All information covering the latest trends in the commodity exchange market can be obtained as part of **3 subscription packages**:

- **“Standard”** – consists of 3 separate (of your choice) information blocks – “Metal”, “Timber” and “Agro”;
- **“Standard Plus”** – is an extended version of “Standard” package and consists of dual information blocks: “Metal + Agro”, “Metal + Timber” and “Agro + Timber”. As a bonus, subscribers are entitled for 8 free sample surveys during the year;
- **“Premium”** – includes “Metal”, “Timber” and “Agro”. In addition to the doubled number of free sample surveys (16), subscribers will be also receiving an electronic copy of the quarterly “Exchange Bulletin”.

To subscribe to our information services, please, call: (+ 375 17) **309-32-85**

or send an e-mail to: **m.surma@butb.by**. Contact person – **Marina Surma**.

PRICE LIST

No.	Subscription package	Quarterly subscription				Annual subscription			
		Price (excluding VAT), USD	VAT rate, %	VAT amount, USD	Price (VAT included), USD	Price (excluding VAT), USD	VAT rate, %	VAT amount, USD	Price (VAT included), USD
1	“Standard. Agro” subscription package	65	20	13	78	247	20	49	296
2	“Standard. Metal” subscription package	97	20	20	117	369	20	74	443
3	“Standard. Timber” subscription package	65	20	13	78	241	20	48	289
4	“Standard Plus. Metal+Timber” subscription package	130	20	26	156	482	20	96	578
5	“Standard Plus. Metal+Agro” subscription package	130	20	26	156	482	20	96	578
6	“Standard Plus. Agro+Timber” subscription package	116	20	23	139	427	20	86	513
7	“Premium” subscription package	270	20	54	324	922	20	184	1 106
8	Real-time access to transactions with ferrous metals during a trading session	88	20	18	106	337	20	68	405
9	Sample surveys for all commodity sections	Price depends on the type and amount of requested data							



CONTACTS

HEAD OFFICE

Phone/fax (+375 17) 220 58 25, 309 37 01
e-mail: info@butb.by

WEBSITE

<http://www.butb.by/>

ADDRESS

2, Kazintsa St., 220099, Minsk,
The Republic of Belarus

METAL PRODUCTS DEPARTMENT

Phone (+375 17) 309 37 62, 309 32 66
e-mail: e.bureiko@butb.by

TIMBER PRODUCTS DEPARTMENT

Phone (+375 17) 228 09 23, 309 37 57
e-mail: a.malyshev@butb.by

AGRICULTURAL PRODUCTS DEPARTMENT

Phone (+375 17) 219 71 63, 309 37 66
e-mail: v.dereshov@butb.by

CONSUMER AND INDUSTRIAL GOODS DEPARTMENT

Phone (+375 17) 309 32 34
e-mail: tovar@butb.by

GOVERNMENT PROCUREMENT DEPARTMENT

Phone (+375 17) 309 37 46
e-mail: k.pilkevich@butb.by, zakupki@butb.by

ANALYSIS AND PERSPECTIVE DEVELOPMENT DEPARTMENT

Phone (+375 17) 309 32 83
e-mail: v.moshchanka@butb.by

TRANSACTIONS FULFILLMENT CONTROL DEPARTMENT

Phone (+375 17) 309 37 54
e-mail: e.belskiy@butb.by

LEGAL DEPARTMENT

Phone (+375 17) 309 37 70
e-mail: n.tarasov@butb.by

ARBITRATION

Phone (+375 17) 309 37 72
e-mail: s.kozlov@butb.by

FINANCIAL AND ECONOMIC DEPARTMENT

Phone (+375 17) 309 37 55
e-mail: t.sakalouskaya@butb.by

BREST BRANCH

2, Gogolya St., 224005, Brest
Phone (+375 162) 53 85 23, 20 89 89
e-mail: brest@butb.by

GOMEL BRANCH

12, Katunina St., 264007, Gomel
Phone/fax (+375 232) 70 05 68, 70 05 69
e-mail: gomel@butb.by

GRODNO BRANCH

37A, Kosmonavtov Ave., 230025, Grodno
Phone/fax (+375 152) 71 51 71, 71 51 73
e-mail: grodno@butb.by

MOGILEV BRANCH

19, Kosmonavtov St., 212022, Mogilev
Phone/fax (+375 222) 31 38 77, 32 33 08
e-mail: mogilev@butb.by

VITEBSK BRANCH

7, Zhestkova St., 210015, Vitebsk
Phone/fax (+375 212) 24 22 01, 24 22 02
e-mail: vitebsk@butb.by

REPRESENTATIVE OFFICE IN THE RUSSIAN FEDERATION

119, Mira Av., VVC, building 18, 129223, Moscow, Russia
Phone/fax (+7 495) 580 77 11
e-mail: v.kolos@butb.by